

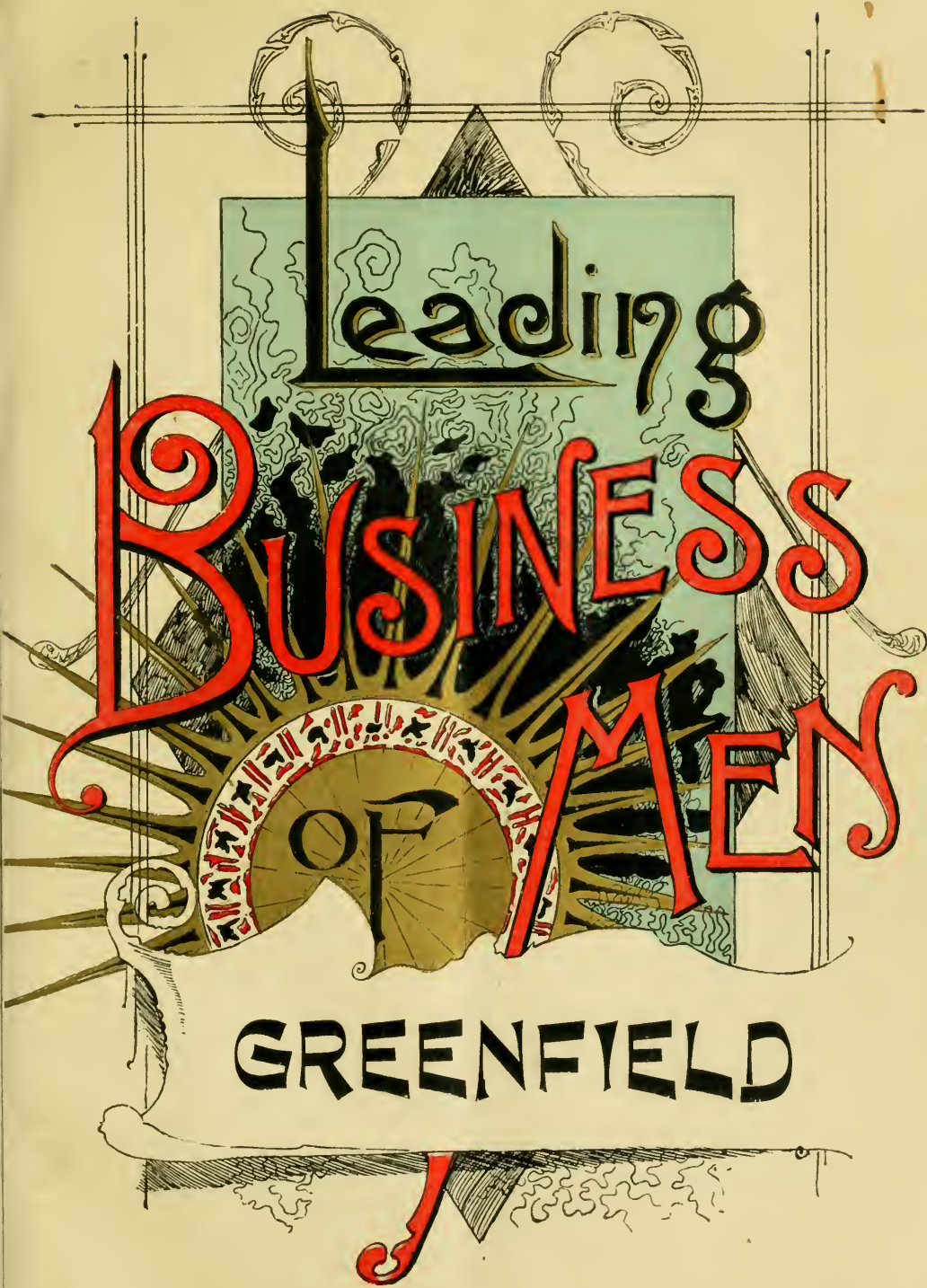
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GREENFIELD



LEADING
BUSINESS MEN
OF
GREENFIELD,
AND VICINITY;

EMBRACING ALSO

TURNERS FALLS, ORANGE AND ATHOL.

ILLUSTRATED

BOSTON :

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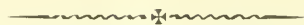
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PREFACE.



In this historical and statistical review of the commercial and manufacturing interests of this section, it has been our purpose in as thorough a manner as was possible to justly describe those enterprises which have contributed so largely during the last half century to the material advancement of these towns. History plainly shows that many large cities have owed their prosperity and growth chiefly to advantages of situation, great influx of foreign people, and similar causes. Of Greenfield and the other towns in this section it is pre-eminently true that the genius and efforts of their people, by the single process of internal development, have brought the present prosperity. This fact that the history of these towns has practically been made almost entirely by her business men, lends particular significance to the close juxtaposition in which the account of her general and business interests are here placed.

MERCANTILE PUBLISHING CO.

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HISTORICAL SKETCH

OF

GREENFIELD.

The history of Greenfield does not differ materially, as regards its more prominent features, from that of many other New England towns, for like most of our Massachusetts communities of any especial importance the town has developed the most with the past score of years or so, its growth being almost entirely due to the advancement of manufacturing interests. There are some peculiarities of Greenfield's progress however, which are deserving of much more than passing mention and one of the most significant and gratifying of these is the magnitude of the retail business as compared with the population of the town, it being estimated that \$2.00 worth of goods are sold here to every dollar's worth that changes hands in the average community of no greater population. This of course can be explained by the simple statement that Greenfield is the trade center for a large area of country, but such a statement does not tell the whole story by any means. for the causes which have contributed to make the town a favorite resort with retail buyers must be understood before the matter can be appreciated, and a careful perusal of the sketches of the representative mercantile houses in this volume will go far to make such an understanding possible. These concerns, as a whole, have adopted a most liberal and enterprising policy, and as a result, the residents of the sections adjoining Greenfield find it well worth their while to purchase the bulk of their supplies from these far-sighted and well-equipped houses. Activity and prosperity in mercantile circles argue satisfactory financial facilities, and certainly the town is well supplied in this important respect, there being three national banks and two savings banks within its limits. Greenfield is the shire town of Franklin County, and was at one time a portion of the town of Deerfield, by which it is now bounded on the south. It is bounded by the Connecticut river and the town of Gill, on the east; on the north by Leyden and Bernardston and on the west by Shelburne, its area being about 17 1-2 square miles. Even at the present time the inhabitants are largely engaged in agricultural pursuits, for the soil is fertile, more especially in the vicinity of the streams, with which the town is well supplied, the Green river flowing through the western portion,

pretty little "Fall river" through the northeastern section and these main streams being fed by numerous tributary brooks of greater or less extent.

The chief product is tobacco, and an immense amount of the "weed" is raised annually, but milk and butter are also very largely produced; these articles being of superior quality and finding a ready sale, particularly in the Boston market, apples are also shipped from Greenfield in enormous quantities during "apple years," the town being very advantageously located for the carrying on of such a trade as it is the centre of a large fruit-producing section and has unsurpassed transportation facilities both east and west, the Fitchburg and the Connecticut river railroads passing through the town. Nor have the residents



in taking advantage of every opportunity to develop the material resources of the section, lost sight of the importance of providing adequate educational facilities, for these have ever been maintained, not only fully up to the high standard characteristic of New England towns but even beyond that point, as is indicated by the fact of a bronze medal having been awarded to Greenfield for the excellence of her school exhibit at the Centennial exposition in 1876. The student is not confined to the lower branches, but is afforded an excellent training in the more advanced studies at the High school, which was founded nearly 40 years ago. The religious interests of the town are also in a most healthful condition, and a number of fine churches are maintained, representing various forms of denominational belief as for instance: Episcopal, Roman Catholic, Congregational, Baptist and Methodist.

Greenfield is a very "lively" town from a social standpoint, as the inhabitants are a class very fond of recreation and there are many gatherings of a more or less formal nature at all times of the year. One of the dis-

tinctive "institutions" of the town in which the people take most pardonable pride, is the *Gazette and Courier*, a weekly publication, and one of the oldest in New England, it having been established as the "*Impartial Intelligencer*" in 1792. This paper is conducted with exceptional ability and has exercised a most gratifying influence in advancing the best interests of the entire section throughout which it circulates. During the last 20 years, Greenfield has been built up wonderfully, and the character of the buildings erected is not less significant and gratifying than their number, for many



of the structures are very elaborately and tastefully designed, and evidences of increasing wealth, taste and refinement are to be seen on every side. A number of new streets have been opened, and the value of real estate has rapidly and steadily increased in every desirable portion of the town. An abundant supply of pure water is by no means the least of the advantages observable, and the principal thoroughfares are very satisfactorily illuminated by the electric light. The air in this vicinity is much purer than it is usual to find in the neighborhood of manufacturing centers and in point of fact will compare more than favorably with that noticeable in many distinctively agricultural communities. On this account, as well as on account of the natural beauties of the adjacent country, the delightful walks and drives, the picturesque scenery, etc., Greenfield is coming very prominently to the front as a summer resort, and is unquestionably destined to attain no mean celebrity in this field alone, for a greatly increased number of tourists visit here every year and their expressions of satisfaction are outspoken and hearty.

There is a steadily growing demand for a summer home that combines the healthfulness of the country with the conveniences and easy communication of

the city, and it must be confessed that Greenfield offers unsurpassed advantages in both these respects. The hotel-keepers and others have thus far catered to the demands of the public with commendable liberality, and a continuance of such a policy can have but one effect—the constant and decided development of home interests in a profitable and practically unlimited field.

LEADING BUSINESS MEN OF GREENFIELD, MASS.

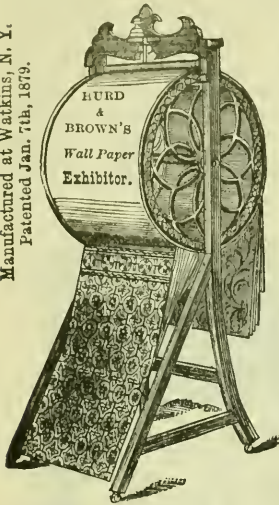
The First National Bank, of Greenfield, Mass. H. F. Nash, president; W. H. Allen, vice-president; J. W. Stevens, cashier.—Without denying that the leading position held by Greenfield among other important towns in the commonwealth is due primarily to advantages of location, the inducements extended to prominent manufacturers to settle here, and the industry, perseverance and ability shown by our resident merchants in developing their enterprises, it may still be truthfully asserted that the influence of the First National Bank cannot properly be left out of the reckoning in estimating the causes of the prosperity of the community. This bank was incorporated under state laws in 1822, was re-organized in conformance with the National Banking Laws in 1864, and has a record from first to last of which every public-spirited resident of Greenfield has good reason to be proud. The bank has aided many deserving local enterprises, and by the conservative action of those having it in charge, has done much to sustain the credit of undertakings the failure of which would have resulted in serious present and prospective loss to many members of the community. In time of financial crisis a single ill-advised step may needlessly bring down in ruin a fabric raised by the patient work of years, and to know just what to do,—to avoid causing panic and at the same time to protect the interests of the bank—is a task calling for ripe judgment and quick determination, and has been successfully accomplished on more occasions than one by the management of the institution to which we have reference. The present officers and directors are certainly well-qualified to maintain the reputation of the bank, they being representative business men in whom the public have every confidence, as may be seen by a perusal of the following list: President, H. F. Nash;

Vice-President, W. H. Allen; Cashier, J. W. Stevens. Directors: Wm. H. Allen, Chas. R. Field, J. H. Root, Sam'l O. Lamb, Franklin R. Allen, Henry F. Nash, Joseph W. Stevens.

C. O. Graves & Co., Cracker Bakers, Manufacturers and Dealers in all kinds of Bread, Cake and Cookies, Davis street, Greenfield, Mass.—There are few articles of food which are so palatable, nutritious, portable, healthful and cheap as crackers, and it is therefore no wonder that they are popular in all classes of society and are being used in greater quantities every year. Of course, like about every thing else, their good qualities are largely dependent upon the methods adopted in their manufacture, and it is well therefore to use some little discrimination in their purchase, for, generally speaking, good crackers cost no more than poor ones and will “go a good deal farther” at that. As long as the firm of C. O. Graves & Co., carry on operations in this vicinity, the residents of Greenfield need have no trouble in getting first-class crackers at low rates, for this concern manufactures crackers equal to the best, and quote prices as low as the lowest. The enterprise was started in 1883 by Mr. D. W. Crosby, who was succeeded by his wife in 1885, the present firm assuming control in 1886. Mr. Graves is a native of Deerfield, and has largely developed the business, giving it close personal attention and always striving to improve the service rendered. Not only crackers but bread, cake and cookies of all kinds are produced and sold at wholesale and retail, but the bulk of the business is in the plainer goods not a great many fancy articles being made. Employment is given to 13 assistants, and all orders are assured prompt and painstaking attention.

A. G. Miner, Dealer in Windows, Blinds and Doors, Window Glass, Paints, Oils, Varnishes, Brushes, Window Shades and Ornaments, Carpet Sweepers and Builders' Hardware, House Painting and Paper Hanging, Greenfield, Mass.—The enterprise carried on

Manufactured at Watkins, N. Y.
Patented Jan. 7th, 1879.



by Mr. A. G. Miner was inaugurated in 1851 by Mr. J. Wilson, and in 1858 the present proprietor became identified with it as a member of the firm of J. Wilson & Co. this firm being succeeded in 1861, by Messrs. Miner & Strong, who gave place to Messrs. A. G. Miner & Co. in 1867, the style being changed to J. Wilson & Co. in 1871 and Mr. Miner assuming sole control in 1877. He is a native of Coleraine, Mass., and is

one of the most widely known of our local business men, his customers being distributed throughout this section. The premises made use of as a wareroom are of the dimensions of 25x102 feet, and 3 spacious storehouses are also utilized in accommodating the very heavy and varied stock. Employment is given to from 4 to 16 assistants, according to the season. Among the more prominent articles handled may be mentioned Windows, Blinds and Doors, Window Glass, Paints, Oils, Varnishes, Brushes, etc., as well as Builders' Hardware, Carpet Sweepers and a full line of Artists' Materials including Brushes, Bronzes and Liquid Gold; Plitters, Metallic and Lustre Paints, and Tube Colors of every description together with Water Color Bronzes. Low prices are quoted on all these goods and their quality is fully guaranteed. One of the most attractive departments of the store is that devoted to the sale of Paper Hangings and Borders, all the late styles being shown in the stock, which comprise every grade from the cheapest to the best Gilt and Embossed. Mr. Miner allows no one to undersell him, and is prepared to do House Painting and Paper Hanging in the very best manner and at the shortest possible notice, at uniformly moderate rates.

Elm House, O. C. Allen, proprietor, Main street, Greenfield, Mass.—It may be true that "man wants but little here below," but among the things that are indispensable to the happiness of the majority of mankind, are comfortable beds and good food. As long as we stay at home, this desire is comparatively easy to satisfy, but when we come to go "on the road" the inconveniences that have to be put up with in some cases are enough to make anybody miserable. Satisfactory hotel accommodations can generally be found in every New England

town however, if you only know where to look for them, and such of our readers as may have occasion to visit Greenfield and who wish to find a good hotel where the terms are moderate will find it for their interest to give Mr. O. C. Allen, the proprietor of the Elm House, a call, for he treats his guests very liberally and is in a position to furnish desirable accommodations at a low figure. The Elm House is conveniently located on Main st., and contains 27 guest-rooms. There are 9 assistants employed, the service is prompt and courteous, patrons are well lodged and well fed, and in short the hotel is a good one to patronize and to direct your friends to.

D. B. Kellogg, Dealer in Fine Groceries, Teas, Coffees and Spices, Greenfield, Mass.—The establishment carried on by Mr. D. B. Kellogg is a representative one in the full sense of the word, for it has occupied a leading position among similar stores located in this section for nearly 35 years, operations having been begun by Mr. Bela Kellogg in 1855. In 1867 the firm of Kellogg & Son was formed and in 1878 the present proprietor assumed sole control. He was born in Montague, Mass., and is extremely well-known personally throughout Greenfield and vicinity. The premises utilized comprise one floor and a basement, the former measuring 20x60 feet, and the latter 40x60 feet. The stock is a very heavy and varied one, being made up of Choice Family Groceries of all kinds, and including an exceptionally desirable assortment of Fine Teas, Coffees and Spices. Flour, Canned Goods, etc., are also largely dealt in, and a specialty is made of a Baking Powder, prepared by Mr. Kellogg and endorsed by many practical housekeepers as the very best in use. Employment is given to three efficient assistants and every caller is assured immediate and polite attention, the lowest market rates being quoted.

M. S. Fellows, Gentlemen's and Ladies' Fine Shoes a Specialty, Sanborn's Block, Greenfield, Mass.—Mr. M. S. Fellows deals in Boots, Shoes, Rubbers and Slippers of all descriptions, but he makes a specialty of Gentlemen's and Ladies' Fine Shoes, and therefore those who want foot-wear of the very highest type will find a visit to his store especially pleasant and profitable. He is a native of Shelburn, Mass., and served in the army of the Rebellion, holding the rank of corporal. The business now carried on by him was at one time conducted by Mr. Nelson L. Elmer, who was succeeded by Mr. William Coan, Mr. Fellows assuming possession in 1867. The store is located in Sanborn's Block, Main Street, and is of the dimensions of 20x50 feet. The stock on hand is remarkably complete in every department, and it is worthy of mention that Mr. Fellows' long experience and his favorable relations with producers enable him not only to supply goods that can be confidently guaranteed to prove as represented, but also to quote as low prices as can be named by any dealer in articles of similar grade. Employment is given to 2 assistants, and repairing in all its branches is done in a neat and durable manner.

Albert M. Gleason, Fire Insurance, Greenfield, Mass., Office at Greenfield Savings Bank. Sound and Reliable Companies, Equitable Adjustments, Prompt Payment of Losses and Lowest Rates. Applications Solicited. Mr. Albert M. Gleason, the Treasurer of the Greenfield Savings Bank, is so well and so favorably known in this vicinity, that it is perfectly natural his services in the placing of Insurance should be very generally availed of. The average property owner cannot well spare the time to look up and investigate the standing of the many Insurance Corporations now competing for the patronage of the public, and therefore prefers to conduct the necessary negotiations through an agent in whom he has entire confidence, especially as much trouble is saved and no extra expense incurred by so doing. Mr. Gleason represents some of the strongest and most equitably managed companies in the country, as will be seen from an examination of the following list; German American of New York, Girard of Philadelphia, Holyoke Mutual of Salem, "Old Worcester" of Worcester, Abington of Abington, Hampshire of Northampton, and Middlesex of Concord. These Companies have an unsurpassed reputation for Equitable Adjustment and Prompt Payment of Losses, and Mr. Gleason is prepared to write policies at the lowest rates consistent with sound business principles. Applications are solicited, and those who wish comprehensive and dependable information concerning Fire Insurance matters would best serve their own interests by giving Mr. Gleason a call at their earliest convenience.

R. P. Whipple, Plumber, Steam and Gas Fitter, and Dealer in Stoves, Furnaces, Steam Boilers, Water and Gas Pipes, Tin Ware, Gas Fixtures and all goods pertaining to the Stove and Plumbing business, Tin Roofing and General Jobbing, Simons Block, Davis Street, Greenfield, Mass.—The business carried on by



Mr. R. P. Whipple was founded a long time ago, and in 1870 was conducted by Mr. J. C. Temple who gave place to Farnsworth & Persons in 1873, this firm being succeeded by Messrs. Farnsworth & Whipple in 1876, and the present

proprietor coming into sole possession in 1878. He was born in Windsor Locks, Conn., and is widely known in Greenfield, having at one time held the office of Water Commissioner. Mr. Whipple is a Plumber, Steam and Gas Fitter and deals extensively in Stoves, Furnaces, Steam Boilers, Water and Gas Pipes, Tin Ware, Gas Fixtures and all other goods pertaining to the Stove and Plumbing business. The premises utilized are located in Simons Block, Davis Street, and measure 70x50 feet exclusive of a commodious store-room. There are 10 assist-

ants employed, and Plumbing, Steam and Gas Fitting, Tin Roofing and General Jobbing are done at short notice in a thoroughly workmanlike manner, the charges made being moderate in every instance. Intelligent people now so clearly understand the importance of having Plumbing and similar work done honestly and in accordance with scientific principles, that it is unnecessary for us to point out the advantages gained by placing orders at such an establishment as that conducted by Mr. Whipple. His stock of Stoves, Tin Ware etc., is large and carefully chosen and the articles constituting it are offered at prices that will compare favorably with those named by any dealer in goods of equal merit.



L. A. Cook & Co., Clothiers and Furnishers, Greenfield, Mass.—The advantages gained by purchasing an entire "outfit" at one establishment are many and obvious, assuming, of course, that the stock carried is a large and desirable one, and the prices are as low as they should be, and it is, therefore, not at all surprising that many should make a practice of obtaining not only their clothing, but also their hats, caps and general furnishings at the store conducted by Messrs. L. A. Cook & Co., on Main st., for this firm always carry an assortment of the latest fashionable novelties, and name bottom prices in every department. The enterprise was inaugurated by Messrs. Seward & Willard, and in 1885 Mr. L. A. Cook became proprietor, the present firm-name being adopted in 1888. Mr. Cook is a native of Stamford, Vt., and is exceptionally familiar with the clothing and furnishing business in every detail. The premises utilized have an area of 1800 square feet, and the goods in stock are so arranged as to make inspection easy and pleasant. There are 2 competent and courteous assistants employed, and customers are not only sure of prompt and careful attention, but also of having goods represented to them precisely as they are.

Jesse O. Newton, Manufacturer of the Diamond Electric Soap, Conway street, Greenfield, Mass.—The public are becoming thoroughly familiar with the advantages gained by making use of soap of superior quality, for some manufacturers in this country and in England spend a great deal of money in advertising their productions and devote a good deal of space to an explanation of why poor soap is both injurious and expensive to use. Practical experience endorses this view of the matter, and indeed it is obvious that soap made from diseased fat and other noxious ingredients (as too many of the ordinary soaps are) must be both unhealthful and inefficient. We take especial pleasure in calling attention to the merits of the "Diamond Electric Soap," first because its manufacture is particularly a "home enterprise" being carried on in this town by a native of Greenfield, and second because the soap is unsurpassed by any now on the market. It is made from the very best of materials, and the factory where it is produced is as clean as, and much more sweet-smelling than the average parlor. It is fitted up with the most improved machinery, and is equipped with a 5 horse power engine and an 8 horse power boiler, the premises being located on Conway street, and comprising a 2-story building 30 feet square with an ell measuring 12x20 feet. The soap is prepared both for toilet use and washing purposes and is furnished to the trade at low rates, all orders being given prompt attention.

L. W. Rice, Blank Book Manufacturer, Blank Books Ruled and Bound to order. Paper Ruled to any pattern. Bookbinding in all its branches, Greenfield, Mass.—The business carried on by Mr. L. W. Rice was founded more than 40 years ago, operations having begun in 1848, by Messrs. Phelps & Rice. In 1852 the enterprise was discontinued from that time to 1855 Mr. Rice was in charge of a book bindery in Waterbury, Ct. In 1855 Mr. Rice assumed full control of the bookbindery in this town where he has since remained. Mr. Rice is a native of Williamsburg, Mass. and considering his long business career, it is hardly necessary to say is very widely-known in Greenfield and the adjoining sections. The premises made use of are located on School st., and are fitted-up with all the necessary machinery, appliances etc., for the manufacture of blank books and the carrying on of book-binding in all its branches, in the best manner and at the lowest market rates. Blank books will be ruled and bound to order at short notice, and paper will be ruled to any pattern desired, accurately and promptly. Such magazines as the "Century," "Scribner's," the "Atlantic Monthly," etc., will be bound by Mr. Rice in a thoroughly satisfactory manner, at moderate rates, and his facilities for the doing of such work are extensively availed of by the many subscribers to these popular periodicals residing in Greenfield and vicinity. Blank books of any desired size or shape will be made by him to order at bottom prices, and the largest orders can be filled at very short notice.

Emil Weissbrod, Manufacturer of Bill Books, Pocket Books, Music Rolls, etc. Old reliable, hand sewed, Calf Skin Wallets a specialty, Greenfield, Mass.—A prominent example of how a large and steadily-growing business may be built up by the faithful carrying out of a well-considered and strictly honorable policy, is that afforded by the well-known enterprise conducted by Mr. Emil Weissbrod, for the enviable reputation which his productions have among jobbers (to whom he sells exclusively in New England) is the legitimate result of the invariable use of honest materials and the skilful carrying out of every detail of manufacture. Business was begun in 1870 by Mr. Weissbrod and the factory has been located here in Greenfield since 1887. Mr. Weissbrod, is a native of Germany and owes much of his success to his intimate acquaintance with every department of the business, to which he gives close personal attention. The factory contains 4 floors of the dimensions of 40x50 feet and is fitted-up with every facility for the manufacture of bill books, pocket books, music rolls, etc., a specialty being made of the "Old Reliable" calf skin wallets, which are to this day preferred by those wishing an absolutely safe and very durable receptacle for their money. Employment is given to 25 assistants and goods are shipped to all parts of New England and to the West, the facilities being such that the most extensive orders can be filled at very short notice, while the prices quoted are uniformly moderate. Mr. Weissbrod also has a patent Asbestos lined pocket book which is designed to be used in a safe and will by means of its construction protect valuable papers from being damaged or destroyed by heat or steam generated in a safe during its exposure in a prolonged fire.

American House Livery, Feed, Boarding and Sale Stable, Emery E. Kilburn, Proprietor, Davis street, Greenfield, Mass. Driving teams at all hours.—There is little enjoyment to be had in driving a superannuated or unwilling horse, or even a comparatively good horse if the carriage to which he is attached be uncomfortable or "shaky" yet some stable keepers furnish all but their especially favored patrons with just such turnouts, and then wonder why their business does not increase. No such policy as this is followed by the proprietor of the American House livery, feed, sale and boarding stable however, and therefore Mr. Emery E. Kilburn, the gentleman in question, is to be cordially recommended to those who wish to obtain a satisfactory team at a reasonable charge. He is a native of Ashfield, Mass., and has carried on the establishment with which he is now connected since 1887. Teams will be furnished at short notice and at all hours, and we can assure our readers that they will have no reason to complain of the accommodations provided or the prices quoted in connection with the same. The stable is conveniently located on Davis street, has 23 stalls, and offers many attractions to those wishing to board their horses where they will be given comfortable quarters and intelligent care.

W. C. Bryant, Custom Tailor, Hollister's Block, Greenfield, Mass.—The question of clothing is one that is worthy the attention of every man, for not only do we owe it to others to present a neat and attractive appearance, but we also owe it to ourselves, for he who would succeed in business life must have due regard for the opinions of others, and it is undeniable that "good clothes" have much to do with eliciting "good opinions." People may talk about the foolishness of judging from appearances as much as they please but the fact still remains that, other things being equal, the well-dressed man makes a much more favorable impression than he who is content to wear shabby or ill-fitting apparel. The expense of dressing well is much over-estimated by many people, for a fashionably cut and thoroughly made garment does not necessarily cost a great deal more than an inferior one, and it wears enough longer to make up for the difference in price. Take for instance the garments produced by Mr. W. C. Bryant, the well-known custom tailor doing business in Hollister's Block. These are made from the best material in the most workmanlike and durable manner, are warranted to fit satisfactorily and are furnished at prices that, taking everything into consideration, will compare favorably with those quoted on ready-made clothing. Mr. Bryant employs 8 competent assistants and is prepared to fill orders at very short notice when haste is desired. He is a native of Charlestown, N. H., and in 1873, as a member of the firm of Bryant & Miner, succeeded Mr. L. N. Bailey. In 1875, Mr. Bryant disposed of his interest in the business to his partner and began operations alone in his present location. He has built up a large trade, and his work and prices are sure to satisfy the most critical, as a call at his establishment will amply demonstrate.

American House, G. H. Chatfield, proprietor, Greenfield, Mass.—"Home comforts" are much more frequently promised than they are obtained, but we believe that those who have put up at the American House during the past 8 months or so will, as a general rule, agree with us in choosing that hotel as an exceptionally comfortable one in many important respects. The American House has been carried on for a number of years, and was conducted by J. S. Simonds before coming into the possession of the present owner, Mr. G. H. Chatfield in 1889. This man is evidently not only thoroughly conversant with what the travelling public want but is determined to supply that want to the best of his ability, for the accommodations offered at his establishment are in refreshing contrast to those presented by the too numerous hotel-keepers who seem to think that anything is good enough for their guests. The American House can accommodate about 200, and is neatly and comfortably furnished throughout. The table is excellent, and as there are 15 assistants employed, the service is prompt and obliging and the terms are moderate. We can cordially recommend the hotel to our readers.

Mansion House Livery, Feeding and Boarding Stable. First-class teams of all kinds. Mansion House Carriage Repository, J. T. Shaw, proprietor, Greenfield, Mass.—The Mansion House livery, feeding and boarding stable is an establishment which we can very highly recommend to our readers, for it is not only exceptionally well-equipped but is managed in an intelligent, liberal and enterprising manner worthy of the highest praise. It was at one time conducted by Mr. George Holden who was succeeded by Mr. T. H. Nims; the present proprietor Mr. J. T. Shaw coming into possession in 1887. He is a native of Coleraine, Mass. and gives such close and painstaking attention to the many details of his enterprise that it is not surprising that it has materially developed under his charge. First-class teams of all kinds may be secured here at moderate rates, and the horses and vehicles are kept in such fine condition that annoying accidents "on the road" are rendered almost impossible. Particular attention is paid to the boarding of horses, and that the animals are not only assured kind treatment, suitable food and comfortable stabling but are also given expert attention, may be judged from the fact that a competent veterinary surgeon visits the stable weekly. Mr. Shaw always has a fine line of carriages on hand, and quotes low prices on vehicles that will prove strictly as represented. New and second hand harnesses are also largely dealt in, and we know of no place where the purchaser is more sure of getting full value for money paid.

B. F. Popkins, Photographic Artist, Corner Main and Federal Streets, Greenfield, Mass. We have become so used to the work of the photographer nowadays, that it is hard to realize this art has been developed within comparatively few years, and that a man need not be very old by any means to remember when "daguerreotypes" were looked upon as truly wonderful productions. In fact Mr. B. F. Popkins who began operations in 1847, was the pioneer in making all kinds of "sun pictures" in this section and produced the first photographs ever made in Greenfield. He is a native of Springfield, Mass., and was located in Greenfield from 1847 to 1856, when he transferred his business to another town, returning here (where he has since remained) in 1873. His studio is at the corner of Main and Federal streets and those who endorse the wisdom of the old adage "Practice makes perfect" will not be surprised to learn that the work turned out here is not only far superior to the average but is equalled by that of few photographers in the state. Mr. Popkins is of course thoroughly familiar with the minutest details of his profession, and as he has the most improved facilities at his command and gives every order personal attention patrons are assured entire satisfaction. A call at his studio will result in some very artistic photographic work being seen, and those who wish anything in his line will need no further inducement to place orders with him than that afforded by an inspection of the work in question, especially as the prices quoted are uniformly moderate.

H. E. Hall, Photographer; Everything in the line; Pond's Block, Greenfield, Mass.—"Dry Plates" have worked wonders within the past few years, and not the least noticeable thing they have done is to give the general public a quite accurate idea of what constitutes a good photograph, for "amateurs" are to be found everywhere and the large majority of them know from sad experience the difference between good and bad work. Portrait Photography requires special apparatus, special skill and excellent judgement, if satisfactory results are to be attained, and as so many of the "portraits" produced even nowadays are so only in name, we take pleasure in directing our readers to an establishment where uniformly superior work in this line is turned out, and that too at prices that are within the means of all. We refer to that carried on by Mr. H. E. Hall, in Pond's block, Main St. This studio was opened some 15 years ago by Mr. H. J. Davis, who was succeeded by the present proprietor in 1889. Mr. Hall was born in Nashua, N. H., and has had extended experience in his present line of business. He has the most improved apparatus at his command, and is prepared to undertake Photography of all descriptions, employing 2 assistants and filling all orders at short notice and at moderate rates. Some beautiful specimens of work may be seen at the studio, and those wishing truly "artistic" photographs may place their orders here with the full assurance of entire satisfaction.

Root & Richmond, Decorative and Scenic Artists, Studio Ponds' Block, Main street. P. O. Address, Greenfield, Mass.—The firm of Root & Richmond was formed in 1883 and is composed of Messrs. H. E. Root and F. W. Richmond, the former a native of Montague and the latter of Shelburne Falls. These gentlemen do decorative and scenic painting of all kinds, and the work turned out by them is characterized by an unusual degree of taste and technical skill, its reputation being by no means confined to this vicinity. They are prepared to fill orders at short notice, and their charges are very reasonable, considering the uniform excellence of the results attained. Mr. Richmond also paints signs and does ornamental painting in general, being associated with Mr. Root only in the performance of decorative and scenic work. The latter gentleman has a studio in Pond's Block, Main street, where he executes commissions for portraits and landscape painting and in fact painting of all kinds. Mr. Root's portraits are very generally admired by competent judges, and certainly they deserve high commendation, as they reproduce the individuality of the original to an exceptional degree, and the arrangement of the accessories, the lighting etc., are managed with great skill and good taste. Mr. Root is prepared to give tuition in all kinds of painting and has already instructed many students of the art. He is a very successful teacher, being thorough, patient and enthusiastic, and his charges are so moderate that no one need go without the valuable aid he is ready to afford.

D. D. Holden, Contractor, Builder, also Jobbing. Hope street, Greenfield, Mass.—It is a good sign to see a large number of contractors and builders located in a community, for it shows that the building business must be good and that means solid prosperity in almost every instance, judged by this rule, Greenfield occupies a leading position among other New England towns of like population, for there are many builders within her borders and few if any of them have any reason to complain of "dull times." One of the oldest established and best known of these is Mr. D. D. Holden, who has carried on operations here for about 24 years. He is a native of this state and served 3 years in the army during the rebellion. Mr. Holden's shop is located on Hope street, and has an area of some 1200 square feet. He employs from 12 to 18 assistants and generally has plenty to do the year 'round, for his long experience and careful methods enable him to figure closely on plans and specifications, and he does a large jobbing business also. As for the character of the work done, that speaks for itself, and we can do no better than to refer those interested to the many buildings erected by Mr. Holden during the past quarter-century.

J. L. Carll, Contractor and Builder. All kinds of jobbing at short notice. Materials of all kinds furnished. Shop Main street, Rear of Strecker's Block, Greenfield.—It may be safely set down as an invariable rule that it is always best to obtain the advice and assistance of a practical man when an enterprise of any importance is contemplated, and yet, obvious as this proceeding may seem, it is often neglected by those who propose to enter upon building operations. A reputable and experienced contractor and builder can give many valuable hints as to the details of a plan, even if it is not desired to have him draw it up altogether, and it should always be borne in mind that alterations made in a plan, after contracts are signed and the work is well under way, are apt to cost double what they would had they been suggested in the preliminary stages. Therefore we say, "consult a practical builder," and in this connection we take pleasure in calling attention to the facilities possessed by Mr. J. L. Carll, for this gentleman has carried on operations in Greenfield and vicinity for over a score of years, and has certainly sufficient experience and ability to justify the utmost confidence in his judgment. Mr. Carll was born in Waterborough, Maine, and began business in this town as a member of the firm of Carll & Burnham in 1869. Since 1875 he has carried on operations alone. His shop is located on Main street, rear of Strecker's block, and is equipped with all necessary facilities etc., for the doing of all kinds of jobbing at short notice. Materials of all kinds will be furnished at the lowest market rates, and those at all familiar with Mr. Carll's record need not be told that he is prepared to figure very closely, and faithfully execute every contract entered into.

John Kennedy, Custom Tailor, Dealer in Foreign and Domestic Clothes, Trimmings, Etc. Terms Cash. Up stairs, Pond Block, Greenfield Mass.—Fastes differ so widely that there is but one way in which to satisfy all classes of customers, and that is to carry a stock embracing all the leading novelties as well as full lines of staple goods, and as this is just the policy pursued by Mr. John Kennedy at his establishment in Pond Block, up stairs, it is but natural that he should do a large business and should hold a high reputation among those appreciative of enterprise and strictly honorable dealing. Mr. Kennedy began operations in 1876, and his store has long been regarded as one of the representative Tailoring Establishments of this vicinity. Foreign and Domestic Cloths, Trimmings, etc., are offered in great variety, the productions of the leading manufacturers being represented and the goods being guaranteed in every instance to prove just what they are claimed to be. Mr. Kennedy is prepared to make garments from measure that compare favorably with the best city tailors. In making, fit, style and general appearance we know of no clothing preferable to that turned out at this popular establishment, and we need hardly say that the prices are considerably below those quoted on similar garments by tailors in Boston, Worcester and other cities where it costs more to carry on business. Employment is given to twelve assistants, so that, despite the large business done, all orders can be filled at short notice.

S. A. Goldthwait, Retail Merchant and dealer in Beef, Mutton, Veal, Pork, Lamb, Hams, Beans and Poultry, Phoenix Block, Federal Street, Greenfield, Mass.—One of the best-known enterprises of the kind to be found in this section is that carried on by Mr. S. A. Goldthwait, in Phoenix Block, Federal Street, it having been inaugurated a good many years ago and since continued with steadily increasing success. Mr. John A. Clark was at one time the owner, he being succeeded by Messrs. Clark & Miller, who gave place to Messrs. Miller & Cook, Mr. Henry L. Miller assuming control in 1875 and giving place to the present proprietor in 1888. Mr. Goldthwait is a native of Granby, Mass., and is widely known in Greenfield and vicinity. The business has materially developed since coming under his control and his liberal and enterprising methods are evidently thoroughly appreciated by those conversant with them. The premises utilized are of the dimensions of 25x50 feet, and the stock carried is very large and is complete in every department, being made up of Beef, Mutton, Veal, Pork, Poultry, Hams, etc., together with Lamb, Beans, Canned Goods, Vegetables and country produce in general. Employment is given to three competent and courteous assistants, and all orders are assured prompt and careful attention. The store has Telephone connection, and orders thus sent will be filled as promptly and satisfactorily as those given in person. The lowest market rates are quoted on the various goods handled, and the quality of the stock is such that complete satisfaction can be guaranteed.

T. R. Mallory, Steam Carpet Cleaning, Feather Renovating and Mattress Work, Curled Hair, Feathers, Husks, Ticks, Springs and Upholstering Materials, Olive Street, Greenfield, Mass.—There is of course no law that requires people to make use of improved methods, except the law of common sense, but a genuine improvement is sure to make its way against the most determined opposition, and so it has been with steam carpet cleaning. Some house-keepers were frightened for a time by the cries of "fading of color," "destruction of texture" and serious other charges made against machine work, but "seeing is believing" and seeing that the steam-cleaned carpets were not injured nearly so much as those beaten by hand, the public have now almost abandoned the old process. Mr. T. R. Mallory has handled a good many carpets since he began operations here in 1886, and his work is the best evidence that could be given of the advantages of steam-cleaning. He also does Feather Renovating and Mattress work and is prepared to fill all orders at short notice and at moderate rates. His establishment is located on Olive street, and occupies two floors of the dimensions of 25x40 feet. It is fitted up with the most improved facilities and all work is skillfully, carefully and thoroughly done, so we can guarantee satisfaction to patrons. Mr. Mallory is a native of Stockton, N. Y., and is widely-known in Greenfield and vicinity. He deals extensively in Curled Hair, Feathers, Husks, Ticks, Springs and Upholstering Materials and is in a position to quote bottom prices on all.

J. Edward Lamb, Commission Merchant, Flour, Grain, Mill Feed, Hay, Salt, Lime and Cement, Groceries, also office of Lamb Brothers, Grain Shippers and Commission Merchants, No. 15, Davis Street, Greenfield, Mass.—Mr. J. Edward Lamb is a native of Greenfield and inaugurated the enterprise with which he has since been identified in 1878. He deals very extensively in Flour, Grain, Mill Feed, Hay, Salt, Lime and Cement, and also in Groceries, both staple and fancy. In 1884, the firm of Lamb Brothers was formed, and this concern has built up a very large wholesale trade in Grain etc., doing a Commission business of constantly increasing magnitude and being highly thought of among producers for the promptness shown in the making of returns and the care exercised to protect the best interests of the consignors. Mr. G. F. Lamb, who is associated with the gentleman first-named, in the carrying on of this enterprise, is also a native of Greenfield and both he and his brother are widely known throughout this vicinity. The premises occupied are located at No. 15, Davis Street, and are very commodious, as they need to be in order to accommodate the exceptionally heavy and varied stock carried. They comprise one floor of the dimensions of 55x40 feet, another measuring 20x40 feet. A building in the rear, 40x35 feet in size, and a large storehouse. Employment is given to 8 competent assistants, immediate and polite attention is the rule to every customer and the prices quoted are as low as are named anywhere on goods similar in grade and quality.

Richard O'Hara, Dealer in Boots, Shoes, Rubbers, etc., Daily, Weekly and Monthly Publications, Cigars, Tobacco, etc.. Subscription Agent, Greenfield, Mass.—Mr. Richard O'Hara has carried on his present business for about 5 years, having succeeded in 1884 Mr. E. W. Kean who had founded it some 20 years previous. Mr. O'Hara served in the army during the Rebellion, and is extremely well-known in Greenfield and vicinity, his energetic business methods having resulted in the building up of a very large and steadily increasing trade. His store is located on Bank Row, and contains a carefully chosen stock of Boots, Shoes, Rubbers, etc., the goods being fresh, stylish and desirable in every respect and being offered at the lowest market rates, Cigars, Tobacco, etc., are also dealt in largely, but particular attention is given to the sale of Daily, Weekly and Monthly Publications. Subscriptions being received at Publisher's rates and papers being delivered at the residences of customers. All orders will be given prompt and painstaking attention, and no trouble spared to fully maintain the high reputation now held for accuracy and reliability. Mr. O'Hara is Agent for the leading Steamship lines and is prepared to furnish passage tickets at the lowest obtainable rates.

Greenfield Steam Dye House. All kinds of Clothing Dyed, Work done superior to anything in the state, P. O. Box 338, 45 Main St., lately occupied by P. Moore, Greenfield, Mass.—When a man announces that he is prepared to do work superior to that produced at any similar establishment in the state he cannot be said to be lacking in confidence at all events, but those who are familiar with the results attained at the Greenfield Steam Dye House, will agree with us in admitting that the proprietor, Mr. F. B. Dunton, is perfectly justified in making such an announcement, for the work turned out at the establishment in question is unequalled for uniform excellence. Mr. Dunton is a native of Syracuse, N. Y., and has seen 3 years' service in the army. He has carried on his present establishment since 1888, and has gained a reputation for promptness and accuracy in filling orders and for giving the best of satisfaction to his customers which affords the best possible proof of his executive ability and thorough familiarity with his business. The Greenfield Steam Dye House is located at No. 45 Main street, and occupies 2 floors of the dimensions of 16x22 feet, equipped with every facility for the dyeing of all kinds of Clothing, Table Spreads, Ties and Silk Fringes and many other articles too numerous to mention. All goods are cleansed and Dyed without Ripping, and soiled or faded Coats, Pants, Vests, Dresses, etc., may be made to look "as good as new" at a comparatively small expense by taking advantage of the opportunities offered by Mr. Dunton. He supplies a sufficient number of assistants to enable him to fill orders at short notice, and does a good deal of work for out-of-town parties, orders addressed to Post Office Box 338 being assured equally prompt and careful attention to those given in person.

The Mansion House, Alfred Schoff, Proprietor, Greenfield, Mass.—The attractions of Greenfield as a summer resort need no setting forth in these pages to bring them to the attention of the public, for that they are already widely known is proved both by the number and the place of residence of the strangers in town during the heated term. They come from nearly all parts of the Union, and in many cases are so well satisfied as to return summer after summer and to bring their friends with them. Besides the natural advantages of Greenfield there is another powerful inducement, the character of the hotel accommodations. The fact that the Mansion House is under the control of Mr. Alfred Schoff is sufficient guarantee that it is carried on in first-class style, and draws many visitors to town, for Mr. Schoff is one of the best-known hotel proprietors in New England and has literally "hosts" of friends, not a few of whom were made while he held the position of treasurer of the Boston and Hingham steamboat line, one of the leading corporations of the kind in the country. He is proprietor of the famous "Kearsage," the finest hotel in North Conway, this hostelry having 200 rooms and being crowded at that, at the height of the season. The Mansion House has 85 rooms and is supplied with every modern improvement, including elevator, steam heat, electric light, etc. Employment is given to 35 assistants during the summer, and the service is of the character to be expected in any house under Mr. Schoff's management, being prompt, intelligent and uniformly courteous. The rooms are finely and comfortably furnished and the table is supplied with an extended variety of the best food obtainable. Of course the hotel is very popular among the best class of people, and the opportunity thus afforded for congenial companionship is well known.

Miss A. W. Eichler, Dealer in Ladies' Hair Goods, Arms block, cor. Main and Chapman Sts., Greenfield, Mass.—Wonderfully fine work is done nowadays in the line of hair goods, but as not a little inferior work is also done, it is necessary to use some little discrimination in the placing of orders for such articles, to assure having them satisfactorily filled. In this connection we may be excused for calling attention to the establishment conducted by Miss A. W. Eichler, in Arms block, corner of Main and Chapman Sts., for since this lady began operations in Greenfield in 1884, she has gained a high reputation for the furnishing of Ladies' Hair Goods of uniformly superior quality at the lowest market rates. Miss Eichler is a native of Boston, and is most thoroughly familiar with her business in every detail. She makes a specialty of first-quality Natural Gray Hair Switches to order, and gives equally prompt and careful attention to orders sent by mail or given in person. Goods will be delivered through the mail without extra charge, and no pains is spared to satisfy every customer. Fancy Goods are also dealt in to a certain extent, and the prices quoted on all the articles handled will bear comparison with those named anywhere on equally desirable goods.



Charles Stay, Dealer in Boots, Shoes and Rubbers, 55 Main Street, Greenfield, Mass.—Mr. Charles Stay opened this store in Greenfield in January, 1889, but his experience as a dealer in foot-wear is by no means limited to the period since intervening for he has carried on a similar establishment in Marlboro, N. H., for a number of years, and still conducts it in connection with his store in this town. Indeed, no experienced purchaser can examine his stock and note his prices without ascertaining that Mr. Stay is thoroughly familiar with his business, for the assortment offered is remarkably clean and desirable and no lower rates are named by any retailer of goods of equal merit. The premises in use are located at No. 55 Main Street, and measure 22x60 feet. The stock comprises Boots, Shoes and Rubbers of every description, all classes of trade are catered to and every purchaser, large or small may depend upon receiving careful and courteous attention. Mr. Stay is a native of Burlington, Vt.; and served in the army throughout the Rebellion. His honorable and enterprising methods have already gained him many friends and customers in Greenfield and vicinity and his establishment is certainly worthy of the highest commendation.

Charles Keith, dealer in Choice Family Groceries. Provisions of all kinds. First-class goods at bottom prices. Best Haxall and St. Louis Flour, Taylor Block, Main Street, Greenfield, Mass.—Mr. Charles Keith is a native of Greenfield, and has been in active business here for a full quarter of a century. Of course he is very generally known throughout this section of the state, and it is perfectly safe to say that there is not an establishment of the kind held in higher estimation among the purchasing public than that conducted by Mr. Keith, for his policy of selling first-class goods at bottom prices is faithfully carried out in every department of the business, and he handles such a variety of articles that practically everything required in the line of food-supplies may be obtained from him. The premises utilized, are located in Taylor Block, Main street., and have an area of over 2,000 square feet. The stock comprises choice staple and fancy groceries as well as provisions of all kinds, the goods being especially selected for

family use and guaranteed to give the best of satisfaction. Particular attention is given to the sale of flour, the best Haxall and St. Louis being offered by the bag or barrel at positively the lowest market rates. There are 5 assistants employed, and the prompt and polite attention given to every caller is by no means to be left out of the reckoning in properly estimating the reasons for the wide-spread popularity of this representative establishment.

L. Park, dealer in Fitzwilliam Light and Dark, Quincy and Northfield Granite. Cemetery and monument work done to order, cor. Olive and Hope sts., Greenfield, Mass.—The advantages of granite as a monumental and ornamental stone has not been appreciated until within the past score of years, but great progress has been made during that time and this store is now given the preference over all others by many whose reputation for good taste is unimpeachable. In fact there is a cemetery in Brookline, Mass., (known as the wealthiest and one of the most cultivated towns in the Commonwealth) in which the use of any other stone than granite or slate is positively forbidden. Granite varies greatly in color and marking, and in order to obtain stone suited to one's taste it is necessary to inspect such a stock as that carried by Mr. L. Park, whose yard is located corner of Olive and Hope Sts. This gentleman is a native of Bernardston, Mass., and has conducted his present enterprise since 1878. He handles Fitzwilliam Light and Dark, Quincy and Northfield Granite and is in a position to furnish these stones in any desired quantity at short notice and at the lowest market rates. A specialty is made of cemetery and monumental work to order, many beautiful and appropriate designs being at hand to choose from, and the workmanship being equal to the best in every respect.

Mrs. A. & E. Sturtevant, Millinery and Fancy Goods, Hovey's Block, Up Stairs, Greenfield, Mass.—The premises occupied by Mrs. A. & E. Sturtevant for the sale of Millinery and Fancy Goods are very conveniently arranged and consist of a Reception Room, a Salesroom and a Workroom, they being located in Hovey's Block, Up Stairs. Both the ladies constituting the firm in question are natives of Fitchburg, and have been identified with their present enterprise for over three years, during which time they have built up a large business as they are in a position to cater to the most fastidious trade and make it a point to at all times carry a full assortment of the very latest novelties in the Millinery and Fancy Goods lines. The stock contains Trimmed and Untrimmed Hats and Bonnets in the most fashionable shapes, and also a carefully chosen selection of Parisian Flowers, Ribbons, Laces, Feathers and Trimmings in general, all of which are offered at uniformly moderate rates. Order work is given particular and personal attention, and as employment is given to a full force of assistants during the season, customers are spared annoying delays and may depend upon having their orders filled promptly when promised.

The Greenfield Savings Bank. The Greenfield Savings Bank was incorporated in 1869, and the institution holds so important a place in this community that a few facts bearing upon the methods pursued in its management during the years since intervening, as shown by the statement of its condition at the close of business December 31, 1888, cannot fail to be of general interest. We find that there was then due to Depositors the sum of \$1,364,636.37; that the guarantee Fund amounted to \$35,000 and the Undivided Earnings to \$24,856.60 making the Total Liabilities \$1,424,492.97. The items going to make up the Assets are of especial interest from the fact that not only is the solvency of the bank of course dependent upon their character, but also because they afford so significant an answer to the charge often ignorantly or maliciously made, that money deposited in a Savings Bank is diverted from useful channels and that therefore those who wish to "live and let live" should spend as fast as they earn. This theory is silly undoubtedly and should deceive no one, but that it has an influence in deterring some from saving is unfortunately a fact. Let us see then how the money of depositors is invested:

ASSETS.

Public Funds, par value, -	\$188,500 00
Bank Stock, " - -	124,900 00
Rail Road Bonds, par value, -	20,500 00
United States Bonds, - - -	1,000 00
Loans on Real Estate, -	678,883 06
" " Personal Security, -	185,964 63
" " Bank Stock, - - -	22,040 00
" " Public Funds, - - -	500 00
" " Depositors Pass Books, -	2,367 00
" to Towns, and Franklin County, 40,000 00	
Premiums on Stocks and Bonds, -	45,000 00
Unpaid Interest, - - - -	829 47
Furniture and Fixtures, - - -	1,000 00
Cash in Nat'l Banks on Interest, -	107,089 00
Cash on hand, - - - -	5,919 81
	\$1,424,492 97

Space forbids a detailed analysis of the above list but our readers are as competent to make it for themselves as we are to do it for them. We simply call particular attention to by far the largest item, that of Loans on Real Estate, and ask if anything could be more idiotic than to consider money so invested "withdrawn from useful circulation." Every man, woman or child, who puts away money in such a bank as this is aiding to advance the entire community as well as himself or herself, "Of Saving Cometh Having" is a motto that should be impressed on the minds and should govern the actions of every wage-earner, for then would some of the hardest problems of civilization be solved, and the past progress of our country, vast as it has been, would be dwarfed by that which would follow. We present a list of the Officers of the Bank, being confident that the names shown therein will do more towards establishing the absolute soundness of the institution than the most flattering financial exhibit: President, Robert Abercrombie; Vice-President and Secretary, Chester C. Con-

ant; Treasurer, Albert M. Gleason; Board of Investment, Chester C. Conant, L. J. Gunn, Wm. A. Forbes, Charles R. Lowell, Albert M. Gleason. Auditors: E. A. Hall, E. E. Lyman. Trustees: Robert Abercrombie, Newell Snow, George A. Arms, Edw. E. Lyman, Leonard Barton, Matthew Chapman, E. A. Hall, Wm. M. Smead, Levi J. Gunn, Chas. H. Green, Wm. A. Forbes, Salmon P. White, Chester C. Conant, Scorem B. Slate, Chelsea Cook, Chas. R. Lowell, Aug. C. Walker.

Greenfield Dining Rooms, O. A. Blaisdell, Proprietor. Fancy cake bakery. Manufacture of candy, Ice Cream at Wholesale and retail. Wedding and other parties promptly attended to. Bread, cake and pastry. Blaisdell's domestic bread. Meals served at all hours. Nos. 148 to 149 Main street, Greenfield, Mass.—The "Greenfield Dining Rooms" have a reputation by no means confined to this town, and as the enterprise is a representative one in the best sense of the word it should be given especially prominent mention in reviewing the leading undertakings carried on in this vicinity. Operations were begun by Mr. J. J. Richardson, he being succeeded by Mr. J. B. Drew in 1883, and this gentleman giving place to the present proprietor Mr. O. A. Blaisdell, in 1887. Mr. Blaisdell was born in Richford, Vt., and has a large circle of friends in Greenfield and vicinity. That he thoroughly understands his present line of business needs no further proof than that afforded by the great success the enterprise has met with under his direction, for he has materially developed it in every department. The premises utilized are numbered 145 to 149 Main street, and comprise an entire block, 50 feet square and four stories in height. Meals are served at all hours, a specialty being made of regular dinners, from 12 to 2. The food served here is of the best quality and as the cooking is strictly first-class also it is not surprising that the most fastidious should express themselves as being perfectly satisfied with the accommodations afforded. Both regular and transient boarders are catered to, and pleasant and comfortable lodgings can be furnished if desired. A fancy cake bakery is carried on in connection with the establishment, and bread, cake and pastry of all kinds are largely dealt in, "Blaisdell's domestic bread" being very popular in this vicinity. Ice cream is handled both at wholesale and retail. A department of the business to which Mr. Blaisdell gives special attention is the manufacture of confectionery for his own customers and also for the trade. It is refreshing to glance at his heavily laden counter and well filled show case of fresh, pure confectionery a combination of skill and taste not seen in every confectionery store and well worth a call from the purchasing public. The superior facilities at hand enable Mr. Blaisdell to cater to wedding and other parties to excellent advantage, and his services are largely availed of, as the articles supplied are invariably satisfactory and moderate charges are made in every instance.

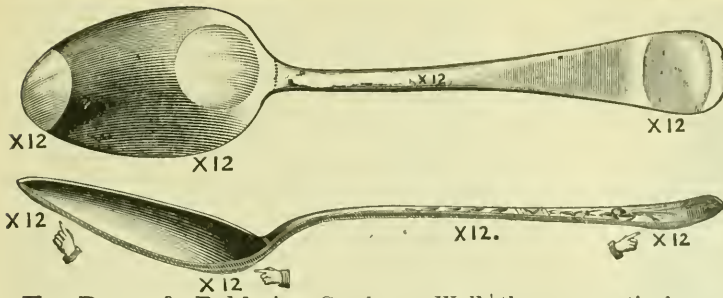
C. O. Haley, Livery, Feed and Exchange Stable. Teams at all hours at moderate prices. Horses, Wagons, Livery Goods, etc., bought and sold on commission, School Street, Greenfield.—Mr. C. O. Haley carries on one of the most widely-popular stables of which we have knowledge, and no one can do business with him for any length of time without conceding that the popularity referred to is by no means the result of luck and chance, but on the contrary is the legitimate result of straightforward methods and an evident desire to treat every customer fairly and liberally. He is a native of Guilford, Vt., and saw about 3 years service in the army during the rebellion. Mr. Haley has conducted his present enterprise since 1881, and his business has steadily developed from the beginning. He is prepared to furnish teams at all hours and at moderate prices, and we may say in passing that although the charges are uniformly reasonable, the horses and vehicles are of a character that makes them presentable anywhere. Quite a number of horses are boarded at this stable, their owners knowing they are assured comfortable quarters and the best of care, and a very important department of Mr. Haley's business is the buying, selling and exchanging of horses, wagons, livery goods and similar articles. He sells many horses and vehicles on commission, and as his stable is very favorably known to the purchasing public he is able to dispose of animals entrusted to him for sale without delay, and to make prompt returns to owners.

Sheldon & Newcomb, Hardware, Iron and Steel; Paints, Oils and Varnishes, Agricultural Implements, Seeds, Fertilizers, etc.; Greenfield, Mass.—The inception of the business now carried on by Messrs. Sheldon & Newcomb, dates back a good many years, for the enterprise had been conducted for some time when it passed under the control of Messrs. Wells & Smead, who were succeeded by Messrs. George A. Ames & Co. in 1860, the existing firm being formed 20 years later. It is constituted of Messrs. J. Sheldon and E. A. Newcomb, the former being a native of Deerfield and the latter of Leyden, Mass. Both these gentlemen are widely known in this section of the state, and Mr. Newcomb is connected with the Board of Water Commissioners. The firm deal in Hardware, Iron and Steel, Paints, Oils and Varnishes, as well as in Agricultural Implements, Seeds, Fertilizers, etc., and occupy spacious premises as their stock is a very large one, being complete in every department. The main store has an area of 1760 square feet, and there is a basement of equal dimensions, while two upper floors, each 60 feet square, are utilized together with a good-sized storehouse. The bulk of the trade is at retail, although considerable wholesale business is done, and two efficient assistants are employed, every order, whether large or small, receiving immediate and careful attention. The public know that the goods offered at this establishment are uniformly reliable and that the prices quoted are in strict accordance with the lowest market rates, so that the steadily increasing magnitude of the busi-

ness, although of course highly gratifying to the proprietors, is only what might reasonably have been expected by all familiar with the circumstances of the case.

J. Geo. Yetter, New Dry Goods Store, Next Door East of Chas. N. Payn's Drug Store, Pond's Block, Greenfield, Mass.—Mr. J. Geo. Yetter began operations in this town in 1887, and to say that his establishment has already become more popular and is much more largely patronized than many stores of considerably longer standing, is merely to assert what every resident of Greenfield knows to be a fact, for Mr. Yetter has so accurate an idea of what the public want and has shown such enterprise in catering to all classes of patrons, that his establishment has become a favorite resort of those seeking the latest novelties in dry and fancy goods. The premises utilized are located in Pond's Block, next door east of Charles N. Payn's drug store, and have an area of 1400 square feet. The stock on hand comprises full lines of staple dry goods, fancy goods, cloaks, shawls, underwear, hosiery, gloves and small wares in general, and the goods composing it are offered at bottom prices, for Mr. Yetter is a careful buyer and believes in sharing advantages so gained with his customers. He is a native of Germany and is thoroughly familiar with every detail of his business, keeping himself well informed as to the latest novelties in the New York and Boston markets and sparing no pains to keep his stock fully "up to the times" in every respect. Employment is given to 4 assistants, immediate and polite attention being thus assured to every caller.

W. H. Lyon, Tea, Coffee and Spices, Soda, Cream Tartar, Cigars, etc., No. 6 Davis street, Greenfield, Mass.—The policy pursued by Mr. W. H. Lyon, carrying on business at No. 6 Davis st., of handling none but dependable goods and of quoting the very lowest prices that can be named on such articles, has had the natural result of gaining great popularity for his establishment since it was opened in 1887, for the public are quick to appreciate liberal and honorable methods and may be depended upon to patronize any enterprise conducted in accordance with such principles. Mr. Lyon is a native of Holland, Vt., and has a large circle of friends in Greenfield and vicinity. He employs 2 efficient assistants, and as he also gives close personal attention to the various details of his business, he is enabled to insure prompt and polite attention to every caller. The teas, coffees and spices offered at this establishment are selected from the most reliable sources and are hard to equal for uniform purity and great fineness and delicacy of flavor, while the prices quoted on them will also bear the closest examination and comparison. Choice cigars are dealt in very extensively, and in fact as we have before stated, Mr. Lyon strives to handle only a superior grade of goods, while quoting such prices as to make his store a favorite with the most economically disposed as well as with the most fastidious.



Van Doorn & Baldwin, Crockery, Wall Papers and Shades, Glass and Silver Plated Ware, Greenfield, Mass.—The establishment carried on by Messrs. Van Doorn & Baldwin is very widely and favorably known in Greenfield and vicinity, for the stock offered is so varied and desirable and the prices quoted are so low that the business, although already large, is still rapidly and steadily increasing. Operations were begun in 1871 by Messrs. Van Doorn & Tilson, who were succeeded in 1872 by Messrs. C. A. Van Doorn & Co. the present co-partnership being entered into in 1887. Mr. C. A. Van Doorn is a native of Brattleboro, Vt., while Mr. A. L. Baldwin was born in Chester, in the same state. The premises utilized by the firm comprise one floor and a basement, of the dimensions of 25x70 feet, and other storages; the stock carried consists of Crockery, Glass and Silver Plated Ware, Wall Paper, Borders, Shades, etc. A full line of Staple Goods is constantly on hand but the distinguishing feature of the assortment offered is the number of late novelties it contains, for the firm are constantly renewing their stock and are prepared to supply the most fashionable novelties in Crockery, Artistic Wall Paper and Glass and Plated Ware. Employment is given to 2 efficient assistants and prompt and polite attention is assured to every caller.

The Rugg Mfg. Co., Manufacturers of Specialties in Wood, Greenfield, Mass.—Considering the hard usage that Wooden Rakes are put to and the abuse they receive in one way and another, it is really surprising that they endure as long as they do in certain cases, and indicates that some manufacturers at least must use carefully selected stock and take pains to see that it is properly worked up and put together. That this is in fact the policy pursued by the Rugg Mfg. Co. is well-known to those conversant with their methods, and is doubtless surmised by the many making practical use of the Rakes coming from their factory, as these tools are surpassed by none of a similar kind in the market as regards uniform excellence of material and workmanship. They combine strength and lightness to a remarkable degree and are preferred to all others by many who have proved their superiority by long-continued and practical tests. The Rugg Mfg. Co. has a well-equipped factory and is in a position to fill the largest orders at short notice and at extremely reasonable rates. This company also manufactures Snow Shovels, Handles etc.

Charles L. Smith, Paper Hanging and Painting, Ames Street, Greenfield, Mass.—A few coats of paint properly applied will do so much towards improving the appearance of a house, and will add so materially to the durability of the structure, that it seems very strange some property owners should begrudge

the comparatively small expense of having such work done. A well painted house will last longer, look better, sell or rent quicker, and in short, be in every way more desirable than one allowed to remain neglected, and, therefore, the money spent on paint and labor is thoroughly well invested. Mr. Charles L. Smith is, doubtless, one of the best known house painters doing business in this vicinity, and his reputation for using honest stock and doing thoroughly dependable work is one of which he may well be proud. His shop is located on Ames st., and every facility is at hand to enable orders to be filled at short notice and at moderate rates. House painting, graining, etc., are done in a thoroughly first-class style. Mr. Smith makes a specialty of paper hanging and hard wood finishing, to which he gives immediate, skillful and painstaking attention.

S. B. Payne, manufacturer of Harnesses and dealer in Saddlery, Blankets, Robes, etc., Main street, Greenfield, Mass.—The business carried on by Mr. S. B. Payne was founded just about a quarter of a century ago, it having been started in 1864 by Mr. H. W. Payne. In 1865 the firm of H. W. & S. B. Payne was formed, and in 1866 the original proprietor again assumed sole control, and continued it until 1870, when the firm of H. W. & S. B. Payne succeeded him and was succeeded by the present owner in 1878. Mr. S. B. Payne is a native of Montague, Mass., and has long been one of Greenfield's most prominent business men. As a manufacturer of harnesses his reputation is by no means confined to this vicinity, for his productions are conceded to be unsurpassed for uniform excellence of material and honesty of workmanship, and are offered at prices which will bear the severest comparison with those named by any manufacturer of equally dependable goods. Mr. Payne's shop and warerooms are located on Main st., and have a total area of about 2600 square feet. Employment is given to 4 experienced assistants, and custom work is done at short notice, as is also repairing of all kinds, moderate charges being made in every instance. A large stock is constantly carried, comprising Trunks, Valises, Traveling Bags, etc., as well as a full selection of Harnesses, Saddlery, Robes and Horse Furnishings in general, including Cards, Brushes, Whips, Blankets, Bells, Curry Combs and other indispensable articles. These goods are in every case warranted to prove as represented, and are offered at the very lowest market rates.



G. E. Poulter, dealer in Estey Organs and Pianos, also Musical Instruments, 15 Bank Row, Greenfield, Mass.—There are certain manufacturing concerns which have so high and wide spread a reputation that the mere fact that they are known to have been the producers of a certain article, renders praise of it quite unnecessary, a prominent example is that afforded by the Estey Organ and Piano Company, and therefore when we say that Mr. G. E. Poulter is agent for the sale of Estey Organs and Pianos there is really no need of our adding that the instruments offered by him are unsurpassed in the markets of the world, and are as sure to give entire satisfaction as a gold eagle fresh from the mint is sure to be worth ten dollars. Poor organs and pianos are simply abominations and it is far better to go without altogether than to put up with an inferior instrument because it is a few dollars less in price. Mr. Poulter is prepared to quote as low rates as anybody can name on Estey goods and those wishing a strictly high-grade instrument at a moderate price should by all means give him a call. He also deals in a variety of musical instruments and goods. His store is located at No. 15 Bank Row, and all callers are assured prompt and polite attention, goods being cheerfully shown and any desired information concerning musical goods, etc., promptly given.

Stratton Brothers, Manufacturers of Patent Metallic Corner Spirit Levels, and all kinds of Wood Levels. Manufactory, School Street, Greenfield, Mass.—Spirit Levels are so indispensable to the carrying out of a wide range of mechanical work that it is but natural that a large and constant demand should exist for them, and some idea of the extent of this demand may be obtained from the number of Levels manufactured by a single Greenfield concern,—that of Stratton Brothers. This firm is constituted of Messrs. Edwin A. and Charles M. Stratton, both of whom are natives of Northfield, Mass., and are widely known in this vicinity. The enterprise was inaugurated just about a score of years ago, in 1869, and has attained considerable magnitude, the firm doing a very large wholesale business besides selling

some goods at retail. A specialty is made of Patent Metallic Corner Spirit Levels, but all kinds of Wood Levels are also made, and the goods meet with a ready sale as they are unsurpassed for accuracy and durability, and are offered at very reasonable figures. The factory is a three-story structure of the dimensions of 25 x 155 feet, being located on School Street, and fitted up with improved machinery, enabling the firm to fill the heaviest orders at short notice. Employment is given to six experienced assistants, and both members of the firm give the various details of the business careful supervision, sparing no pains to fully maintain the high reputation thus far held.

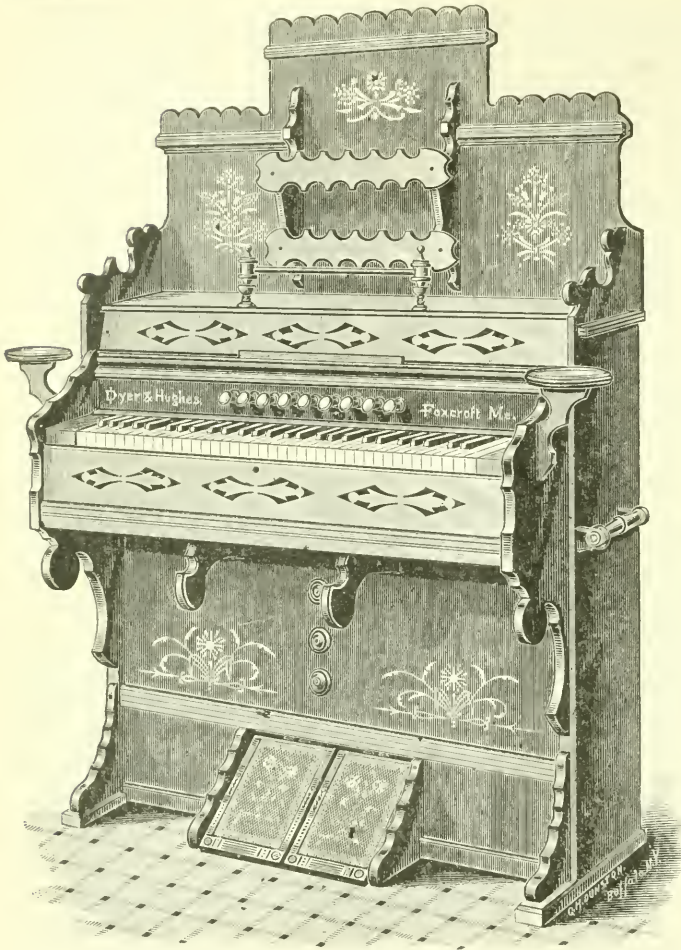
H. M. Wiemers, Manufacturer of Fine Havana Cigars, South of Depot, Greenfield, Mass.—Few Persons not in the business have any idea of the immense number of cigars consumed in the United States every year, and not the least remarkable thing about the demand for cigars is its rapid and steady increase. In spite of all that is urged against smoking, the habit has become so general that the man who doesn't smoke is a rare exception, for the common sense of the people enables them to see that it is only the abuse of tobacco that is hurtful, and the enjoyment derived from its proper use can be obtained in no other way. The finer grades of tobacco are especially harmless, and therefore it is gratifying to know that Mr. H. M. Wiemers, who makes a specialty of Manufacturing Fine Havana Cigars, is meeting with great success in his efforts to introduce a superior article among the trade. Mr. Wiemers is a native of Germany and began operations here in Greenfield in 1883. His factory is located south of the Depot and comprises two floors of the dimensions of 30 x 13 feet. A wholesale business is done and every order receives prompt and satisfactory attention.

Mrs. M. E. Frost, Embroidery Goods and Stamping, Federal street, Greenfield, Mass.—The remark often heard, to the effect that a certain thing "must be seen to be appreciated" is in many cases as true as it is familiar, and a prominent instance in point is that afforded by the stock of Embroidery Goods etc., offered by Mrs. M. E. Frost, at her establishment on Federal Street. This Lady is a native of East Windsor, Conn., and inaugurated the enterprise in question in 1881, since which time it has become familiar to the ladies of Greenfield and vicinity, for the excellent taste shown in the selection and arrangement of the stock carried commends it to all who are interested in art Embroidery. Mrs. Frost makes a specialty of Stamping, and is prepared to work out the most intricate patterns at short notice and in a clear and accurate manner. The advantages of having designs so prepared are obvious to all, and it is entirely natural that many orders should be received. The Embroidery Goods dealt in are of guaranteed quality, and are offered at prices that will bear the severest comparison with those quoted by any dealer in articles of equal merit.

Western Farm Mortgages, The Best Form of Investment, The Guaranteed First Mortgage Loans of the Interstate Mortgage Trust Company, of Parsons, Kansas, and Greenfield, Mass.—The difficulty experienced in obtaining safe and profitable securities in which to invest, has led our most practical and conservative investors to put their money largely in Western farm mortgages, as being the best method of obtaining a high rate of interest, combined with safety. Financial and trust institutions, as well as individuals, have been doing this for some time past, and some customers of this company have made these investments for more than twenty-five years with most satisfactory results. The Interstate mortgage Trust Company by a salaried officer, makes special examination regarding improvements, cultivation and the value of the land and the standing of bondsmen, after which they fully guarantee the prompt payment of both principal and interest before offering the mortgages to Eastern investors. The loans of this company are confined chiefly to six counties in Southeastern Kansas, where its President and Western Manager, Mr. Jerome R. Brown, has been a resident almost since its first settlement, or some fifteen years ago, and who for nine years has been connected with Mr. Francis M. Thompson, now the Vice-President and Eastern Manager, Mr. Brown procuring the loans and Mr. Thompson selling them, the business beginning in a small way developing in a short time to such an extent as to require the incorporation of a company to protect the interests of their patrons. But forty per cent. of the estimated value of the mortgaged premises is ever loaned, in amounts varying from \$200 to \$2,500, making it convenient for people of limited means to invest their savings profitably, no such chance being offered in the East in any other form, and capitalists can also be accommodated up to any amount by aggregating numbers of mortgages in one block. The investor gets from this company an application from the borrower, showing the value of the property, and giving a description of the land and improvements and appraisement; a bond or note with interest coupons attached, fully guaranteed by the company, a mortgage securing the note; a certificate showing the title from the United States to the present ownership, and a policy of insurance, when insurance is specified in the application. All interest coupons are paid at the Greenfield office, the day they are due. Not a single mortgage has ever been foreclosed by Mr. Brown, nor by the company, and Eastern investors applying to Mr. Thompson at Greenfield, can have the satisfaction of knowing that he also has never made a loss on any loan made by him, and he is assisted by a local Board of Directors, all of whom are well known citizens. The savings banks and life insurance companies of New England have profitably placed millions of their funds in mortgages such as are offered by this company. Mr. Thompson is also Agent and one of the Directors of the Texas Loan Agency located at Corsicana, Texas, having a Capital of \$300,000 and Surplus of \$69,000 and will supply their Loans and Debentures fully guaranteed.

E. J. Jones, Dealer in Stoves and Furnaces, Plumber and Gas Fitter, Greenfield, Mass.—The enterprise now conducted by Mr. E. J. Jones was started a number of years ago by Messrs. M. R. & N. G. Pierce, who were succeeded in 1885 by Messrs. Mason & McKinney, the present proprietor assuming control in 1888. He is a native of Deerfield, Mass., and is very generally known in Greenfield and vicinity, at one time having been a member of the Board of Selectmen. Mr. Jones deals extensively in Stoves, Furnaces, Tinware, etc., and also carries a fine line of Refrigerators, embodying the latest improvements and being economical of ice as well as capable of maintaining a very low temperature. These he offers at very reasonable rates, and in fact on all the goods he handles, prices are quoted that will bear the severest examination and comparison. Employment is given to 6 assistants, and a specialty is made of Plumbing and Gas Fitting, orders being assured immediate and painstaking attention and all work being done in a scientific and thorough manner at moderate rates. Mr. Jones has built up a very large business in this department and spares no pains to thoroughly satisfy the most critical patrons.

Green & Vosburgh, Undertaking, Upholstering, Furniture; 54 Main St., Greenfield, Mass.—The business carried on by Messrs. Green & Vosburgh was founded more than ten years ago, it having been started by Mr. Alexander W. Green in 1878. This gentleman is a native of Troy, N. Y., and in 1888 he entered into partnership with another New York man, Mr. Stephen W. Vosburgh, who was born in Valatia, and was with J. L. Lyons for 28 years, and is well known throughout the county. The firm do an extensive business and carry on operations at No. 54 Main St., occupying 4 floors, whose total area is about 7200 square feet. An immense stock is on hand to choose from, as Messrs. Green & Vosburgh deal in Furniture of all descriptions and cater to all classes of trade, offering so great a variety that rich or poor, extravagant or economical people can all visit the establishment in the full assurance of finding something just suited to their needs. Employment is given to 3 assistants, and callers are afforded every opportunity to make a satisfactory selection, goods being promptly and cheerfully shown and no misrepresentation being practiced under any circumstances. The firm are prepared to meet all honorable competition, and quote prices that prove the folly of going to the city to buy anything in the Furniture line. Upholstering is done to order, in a skilful and workmanlike manner at short notice and at uniformly moderate rates. A large assortment of Coffins, Caskets and Funeral Goods in general is constantly on hand, as particular attention is given to Undertaking, and the responsible and difficult duties incidental to that business are discharged in the most painstaking manner. The firm execute many commissions in this line and have gained a high reputation for competency and for making reasonable charges.



J. H. Lamb, 8 Park Row, Greenfield, Mass.—Weber, Fischer, Sterling Pianos, Ivers & Pond Matchless Pianos, Ivers & Pond Pianos, One hundred now in use in the New England Conservatory of Music, Boston, Taber, Story & Clarke, Carpenter, Shoninger-Bell Organs, Roller Organs, \$6 to \$12. A large stock of Roller Music on hand, second-hand Organs and Pianos for sale cheap, Music Books of instruction for all kinds of instruments, a large lot of ten-cent music, can furnish any piece of Music or Book not on hand, at short notice, Strings for Violins, Guitars, Double Bass, Banjos, etc., Gospel Hymns 1, 2, 3, 4 combined, 45c. 50c. 75c. \$1.00. Gospel Hymns Number Five 35c. and 50c., Gospel Choir, 30c. 40c. and 50c. Organ Instruction Books; White's, Studds', Clarke's and Root's. Piano Methods; Richardson's, N. E. Conservatory, and Studds'. Piano Spreads and Stools. Pianos, Organs and Band Instruments to rent, and for sale on monthly installments. Any Instrument I do not have on hand I can get at short notice. Call and examine my goods before purchasing. You will save money by doing so.

F. W. Smead, Dealer in Beef, Poultry, Lamb, Hams and Meat of all kinds, Greenfield, Mass., No. 57 Main Street.—Some physicians believe that the day will come when medicines will be almost entirely dispensed with, and health will be maintained and disease cured by the use of suitable diet, whether this view of the subject be correct or not, it is at all events sure that what we eat exerts great influence on our general health and as few if any articles of food are more hurtful than inferior meats, it is well to purchase everything in the meat line from a responsible dealer who takes pains to handle only desirable grades. The residents of Greenfield and vicinity need have no difficulty in obtaining meats of the best quality, for there are various establishments in town where such are sold, and one of the best of them is that conducted by Mr. F. W. Smead, at No. 57 Main street. This gentleman is a native of Coleraine and has built up a large trade since beginning operations in his present location. The premises occupied have an area of 1,000 square feet, and contain a large and most carefully chosen

assortment of Beef, Lamb, Poultry, Hams and Meats of all kinds. Pure Leaf Lard is also dealt in largely, and Fresh Country Butter. Cheese and Eggs are always to be had here at the lowest market rates. Vegetables of all kinds in their seasons are kept in stock, and the employment of two efficient assistants assures prompt and polite attention to every caller.

Bonneville & Morin, Carpenters and Builders, Shop on Olive Street, Greenfield, Mass.—In awarding contracts for building it is well to give due consideration to other things besides prices, for it is not always the lowest bidder who will give the most value for money expended. When a man orders a suit of clothes made, if he is careful of his personal appearance he does not patronize a firm simply because it names lower prices than any other, but places his order with a concern that has the reputation of doing good work, even if he has to pay a little more. Both firms may warrant perfection in fit etc., but for all of that, he feels that a suit made by one is worth more than if made by the other. The same

principle applies to houses. Messrs. Bonnevill & Morin are in a position to figure as closely as any concern on plans and specifications submitted to them, and they also have the reputation of carrying out their agreements in the spirit as well as to the letter, the result being that well-informed persons give them the preference when placing building contracts, being convinced they can do the work as well and as cheaply at least as any other building concern. They have a well-equipped shop on Olive Street, and employ a large force of skilled assistants, enabling orders to be filled at short notice. Carpentering and Building of all descriptions will be done in a thoroughly satisfactory manner, moderate charges being made in every instance.

Greenfield Marble Works, A. A. Rankin, Proprietor, Manufacturer and Dealer in Cemetery Work, from American and Foreign Marble, American and Foreign Granite or Brown Stone, Greenfield, Mass.—Mr. A. A. Rankin, proprietor of the Greenfield Marble Works, is a native of Montague, Mass., and as he has carried on operations in this vicinity since 1852, it is hardly necessary to say he is very widely known throughout this section. Mr. Rankin is a manufacturer of and dealer in cemetery work of all descriptions, and is prepared to furnish monuments, headstones etc., at short notice and at remarkably low rates. He generally has a fine selection of finished work on hand, including monuments from Foreign and American marble granite or brown stone and has a very extensive assortment of designs which he is prepared to carry out at short notice, and to modify to suit the tastes and means of his customers. It is hardly necessary to say that monumental work must be executed in a first-class manner in order to be at all acceptable, for nothing looks more out of place than cheaply and unskillfully constructed cemetery work. The Greenfield Marble Works have a well-earned reputation for attaining results equal to the best.

Mrs. Wanda Miller, Dealer in Millinery and Fancy Goods, Greenfield, Mass., No. 133 Main Street. There is quite a number of Establishments in Greenfield and vicinity devoted to the sale of Millinery and Fancy Goods, but none of them is better known than that conducted by Mrs. Wanda Miller, at No. 133 Main Street. This business was founded long ago by Mr. Simon Selling, who was succeeded by Mr. William Wunsch, the present owner assuming possession in 1879. The premises occupied have an area of 800 square feet, and always contain a most attractive assortment of Fine Millinery and Fancy Goods, made up of a full selection of staple Articles as well as a tastefully chosen stock of the very latest fashionable novelties. Mrs. Miller is a careful and experienced buyer and her customers are consequently sure to obtain goods at as low rates as can be named on articles of equal merit. Trimmed or Untrimmed Hats and Bonnets are dealt in to a considerable extent as are also Feathers, Laces, Ribbons and other trimmings, but the most impor-

tant department of the business is that devoted to Custom work, the aid of a full force of experienced assistants being required during the season. Orders are filled at short notice, and no better or more tasteful work is done in this section of the state.

Charles N. Wood, Successor to Charles Richmond, Manufacturer of Paper Boxes of all kinds, P. O. Box 1209, Shop, Prospect Street, Greenfield, Mass.—Paper Boxes are now used for such a great variety of purposes that the demand for them cannot seriously be affected by dullness in any one line of business. To even catalogue all the goods regularly put up in such packages would exhaust our available space many times over, and as Mr. Charles N. Wood makes Paper Boxes of all kinds it will be seen that it is not out of the question to mention his productions in detail. As varied as these are however, they resemble each other in one respect at least—they are all carefully made and may be depended on to prove just as represented. Mr. Wood was born in Lyme, N. H., and became engaged in his present enterprise in 1886, succeeding Mr. Chas. Richmond. His shop is located on Prospect Street, and occupies 2 stories and an attic, there being some 1600 square feet of floor-space available. Improved machinery is used and a competent force of assistants employed, enabling orders to be filled at short notice and at the lowest market rates. Communications addressed to Post Office Box 1209 will receive immediate and careful attention, and estimates will be cheerfully made on receipt of samples.

Gilbert E. Jones, Contractor and Builder, also Jobbing, Dealer in Lumber, School Street, Greenfield, Mass.—The business carried on by Mr. Gilbert E. Jones, was founded about a score of years ago by Messrs. Travers & Jones, who removed to the location now occupied in 1878. The present proprietor has had sole control since 1883. He is a native of Deerfield, Mass., and his straightforward and enterprising business methods have long since won for him a prominent place among other contractors and builders carrying on operations in this section. Mr. Jones utilizes spacious premises on School Street, including a 2½ story shop of the dimensions of 28x48 feet, and a good-sized shed for the storage of Lumber, in which he deals quite extensively. Employment is given to about 10 assistants, the number varying of course with the season, and all orders are assured prompt and painstaking attention, general jobbing being done in a workmanlike manner at short notice and at moderate rates. Estimates will be cheerfully given on receipt of plans and specifications, and as Mr. Jones experience enables him to figure very closely, those contemplating building will find it for their interest to give him an opportunity to bid. Mr. Jones also deals to a considerable extent in Real Estate having some very desirable land for sale, also Tenements to rent at reasonable rates. At certain seasons in the year he has farm produce for sale.

Dwight Smith, Contractor and Builder, Jobbing work done, Ames Street, Greenfield, Mass.—A little care shown in the placing of a contract for the building of a house will often save so much trouble, not to say money, that it is curious the fact is not more often borne in mind by those contemplating building. Plans and specifications are generally drawn up with great exactness, but even then there is often room for an honest difference of opinion as to how they should be interpreted, and when a builder is disposed to cheapen the construction of a house as much as possible after being awarded the contract, there are more ways than one to do it without breaking the letter of the agreement. Not that we mean to assert that is the common practice, but still it is done by some few in that line of business, and therefore the importance of using discrimination becomes manifest. Mr. Dwight Smith has gained an enviable reputation for respecting the spirit of his agreements, and is therefore deserving of the popularity he enjoys among those conversant with his methods. His shop is located on Ames st., and a general contracting and jobbing business is carried on, all orders being assured immediate and careful attention. Estimates will be promptly made on application, and as Mr. Smith has had wide experience as a builder and figures very closely, it is well to give him an opportunity to bid when building is contemplated.

W. A. Forbes, Dealer in Dry Goods and Carpets, Hovey's block, Greenfield, Mass.—Mr. W. A. Forbes has carried on business in this town for so long a time and is so prominently identified with so many of Greenfield's representative institutions that none of our local merchants are more clearly entitled to especial mention in a review of the town's industrial, mercantile and financial enterprises. Mr. Forbes was born in Buckland, and in 1867 became a member of the firm of T. D. Root & Co., the business conducted by the concern having been founded by T. D. Root in 1854. In 1871, the firm-name became Forbes & Root, and in 1874 Mr. Forbes became sole proprietor, so continuing until 1881, when the firm of W. A. Forbes & Co. was formed, the next and final change occurring when the present proprietor again assumed sole control in 1884. He has held the position of Representative, and is now Vice-president of the Greenfield Savings Bank, and a Director of the Packard and the Conway National Banks. Mr. Forbes deals extensively in Dry Goods, Cloaks, Shawls, etc., and makes a specialty of Carpets, carrying the largest stock in the county, and employing five efficient and polite assistants and occupying spacious and well arranged premises in Hovey's block. The main floor measures 18 x 80 feet, and there is a basement of equal size, and a carpet room up stairs, 18 x 40 feet in dimensions. A heavy and varied stock is constantly carried, the prices quoted are always strictly in accord with the lowest market rates, and it is hardly necessary to add that every article is sure to prove precisely as represented.

S. Allen's Sons, Dealers in Hardware, Iron and Steel, Wheels and Wheel Stock, also Sporting Goods, Greenfield.—A business which was established in 1812 and which has been successfully continued ever since, would be deserving of more than passing notice, even though it were not at the present time one of the most important enterprises of the kind to be found in this section of the state, and as the undertaking carried on by S. Allen's Sons is not only of the early origin noted but is now unsurpassed as regards popularity and the ability to meet all honorable competition, it is certainly deserving of particularly prominent mention in any review of Greenfield's business interests. Mr. Sylvester Allen was identified with it from 1812 to 1848, the present firm being formed in the latter year. Messrs. William H. and Franklin R. Allen are both natives of this town, and are so generally known throughout this vicinity as to render extended personal mention quite unnecessary. The firm utilize premises comprising three floors and a basement, of 40x60 feet, and carry a very heavy and varied stock of Hardware, Iron and Steel, Wheels and Wheel Stock etc., as well as a full assortment of Sporting Goods of the most approved patterns. Both a wholesale and retail business is done and large or small orders are filled without delay and at positively the lowest market rates. Employment is given to 4 competent assistants, and customers are assured prompt and painstaking attention at all times.

Slate & DeWolf, Dealers in Agricultural Tools and Fertilizers, Repairs for all kinds of Agricultural Machines. Seeds for all kinds. Apples and Pears a specialty. Greenfield, Mass.—It is true that the successful farmer is generally something of a mechanic as well, but it is too much to expect a man to be expert in both these occupations and therefore such an enterprise as that conducted by Messrs. Slate & DeWolf is of great benefit to farmers in general, for this firm are in a position to assure the prompt and skilful repairing of agricultural machines of all kinds, and also handle Agricultural Tools in general, guaranteeing every article sold by them to prove just as represented. They deal extensively in Fertilizers, Seeds of every description, and similar commodities, being prepared to quote the very lowest market rates on dependable goods, and to fill the heaviest orders at short notice. Apples and Pears are made a specialty, an immense business being done in this line alone. The premises utilized, comprise one floor and a basement measuring 44 x 60 feet, and a large stock of Farming Tools, etc., is constantly carried. A spacious store-house is maintained here, and another one at Shelburne Falls, the firm's operations being by no means confined to this vicinity. Mr. C. E. Slate was born in Shelburn, Mass., while Mr. Edward L. DeWolf is a native of Deerfield, both these gentlemen giving close personal attention to the business and sparing no pains to keep up and even improve upon the enviable record made since operations were begun in 1884.

C. F. Foster, Dealer in Watches, Clocks, Jewelry, Spectacles, Eye Glasses &c. Repair-a specialty. Main street, Greenfield, Mass.—Probably Watches, Clocks, Jewelry and similar goods were never so cheap before as they are at the present time, but it is also true that never before was there such a quantity of "bogus" goods on the market, so that purchasers cannot be too careful in making their selections. As a matter of fact, the only sure way of "getting your money's worth," is to patronize a dealer who not only knows his business but has an established reputation for looking out for the interests of his customers, and as Mr. Foster certainly "fills the bill" perfectly in both these respects, it naturally follows that he is a good man to call on when anything in the line of Watches or Jewelry is wanted. Mr. Foster began operations in this town in 1865, and in 1868 became a member of the firm of Forbes & Foster, selling out to his partner in 1875 and resuming business in another location alone. His store is situated on Main street, and contains a well-chosen and varied stock of Watches, Clocks, Jewelry, Spectacles, Eye Glasses, etc., the goods being offered at the lowest market rates and guaranteed in every instance to prove just as represented. Repairing is made a specialty, and the finest Watches and most costly Jewelry will be put in order at short notice and in a thoroughly satisfactory manner at uniformly moderate rates.

Gorham D. Williams, Insurance Agency, Greenfield Mass.—The Insurance agency conducted by Mr. Gorham D. Williams, was established 21 years ago and has long held a leading position among similar enterprises in this section of the state. Mr. Williams is a native of East Bridgewater, and is regarded as one of Greenfield's most public-spirited citizens, he being ever ready to do his part towards advancing the best interests of the town, and having rendered valuable services as Trustee of the Public Library, a position he has held ever since the institution was organized, with the exception of one year. Mr. Williams is Secretary of the Franklin Mutual Fire Insurance Co., which is a "Home" institution of which the residents of Greenfield have good reason to be proud, for since its incorporation in 1828 it has made a record which reflects credit on the entire community. The president of the company is Mr. Nelson Burrows, and it was never better prepared than now to furnish dependable insurance at low rates. Mr. Williams also represents other strong Mutual companies, such as the Quincy, Dorchester, Merchants' and Farmers', Traders' and Mechanics' and Berkshire. Among the stock companies acted for are the Phoenix of Hartford, Continental of New York, Niagara of New York, Commercial Union of Newark and Franklin of Philadelphia. These corporations are too well and favorably known to require endorsement,

and as Mr. Williams is in a position to issue policies in all of them at the lowest attainable rates, it is natural that much of the Insurance held in this vicinity should be effected through his office.

A. L. Smith, Millinery and Fancy Goods, Sanborn's Block, 110 Main Street, Greenfield, Mass.—The millinery and fancy goods business carried on here, was founded a number of years ago, Mrs. J. C. Bangs being the immediate predecessor of the present owner, who came into possession in 1881. The premises occupied have an area of about 700 square feet, and the store is very widely and favorably known to the ladies residing in Greenfield and vicinity, for it always contains as varied and desirable a stock as can be found in this section, while the prices are very reasonable—a combination as attractive as it is unusual. Somebody has said that one might as well be "out of the world as out of the fashion," and those who hold a similar view will find it for their interest to place their orders at this popular store, for the very latest fashionable novelties are obtained as soon as they appear in the market and patrons are therefore sure of having the most fashionable styles to select from. A specialty is made of fine custom millinery work, orders being filled at the shortest possible notice with the aid of 4 experienced and careful assistants. A. L. Smith also has a store in Orange, where a full line of Millinery is carried, and all orders are given prompt and careful attention.

Chauncey Wing, Pattern Maker, general jobbing and repairing, designing and making machinery and tools, complete for all purposes, a specialty, Greenfield, Mass.—It takes a thorough mechanic to be a first-class pattern-maker and we know of very few engaged in this branch of industry who can turn out work equal to that produced by Mr. Chauncey Wing, whose shop is located on Washington st. Mr. Wing was born in Savoy, Mass., and has carried on his present establishment since 1876. It is very thoroughly equipped with improved machinery, which is run by water-power, and not only pattern-making but also general machine jobbing and repairing are done in a thorough and skillful manner at short notice and at moderate rates. The premises utilized, comprise 2 floors of the dimensions of 30 by 50 feet, and a competent force of assistants is employed, thus assuring the prompt filling of all orders. Mr. Wing makes a specialty of designing and making machinery and tools complete, for all purposes, and his natural ingenuity and thorough acquaintance with mechanical principles combine to make him very successful in such work. He is patentee of a typewriter and also of a self-chalking, chalk-line holder and has devised and arranged many ingenious and highly-efficient machines for special purposes.

AUSTIN DeWOLF,
Counselloꝛ at Law.

Office in Taylor's Block,
GREENFIELD, MASS.

DR. A. C. DEANE
AND
DR. F. H. ZABRISKIE,

Office No. 4 Bank Row,

OFFICE HOURS.

9 to 10 A.M.
2 to 4 P.M.
7 to 9 P.M.

GREENFIELD, MASS.

INSURE WITH
G. H. KAULBACK,
Fire, Life and Accident
INSURANCE

Placed in First-Class Companies.

Office over Moody's Store, Sanborn Block,

MAIN STREET, GREENFIELD, MASS.

DENTISTRY.

G. S. H. COMINS, D. D. S.,

POND'S BLOCK,

GREENFIELD, MASS.

M. PHILA WRISLEY,
MILLINERY
AND
Fancy Goods,

M. H. TYLER'S HOUSE,
Federal Street, Greenfield, Mass.

W. S. SEVERANCE, M. D.,
HOMŒOPATHIC PHYSICIAN,
*Compound Oxygen, Home Treatment
for all Chronic Diseases, at
greatly reduced prices.*

OFFICE HOURS, AFTERNOONS AND EVENINGS.

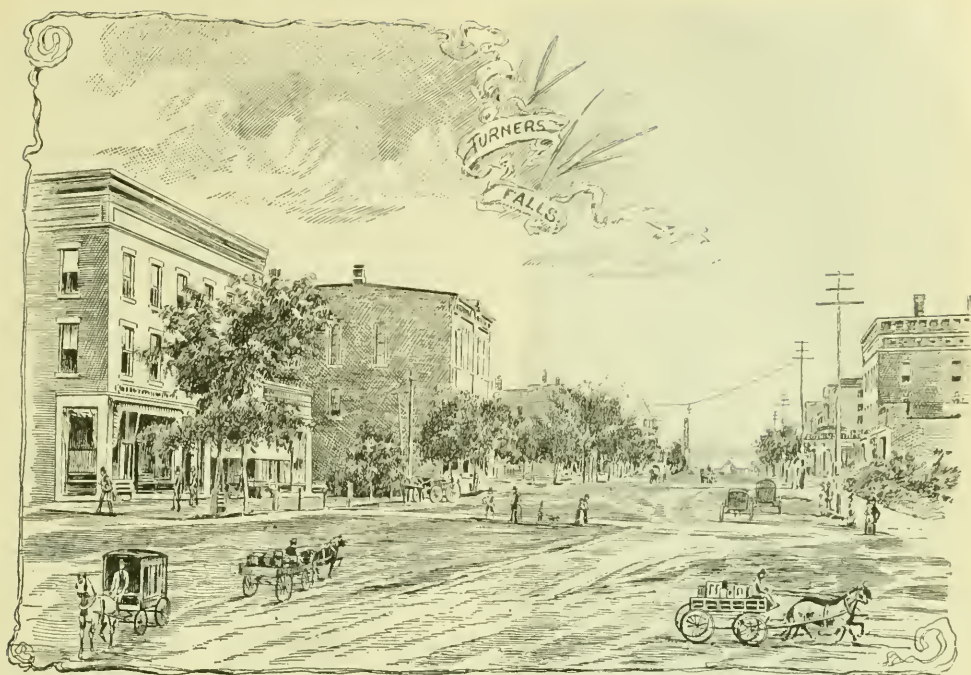
GREENFIELD, MASS.

SAMUEL O. LAMB,
ATTORNEY AT LAW,
GREENFIELD, MASS.

MRS. WUNSCH,
Female Physician and Accoucheuse,

Main St., opp. Mansion House,

GREENFIELD, MASS.



HISTORICAL SKETCH OF TURNERS FALLS.

It is to the West that the public are accustomed to look for examples of phenomenally rapid growth, and the residents of that section have a habit of laughing good-naturedly at what they consider the "slowness" of the East, but after all, it is unnecessary to go outside New England, or, indeed, outside the limits of the Commonwealth, to find as pronounced an example of phenomenal growth as the most exacting could desire. And yet the word "phenomenal" is hardly the correct one to use in this connection, for the reason that it conveys an idea of something unnatural, something outside the legitimate course of events, while the development to which we have reference—extensive as it is—is only what might reasonably have been expected by those competent to form an intelligent judgment of the great natural advantages of Turner's Falls, for this is the village we take pleasure in calling attention to as a prominent proof that Massachusetts has her permanently prosperous "boom" as well as any other portion of the Union. From 1867 to 1890 is not a very long period in the history of a community, but when circumstances are favorable, it is long enough to admit of wonderful changes being wrought, and so many such have been brought about in Turner's Falls during the time mentioned, that it is perfectly safe to say that one familiar with the aspect of the village in 1867 would have no idea of its identity if suddenly set down in its midst at the present time, after a score of years or so of absence.



VIEW OF DAM AT TURNERS FALLS.

Hundreds of thousands of dollars have been expended in improving the water privileges of the place, and with what good effect may be judged from the fact the a single corporation—the Turner's Falls Company—control a fall of 80 feet, some 30,000 horse-power being available.

This history of Turner's Falls is so completely identified with that of the late Colonel Alvah Crocker, of Fitchburg, that it is practically impossible to treat of one without touching upon the other, for it is owing to his powers of observation, his enterprise and his influential relations with other capitalists that the development of the village is primarily due.

Alvah Crocker was born in Leominster in 1801, and went to work in the paper-mills (where his father was a "batman"), when but 8 years of age. He took every opportunity to educate himself, read everything that came in his way, and spared no pains to master his business and to gain an undertaking of the principles of commerce and of manufacturing. At an early age he went into business for himself, and being without capital, had a hard struggle to get firmly established, but confidence, ability and industry finally triumphed, and he had amassed a very considerable competency at the time of his death, in 1874. Mr. Crocker was an enthusiastic advocate of railroads, and it was while seeking an available railway route from Miller's Falls to Greenfield that he remarked the almost unlimited water-power the Connecticut River afforded, or at least, could be made to afford at Turner's Falls.

Shortly afterwards, he organized the Turner's Falls Company for the purpose of furnishing water-power to manufacturers. This company has expended immense sums of money on dams, bulk-head, canal, etc., the canal above representing an outlay of over \$175,000. The results attained, however, would justify much heavier expenditure if necessary, for the annual product of the vil-

lage is of great and increasing value, and unprejudiced judges predict a time when Lowell and other immense manufacturing centres will be fairly rivalled. The village has excellent railroad facilities, a fine school system, a well-equipped public library, an efficient Fire Department; besides various churches, banks, hotels, etc. A reliable and energetic weekly newspaper looks out for local interests, and in short, all the characteristics of a typical New England community are here present, making Turner's Falls an excellent place to live in, as well as one of the best towns to do business in that the state can show.

LEADING BUSINESS MEN

OF

TURNERS FALLS.



F. H. Brown & Co., Booksellers, Stationers and Newsdealers, Mercantile Job Printers, No. 10 Schuler Block, Ave. A, Turners Falls, Mass., No. 80 Colonnade Block, Main St., Greenfield, Mass. The enterprise conducted by Messrs. F. H. Brown & Co., is worthy of particularly prominent mention, first on account of its leading position

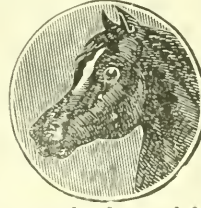
among similar undertakings in this section, and second because one of the establishments controlled—the “Merriam Book-store”, located at No. 80 Colonnade Block, Greenfield,—has been in successful operation for over half a century, operations having been begun in 1838. The “Corner Book-store” in Turners Falls, was opened in 1880 by Messrs. F. H. Brown and F. G. Tilton, and was originally located on fourth street in Rist's Block; but before the first year was up a removal was had to the present commodious quarters in Schuler Block, corner of avenue A and second street. The undertaking has been a pronounced and gratifying success from the first, for the business has steadily increased as may well be imagined from the fact that the stock now carried at this popular store is five times the size of that originally offered. After being in business about three years, the firm of Tilton & Brown was dissolved, Mr. Brown purchasing Mr. Tilton's interest and continuing operations under the style of F. H. Brown &

Co. In 1888, a long lease was secured of the store, and the premises were fitted up in the most elaborate and tasteful manner, new fixtures being substituted throughout, these being finished in imitation ash, and arranged to excellent advantage. Spacious oval front show cases were put in, and in short no expense was spared to combine beauty and utility in the furnishing. The store is 60 x 25 ft. in dimensions, and is connected with a basement 120 x 25 feet, in which all goods are received and where a portion of the stock is offered for sale, including Toys of all kinds, Wagons, Carts, Velocipedes, Baby Carriages, Pictures, Brackets, etc., while up stairs may be found a full assortment of Books, Stationery, Musical Instruments, Papers, Periodicals, Cigars, Confectionery and other standard commodities. This store has always had a Public Telephone in it, and since May 1888, has been the Telephone Exchange, for long distance and local service. The Greenfield store also contains a large and complete stock, and is under the direct management of Mr. N. H. Brown, brother of Mr. F. H. Brown, when the latter is at Turners Falls, where he spends a part of each day. Mr. F. M. Rand, agent for the N. Y., N. H., & H. R. R., is a “silent partner” in the enterprise, and has been for some years. The high reputation held by this firm in connection with the doing of Mercantile Job Printing at short notice, and in a thoroughly first-class style, is largely due to the exertions of Mr. D. M. Pierce, who has charge of this important department, and being a practical printer of long and varied experience is enabled to attain uniformly satisfactory results at very reasonable charges.

N. L. Cote, Merchant Tailor, Avenue A, Turners Falls, Mass.—In spite of all the many wonderful inventions and discoveries of the age, no substitute has been found yet for experience, and if one wants a thing done well he must entrust it to somebody who has had long practice in that particular kind of business. When a man has been engaged in a certain line of business for many years, he cannot have failed to gain a practical mastery of it during that time, and so may be depended upon to conduct it in the very best manner. Such an experience has been enjoyed by Mr. N. L. Côté, Merchant Tailor, whose place of business is located on Avenue A. He began business under the firm name of Côté & Bouchard, and so continued until 1889, when he assumed full control of the establishment. Mr. Côté is a native of Canada, and possesses a most thorough knowledge of the Tailoring business in all its branches. He occupies premises of the dimensions of 350 feet, and employs only skilled and experienced assistants. Those wishing anything in the tailoring line should not fail to give him a call, as his work is of the best quality, and done at very reasonable rates. Fitting is an art that is acquired only by study and practice, and as Mr. Côté has had exceptional opportunities for both, he is in a position to give perfect satisfaction. A fine line of the latest novelties in suiting is constantly carried, and all work is done at short notice and in the best manner, as an examination of any of his finished garments will show.

A. W. Howes, Photographer; all Sittings made by Instantaneous Process; Allen's block, Turners Falls, Mass.—The genius and talent which have marked the progress of scientific and artistic photography in our time, have equalled that displayed in any other line of the world's work, and the most marvelous and beneficial results have been obtained. The photographic studio of Mr. A. W. Howes is universally recognized as a leader in its line, and is worthy to stand as representative for all that is best and most advanced in its department of work. It is the oldest photographing establishment in Turners Falls, having been established by Mr. G. L. Chapman, and passed into the hands of the present proprietor in 1888. Mr. Howes is a thoroughly experienced photographer, and has consequently met with brilliant success in our midst. He occupies a spacious and attractive studio. His work is entirely done by the instantaneous process, and great skill and judgement are shown in the arrangement of individuals and groups, so that a glance at his work reveals great originality and excellence. The premises utilized are located in Allen's block, where everything in the line of Photography is executed. Two competent assistants are constantly employed, and all work entrusted to this establishment is guaranteed to be most thoroughly and artistically done. Mr. Howes is a native of Ashfield, Mass. His work and talent are an honor to this town, and he may well be considered the most influential and successful photographer in Turner's Falls.

Frank Gerald, Livery, Feed and Boarding Stable, Second Street Rear of Farren House, Turners Falls, Mass.—Anyone who has been ever



in Turners Falls, especially in the summer time, does not need to be told of the many beautiful drives that can be taken in that vicinity, and so well appreciated have these drives been, that the Turners Falls Livery Stables have at times been unable to meet the demand for teams. Therefore when the well-equipped establishment of which Mr. Frank Gerald is now the proprietor was established, the public were ready to take advantage of the additional opportunities for driving thus presented. And as Mr. Gerald has shown a desire to furnish the best possible accommodations since he assumed control of affairs in 1879, it is but natural that his stable should have become one of the most popular in this vicinity. He is a native of Benton, Me., and has a thorough understanding of his business in every detail. The premises made use of comprise two Stables containing 29 stalls in all, and located on Second Street, rear of Farren House. Only efficient and experienced assistants are employed, and the horses supplied by Mr. Gerald are unusually good animals, and the Carriages provided are also good enough for anybody to use. Mr. Gerald is the proprietor of a first-class Livery, Feed and Boarding Stable, his teams are very reasonable and he strives to make it as pleasant as possible for his patrons.

L. Hamelin, Dealer in Groceries, 3d St., Turners Falls, Mass.—No man can carry on the retail Grocery and Provision business in one community for eleven years without knowing many and becoming widely known himself; and when at the end of the time we have specified, his business is larger than ever before, and he is personally held in the highest esteem, it is evident that his business methods must be honorable and liberal, and his goods first class in every respect. The record of the establishment conducted by Mr. L. Hamelin on Third street, Turners Falls, has been such as we have noted, and a visit to his store at the present time will show that he was never better prepared to meet the demands of his customers, than is now the case. A store is utilized of the dimensions of 22x90 feet, and employment is afforded to two courteous and efficient assistants. Mr. Hamelin is a native of Canada, and in view of his long and varied experience, it is not surprising that he should thoroughly understand the Grocery and Provision business, in all its branches. Staple and Fancy Goods in these lines are carried in stock having been selected expressly for family trade and are fully guaranteed as regards their purity and desirability. Mr. Hamelin also conducts a Bakery, in connection with the above named line of business, and customers are supplied with the best productions of a first-class Bakery at the lowest rates.

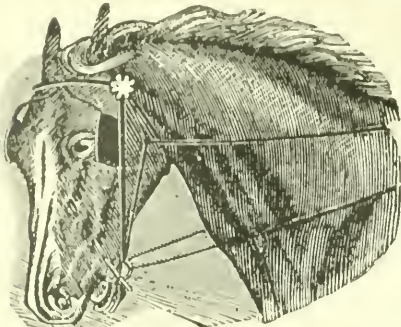
W. G. Johnson, Dealer in Groceries, Dry Goods and Notions. One Price Cash Store, Riverside, Mass.—After eighteen years experience in the retail credit business, and believing it to be an established fact that those who pay for their goods, have to pay for those who do not pay, and that expenses in the credit plan are much larger than in the cash system, and therefore a much larger per cent. must be charged on all goods sold on credit to cover the extra expense and for poor bills; Mr. W. G. Johnson decided in 1887 to make a new departure and to start a one price cash store with a full line of New, Seasonable and Desirable Goods at low prices. This business was started in 1869 by Mr. Johnson and the stock carried by him is very large and of great variety embracing a full line of Groceries, such as can be found in a first-class store; also a large assortment of Dry Goods, such as Prints, Gingham, Cottons, Flannels, Ladies', Gent's, and Children's Hosiery and Underwear, Bedspreads, Table Linen, Toweling, Men's and Boys' Overalls, Umbrellas, Gloves, Mittens, etc., etc. He also makes a specialty of Rubber Goods selling the best that are made, Housekeeping Goods in a great variety, Hardware, Woodenware, etc., Drugs, Essences and Patent Medicines, Canned Fruits, Jellies and Preserves. Oils of all kinds by the pint quart or gallon, Lamps and fixtures, ornaments and novelties in Glass and Crockery ware. When in want of any article do not fail to try the One Price Cash Store. Goods can here be exchanged for Farm Produce. All orders received at the store will be promptly attended to. Mr. Johnson is well known and highly esteemed by all having dealings with him. Mr. Johnson is Post Master and is also a member of the School committee.

E. B. Meekins, Hardware, Iron and Steel, Picture Framing, Screen doors, Flower Seeds, Window Screens, Locksmithing, Barbed Wire and Garden Seeds. Fay's Block, Avenue A, Turners Falls, Mass.—The enterprise carried on by Mr. E. B. Meekins, in Fay's Block, Avenue A, was inaugurated by Mr. H. W. Hitchcock in 1880, and passed under the control of the present proprietor in 1889. Mr. Meekins was born in Buckland, Massachusetts, and is well known in Turners Falls and vicinity. He offers unusual inducements to the public and his store is gaining in popularity and in patronage steadily. The premises utilized are 18 x 50 feet in dimensions and contain a carefully selected stock of Hardware, Iron and Steel and other goods of a like character. Flower and Garden Seeds are all largely dealt in, as are window Screens, Screen Doors, Barbed Wire, etc., and particular attention is paid to Picture Framing and Locksmithing, orders being assured immediate and painstaking attention and strictly first-class work being done at uniformly moderate rates. All kinds of Locks will be repaired in a durable manner, and keys will be fitted at very short notice. Picture Framing is also promptly attended to, many attractive designs being shown and Frames of any desired size being furnished at the lowest market rates.

Owen & Watson, Dealers in Groceries, Crockery, Provisions, etc., Turners Falls, Mass. There are few parts of Turners Falls more desirable for business than Avenue A, and therefore it is not surprising that the establishment carried on in that locality by Messrs Owen & Watson should be liberally patronized. But of course there must be other reasons for the large retail business done by these gentlemen than the one that we have mentioned, the most important of these is the surety that everybody feels who has dealings with them, that a fair return will be received for all money expended and their customers have good reasons for having this faith. The establishment in question, is 20 x 80 feet in dimensions, and has been utilized as a Grocery and Provision Store for several years having been founded by James Gunn, who was succeeded by Armstrong & Owen in 1887, the present firm having had control since 1888. They have tried hard to render a fair equivalent for every cent spent in their establishment. To attain this end they have always handled only reliable and popular goods and have purchased their supplies of such concerns as had an unblemished reputation for square dealing. Messrs. C. E. Owen and C. E. Watson are both natives of Massachusetts. Their assortment of Groceries, Provisions, Flour, Grain, Crockery Ware etc., is very large and of the most popular kinds. Employment is afforded to three assistants, and every order is given prompt attention, accurately filled and delivered, without unnecessary delay.

Campbell & Co., Dealers in Dry and Fancy Goods, Hosiery, Gloves, Underwear, etc.; Avenue A, Turners Falls, Mass.—There is need of special enterprise among those engaged in the handling of Dry Goods, for not only is the competition keen in this branch of business, but the goods themselves are, as a general rule, so dependent upon the whims of fashion for their value, that one has to keep a sharp eye on the market, and be gifted with business foresight of no mean order, if success is to be attained by dealing in them. But what seems hard and well nigh impossible to one, may be accomplished without visible effort by another, and certainly the high position which the house of Campbell & Co. now holds in the ranks of those supplying the commodities mentioned would seem to indicate that the gentlemen having charge of its management are most admirably fitted for the discharge of their duties, and thus find them by no means difficult. The establishment in question was conducted in 1885 by G. H. Lindsay & Co., but they were succeeded in 1887 by the present firm of Campbell & Co. The premises occupied are located on Avenue A, Turners Falls, Mass., and cover an area of 30 x 75 feet. Employment is given to four assistants. The stock is choice and well selected, consisting of Dry and Fancy Goods, Hosiery, Gloves, Underwear, etc. These gentlemen believe that short accounts make long friends. Their terms are net cash. All accounts to be settled monthly. Customers will be well repaid by visiting this store before purchasing elsewhere.

C. A. Davis, Sale, Livery and Boarding Stable; Horses and Carriages furnished at short notice; 2nd street, Turners Falls, Mass.—“A



merciful man is merciful to his beast,” says the proverb, and in no way can mercy be more plainly shown than by taking pains to see that the “beast” is properly fed and kindly treated. Horse owners cannot be too careful of the animals in their possession, for a horse that is properly fed and housed will do more and better work than one that is not, to say nothing of the treatment that so intelligent and faithful an animal deserves at the hands of its master. Among the many Sale, Livery, and Boarding Stables located in this portion of the state, we know not one that we can more heartily and unreservedly recommend than that conducted by Mr. C. A. Davis, on 2nd street, Turners Falls. These premises have been utilized for stable purposes for many years, and have been under the present management since 1887. That he is thoroughly acquainted with the business, and is determined to run an establishment second to none, his record so far abundantly proves, and his promise that “the best of care and personal attention will be paid to boarders” and to all orders connected with the business, has been faithfully lived up to. Mr. Davis is a native of Warwick, Mass., and is highly esteemed as an honorable and reliable business man. The premises occupied are centrally located, and Horses and Carriages can be furnished at short notice.

P. F. Welch, Dealer in Groceries, Flour, Teas, Coffees, Sugars, Butter and Cheese, Foreign and Domestic Fruit, etc.; Also, All Kinds of Coal; Avenue A, Turners Falls, Mass.—That it is harder to carry on a first-class grocery store nowadays than was the case a dozen or so years ago, seems to be the general opinion of those dealers whom we have questioned on the subject, and all seem to agree substantially in thinking that the public is becoming more discriminating every year. Well, if this is bad for the incompetent dealer, it is all the better for the experienced and liberal-minded ones, and we have not as yet heard men, occupying the position of Mr. P. F. Welch, complain about the change in the condition of affairs. Indeed, it would be rather strange if Mr. Welch should complain, for he is certainly doing a large and steadily increasing business, and has long

proved his ability to fully satisfy the public in every respect. He carries on operations on Avenue A, at Turners Falls, Mass., where he has been located since 1874. The store will measure 23 x 60 feet, and he occupies store-rooms and capacity at railroad for 500 tons of coal. Employment is given to two faithful assistants, and all are invited to inspect the fine stock of groceries, flour, teas, coffees, sugars, butter and cheese, foreign and domestic fruit, etc.; also, all kinds of coal. A complete assortment is at all times carried and offered at the lowest market rates. Those wishing anything in either department of this business will find a large and varied stock to select from. Goods will be promptly and accurately delivered, and good satisfaction warranted to all.

E. H. Doton, Jeweler and Engraver, Dealer in Clocks, Watches, Jewelry, Silver and Plated Ware, Spectacles and Eye-Glasses, Special attention given to Fine Watch Repairing, Turner's Falls, Mass.—The most of us find



it plenty hard enough to get a living under the most favorable circumstances, and hence cannot afford to hamper ourselves in any avoidable manner. This being the case what further argument is necessary as to the importance of carrying a reliable Watch? “Time is money” says the proverb and no man is in a position to waste his own, or his neighbor’s time with impunity. Without a reliable time piece in your pocket, you cannot be sure of filling any agreement as agreed upon, and therefore it is of the utmost importance that everyone own a dependable watch. It is not necessary to pay an extravagant price for an article of this kind, for modern invention has reduced the cost of watches wonderfully, and while time is now more valuable than ever before, the machines for measuring it were never so excellent and cheap. A good place to buy a watch is at the establishment of Mr. E. H. Doton, located in Avenue A, and comprising part of the premises occupied by D. F. Ripley. Mr. Doton makes a specialty of repairing and also deals in Watches and Jewelry of the most reliable make. He is in a position to guarantee all work done, having been in the business 18 years, and has built up a good trade upon his uniformly reliable work and has been located in Turner’s Falls since 1887, and at the above address “on Avenue A,” since 1889, and the stock carried is skillfully selected, comprising many fashionable novelties of the most popular description, which are quoted at very reasonable rates, as indeed are all the articles offered at this popular stand.

GEORGE FOURNIER.

Horseshoeing, Blacksmithing and General Jobbing.

K Street, Turner's Falls, Mass.

—A Blacksmith's shop is as necessary in a community as almost any line of business which can be mentioned but in order to be ranked among the leading business places, it must be first-class in every respect. We call the attention of our readers to one which we believe to take the lead in its special line of business, in this vicinity. We refer to the shop conducted by Mr. George Fournier who is well-known throughout Turner's Falls and vicinity, as a reliable blacksmith. Anyone wishing a strictly first-class job done at a moderate price should visit the place above mentioned. Mr. Fournier guarantees satisfaction in all departments both as regards the quality of work done and the prices asked. This shop is located on K Street and is fitted up with the necessary facilities for Horseshoeing, Blacksmithing and General Jobbing, and all orders are assured prompt attention.

Clark Machine Co., Manufacturers of the "None-Such" Turbine Wheel, the Latest and Best; Also, Rotary Pumps Improved, the Best Fire and Supply Pumps Made; Shafting and Mill Gearing; Castings of All Descriptions; Turners Fall, Mass.—The Clark Machine Company was organized in 1879, to continue the business which had been conducted since 1870 by the Clark & Chapman Machine Company, and the development of the industry during the past ten years must be very gratifying to Mr. A. S. Clark, who has given it his close personal attention, and has caused the company to attain a high reputation for the excellence of its work and the promptness and accuracy shown in the filling of orders. Mr. Clark was born in Hubbardston, Mass., and is one of the best-known men in this section of the state in his line of business. The premises utilized comprise a brick machine shop, 50 x 150 feet in dimensions, a foundry, also built of brick, measuring 75 x 100 feet, and a spacious blacksmith shop, the latter being a wooden structure. Employment is given to from 35 to 40 hands, and a general machine business is carried on, a specialty being made of the manufacture of the "none-such" turbine wheel, which may be accepted as a type of the latest and best results attained in water-wheel construction, as it utilizes the largest proportion of available power, is simply and strongly made, and is admirably suited to hard, every day work under practical conditions. Improved rotary pumps are also largely manufactured, in various sizes suitable for fire and supply purposes, and this style of pump is steadily gaining in favor as its principle admits of great simplicity of construction, and the liability to get out of order when most needed is thus reduced to a minimum. Orders for shafting and mill gearing are given immediate and careful attention, and castings of all

descriptions will be furnished at short notice and at moderate rates.

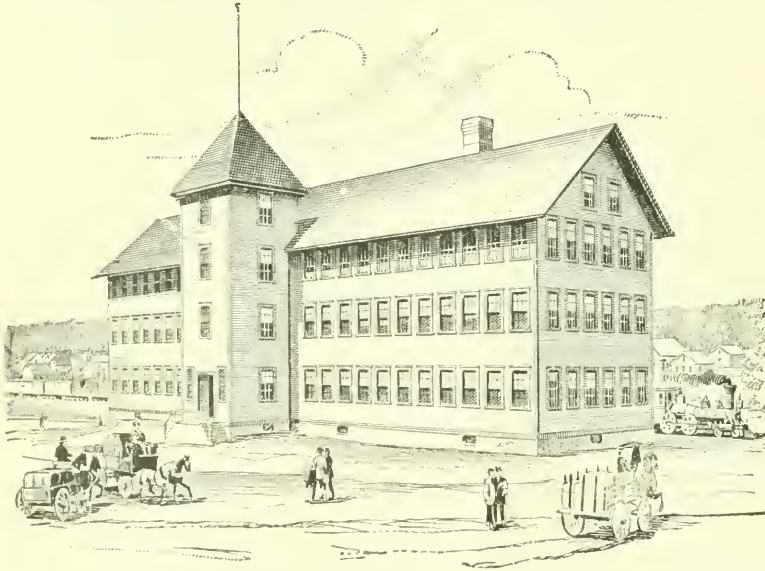
Cassidy Brothers, (Successors to Maurice O'Donnell), Grocers, Turners Falls, Mass.—It would be absurd to omit mention of the enterprise now carried on by Cassidy Brothers in a volume of this kind, for the business now conducted by the gentlemen mentioned was founded in 1871 by Maurice O'Donnell, who was succeeded by the present firm in 1889. This establishment is one of the oldest grocery stores in town, and its proprietors rank among the most important and representative business men, and the service to customers was never more prompt, accurate and generally satisfactory than it now is. The premises occupied consist of a store, 25 by 100 feet in dimensions, and are located on Avenue A. The stock on hand is an exceptionally varied and complete one, for the supplying of a retail trade being made up of many lines of goods, all of which are carefully selected for family use. Choice groceries, teas, coffees, flour, canned goods, crockery ware, cigars and tobacco are among the most important commodities dealt in, and despite the uniformly excellent quality of the articles, the prices quoted will bear the closest comparison with those of other dealers. Orders are filled promptly, accurately and satisfactorily, and callers are assured civil treatment and of being used as fairly as they are politely. The members of the firm are Messrs. Walter S. and Geo. H. Cassidy, both natives of Massachusetts, and highly respected business men of Turners Falls.

C. P. Wise, (Successor to Wise & Ripley), Dealer in Groceries, Provisions, Vegetables, Fruits, Crockery and Glassware, Montague Street, Lake Pleasant, and Second Street, Turners Falls, Mass.—It would seem hardly necessary to call the attention of the public to the advantages gained by purchasing certain commodities at the establishments conducted by Mr. C. P. Wise, but there are so many inferior places that we take great pleasure in bringing to notice the establishments conducted by him, and which are located on Second street, Turners Falls, and Montague street, Lake Pleasant. The establishment located in Turners Falls was the first grocery store in town, and was established by Messrs. Wise & Ripley in 1870, the present proprietor assuming full control in 1884. A store is occupied of the dimensions of 20 by 80 feet, also, one floor above for storage purposes. This store is well supplied with a fine assortment of all kinds of groceries, provisions, vegetables, fruits, crockery and glassware. A large retail trade is carried on in all the above mentioned articles, five assistants being employed, and customers are always assured of prompt and courteous attention. Prices will always be found as low as the lowest, quality considered. Mr. Wise is a native of Greenfield, and is very well known throughout this section of the state, and the extensive business transacted at both of his establishments, show the high reputation they have gained, and their popularity among the purchasing public.

Geo. F. Littlefield Shoe Co., Manufacturers of Men's and Boys' Fine Boots and Shoes, for the wholesale trade, Turners Falls, Mass.—The George F. Littlefield Shoe Company was organized in January, 1889, and operates one of the most completely equipped factories in this section of the state. The President, Mr. D. P. Abercrombie, is Cashier of the Crocker National Bank, and the Treasurer, Mr. James A. Gunn, is also a prominent member of the community, while it is certain that the Manager, Mr. Geo. F. Littlefield, needs no introduction to those interested in the manufacture and sale of dependable foot-wear. The company has a capital of \$40,000 and carries

prices. Mrs. Gartrell is a native of England and has carried on her present enterprise since 1887, at which time she succeeded Mrs. Touhey. Regular and transient boarders are accommodated and neatly furnished rooms can be obtained at moderate rates. The best evidence of the popularity of the place is shown by the liberal patronage received. STE

Martel & Favreau, Druggists and Apothecaries, Rist's Block, Fourth Street, Turners Falls, Mass.—Every community of any magnitude has several drug establishments, and Turner's Falls is not behind the times in either the number or reliability of her stores engaged in this line of business. One of the most attractive of these will be found in Rist's Block, Fourth Street. Messrs. Martel & Favreau being the enterprising proprietors. The store although but recently under the control of its present management has been a drug store for several years, and is now one of the best in town, and at present commanding a large patronage in this section. This establishment was founded by L. Barebeault, Messrs. Martel & Favreau assuming entire control in 1886. The premises



on operations on a large scale, employing from 100 to 150 hands and maintaining a Boston office at No. 115 Summer St., and a New York office at No. 72 Reade St. Goods are manufactured expressly for the wholesale trade, a specialty being made of Men's and Boys' fine Boots and Shoes, and the company are prepared to fill the most extensive orders at short notice, their factory being equipped with the latest improved machinery throughout. It comprises 3 floors each of the dimensions of 30x125 feet, and is furnished with a 60 horse boiler and a 40 horse engine. Communications addressed to Turners Falls will receive immediate and careful attention, and wholesalers who wish to handle a line of goods that will give the best of satisfaction to customers and the trade, would do well to inform themselves concerning the productions of the George F. Littlefield Shoe Company.

Mrs. F. S. Gartrell, Dining Rooms, also takes Transient and Regular Boarders and Lodgers, Avenue A, Turners Falls, Mass.—We call the attention of our readers to the Dining-rooms conducted by Mrs. F. S. Gartrell, on Ave. A, Turner's Falls. At this Dining-room good plain food is served at reasonable

are 500 feet in dimensions, and a large and attractive stock is carried. A full line of pure drugs and medicines is at hand and prescriptions are carefully prepared with the utmost precaution by either one or the other of the proprietors, they both being eminently experienced in every branch of this business. The individual members of this firm are Messrs. A. E. Martel a native of Canada and C. Favreau, both gentlemen are well-known in this vicinity as being thoroughly reliable and honorable in their dealings with all. They fully deserve the encouragement and patronage of the public.

1871.

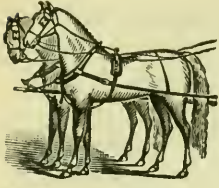
1889.

PECK & HOOD,

DRUGGISTS.

Successors to C. Arthur Peck.

CORNER AVE. A AND FOURTH STREET,
TURNER'S FALLS, MASS.



Louis Bibeau, Manufacturer and Dealer in Harness of all kinds, Blankets, Whips, Brushes, Bells, Currycombs, also Boots and Shoes, etc. Repairing Neatly and Promptly Done, Fifth Street, Turners Falls, Mass. — "The best is the cheapest" is a old but familiar saying, in spite of its age, it is not really appreciated by a large number of people. If one thing is sold for a dollar and another that looks like it is offered for 75 cents, it is hard to resist feeling that you have saved a quarter by buying the cheaper one, but the chances are that you would actually have practiced truer economy had you bought the higher priced one. It would be foolish to say that because a thing costs a good deal it must be first-class, but it is also foolish to think that a superior article can be bought at the price of an inferior one. Take it in

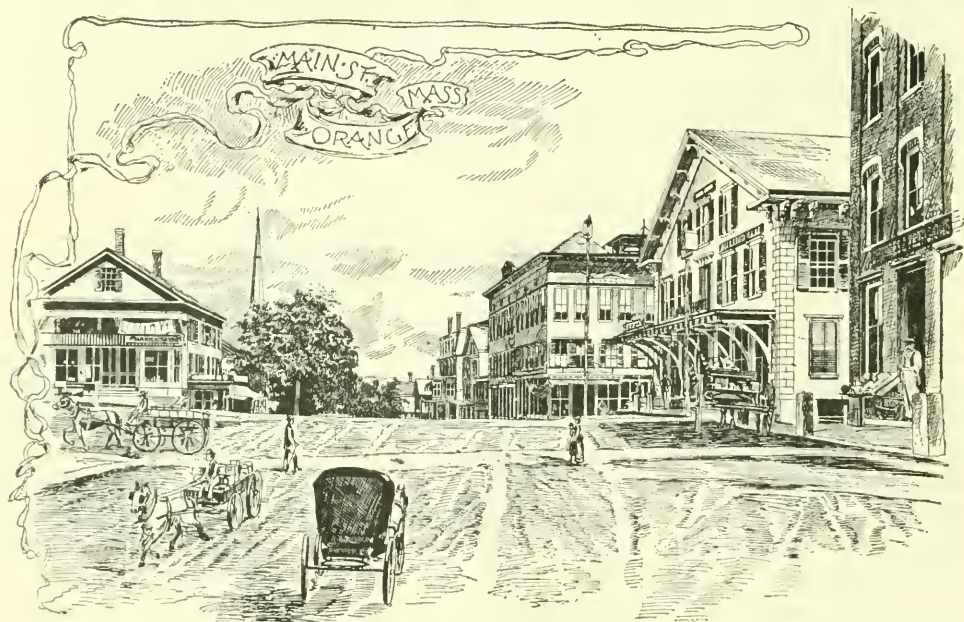
buying Harness for instance. There are some harnesses on the market that are announced as wonderfully cheap, but they should be very carefully examined before purchased. On the other hand, there are establishments in which a specialty is made of Harness making, and where a reliable article can always be had at the lowest market rates. Such an enterprise is that conducted by Mr. Louis Bibeau. This gentleman succeeded Mr. John W. Woodward, in 1881, and has won a high reputation for the durability and beauty of his work. He is a native of Canada, and his present place of business is on Fifth Street, and consists of a store 20x40 feet in dimensions and a workshop. A fine line of Harnesses is manufactured here and Order Work and Repairing are done at short notice and in the most careful manner. Mr. Bibeau also does an extensive retail business in Boots, Shoes, etc., also Blankets, Whips, Brushes, Bells, Currycombs, and Horse Goods in general, and very moderate charges are made.

Historical Sketch of Orange, Mass.

The town of Orange was first incorporated as a district of Warwick, Oct. 15, 1783, and at that time was constituted of the northerly part of Athol, the eastern part of Warwick and the western end of Royalston. The first selectmen were Saville Metcalf, Elijah Ball and Nathan Goddard; the first clerk, Saville Metcalf. Previous to this date the inhabitants of the present town shared in the life and history of the three towns above mentioned. Entering thus on independent existence just at the close of the Revolutionary period, the town's inauguration was marked by large hopes and splendid promises. In spite of the heavy expense and sacrifices of the war, the people were animated by a strong spirit of progress which the successful achievement of their liberties had deeply incited. The town had only been settled a few years before the outbreak of the War, yet developed rapidly during it. Jacob Hutchins was the first settler, arriving here before 1770. In the latter year he was joined by Benjamin Dexter, and in the following years settlements were made by Samuel Ruggles, Lemuel Ruggles, Saville and Joseph Metcalf, Jacob French, Daniel Moyer, Samuel and Asa Aldrich, Elisha White, Samuel Briggs, Capt. Job Macomber, David and Wm. Legg, Jonathan Jones and Solomon Johnson. This section was not unrepresented in the struggle for independence, though they were not nominally ascribed to the present town. Though only first set apart in 1783, the township had grown large enough in 1791 to be divided into five wards. The first dam across Miller's River was erected in 1790, and a grist and saw mill established there also by James Holmes, in the same year. This second decade in the town's existence was quite prolific in business advancement and expansion, several large industries being established, among others, the first clothier's works, in 1798, by Chas. Sears. The first Congregational church had been established in 1781, and this was followed by the first

Methodist class, organized in 1795; the Second Congregational Society in 1837; the Baptist in 1834; the Third Congregational in 1843; and the Fourth Congregational in 1846. A Universalist Society was also established, in 1851, in the South Village of Orange.

Not materially effected by the war of 1812, the town of Orange continued to develop quietly and steadily in the lines of progress now established. It was incorporated as a town, February 24, 1810, and has since enjoyed one of the most conservative and model of New England town governments. In the year 1800, \$250 had been raised for educational purposes, and this important department has received increasing attention ever since. The first post-office



was opened in 1816, Lyman Harrington being the postmaster. Six years later, 1822, the increase of business in the southern section of the town caused the establishment of a post-office in South Orange. This section has now become the most populous and wealthy part of the town, and has come to be called Orange simply, while that part formerly so called is now known as North Orange. In 1837, the size of Orange's territory was increased by the annexation of the Northern part of New Salem, called Little Grant, and the east part of Erving's Grant. During the same year a town-hall was erected in the section then called South Orange, which was the first outward sign of the transference of the center of town-life thitherward. In extent, Orange is about fifteen miles in length from north-east to south-west, and its width varies from two and a half to fifteen miles. The population had grown in 1850 to 1738, and was about two thousand at the outbreak of the Civil War, after which it fell off some, being in 1870 only 1622, but since then has risen into the region of its old time maximum. The interest shown by the citizens in the Great Rebellion was deep and patriotic, and they furnished hearty support both with money and men. The record of its volunteers was most honorable to the town, and has not been

forgotten or lacked suitable commemoration by the people. The war, however, was a great set-back to the various commercial and manufacturing enterprises of the town, which were many years in recovering from its effects. During the present decade the current has been reversed, and the enterprise of local business men has advanced the commercial interests, till the town now ranks high in this respect among all those of Western Massachusetts. The standard of education is high, the character of the people cultivated and refined, while the whole atmosphere of the place is wholesome and agreeable. While it has not won wide celebrity, it has gained some things far more valuable—well established industries, quiet refinement in social life, and many comfortable homes.

LEADING BUSINESS MEN OF ORANGE.

The Orange Savings Bank, Orange, Mass.—It has been said that no people were ever made moral and virtuous by "preaching," and on the same principle it may be probably safely asserted that no man was ever made to save money by argument alone, but words and arguments have great power nevertheless when rightly used, and have often led a man to begin personal investigations which resulted in a radical and helpful change in his habits of life. What we ask of such of our readers as are in the habit of spending their money as fast as they get it, is to look into the practices and opinions of those who deposit regularly in the Orange Savings Bank. If the result of such investigation should prove that those placing money there are acting foolishly, and are apt to be sorry for having done so, why of course their example is not to be imitated, but if on the other hand, depositors find themselves better off in every respect on account of their dealings with the bank and regret nothing, unless it be that those dealings have not been more extensive, it would certainly appear to be only common sense to follow their example. One thing is sure in any event; if at any time one wants to sever all connection with the institution, it is very easy to do so, and no loss is incurred by having deposited in it, so the experiment is worth trying at least. This Bank was incorporated March 30, 1871, and has become one of the most popular in this section of the state. Its financial condition is exceptionally good, and under present management gives every promise of steadily continuing to improve. The following is a list of those most prominently identified with the institution: President, J. W. Wheeler; Vice-President, G. A. Whipple; Treasurer, Warren M. King. Investment Committee: G. A. Whipple, F. L. Waters, T. E. Bridge, R. D. Chase, W. M. King.

The Orange National Bank.—It goes without saying, that the manufacturers and merchants of Orange and vicinity are in a position to speak intelligently concerning the

record of the Orange National Bank, since that institution was incorporated in 1875, and what their judgment is, concerning the ability and integrity of the management, is best shown by the hearty and constantly increasing support given the enterprise and its projectors. It is only fair to add that this confidence has been and is fully returned, for the bank has aided many a local enterprise when a refusal of such help might have had a disastrous effect, and when appearances would have justified such refusal to all but those as thoroughly familiar with the conditions of success and failure in this community as are the officers of this popular institution. These gentlemen are well-prepared to use judicious discrimination in responding to the calls made upon the bank, for the variety and magnitude of their personal operations open many sources of information—a statement which needs no further verification than that given by a perusal of the following list: President, G. A. Whipple; Cashier, Warren M. King. Directors: G. A. Whipple, Chas. Chandler, Samuel Holmes, Levi Kilburn, A. P. Putnam, R. D. Chase, T. J. Peirce, J. W. Wheeler, Wilson Mann, Warren M. King. These names are those of men who need no introduction to our readers, and we take pleasure in giving the annexed statement of the condition of the bank, January 1, 1889, in proof of how well they have discharged their responsible duties.

RESOURCES.

Loans and Discounts,	\$233,970 48
U. S. Bonds to secure circulation	
4 per cents,	70,000 00
Banking House,	6,000 00
Redemption Fund,	3,150 00
Due from National Banks,	20,986 56
Other Stocks and Bonds,	18,000 00
Cash,	17,764 72

\$369,871 76

LIABILITIES.

Capital,	\$100,000 00
Surplus,	33,000 00
Other Profits,	3,738 00

Circulation,	63,000 00
Deposits,	155,424 05
Due to National Banks,	11,592 71
Dividends unpaid,	117 00
January Dividend,	3,000 00

Attest:

WARREN M. KING, CASHIER. \$369,871 76

A. O. Manning, Painter, Glazier, and Dealer in Paper Hangings, Borders and Ceiling Decorations, Lead, Oils, Varnishes, Glass, Putty, Brushes, Mixed Paints, 21 North Main Street, Orange, Mass.—It is always good policy to keep a frame structure well painted, for paint is cheaper than wood, and an occasional renewal of a house's outer covering will add many years to the life of the edifice. Appearance also demand that this be done, and there is therefore no excuse for neglecting it, especially as the expense is comparatively small, and the effect so lasting. There are many good and reliable painters in Orange, and it is not our purpose or our desire to draw invidious comparisons, but for all that we propose to call attention to such enterprises as deserve special mention, and hence take this opportunity to notice the establishment conducted by Mr. A. O. Manning, at No. 21 North Main Street. This was opened in 1888, and Mr. Manning has since shown himself to be a skillful and experienced Painter and Glazier, who gives prompt and painstaking attention to orders. The premises utilized comprise a store 13x52 feet in dimensions and a paint-shop. Five reliable assistants are employed and every needful facility is at hand for the effectual and satisfactory filling of orders at the shortest notice possible. Mr. Manning also deals in Paper-Hangings, Borders and Ceiling Decorations, Lead, Oils, Varnishes, Glass, Putty, Brushes, Mixed Paints and Artists' Materials of all kinds. The stock dealt in is of standard quality, and the lowest market prices are quoted.

Orange Enterprise. John B. Chase & Co., Editors and Proprietors, Orange, Mass.—It would be well if manufacturers and merchants more generally appreciated the importance of able and lively local papers as far as their interests were concerned, as such undeniably have a tendency to "show things up" and make business brisk, and such a condition of affairs is good for the entire community as well as for individual members of it. But yet, notwithstanding the difficulty generally experienced in starting a new venture in the journalistic line. Mr. John B. Chase has certainly little reason to complain of the reception accorded the "Orange Enterprise" for it has already attained a circulation three times what it was when Mr. Chase assumed control and the advertising columns have been very liberally patronized, and the entire paper has that vigor and strength which speak volumes for those having it in charge. This paper is worthy of the hearty support of all interested in the fortunes of this town, and the best wish we can give it is: "may its success be commensurate with its merits." Mr. Chase is located in Enterprise Block, North Main Street. He carries on one of the best job printing offices to be found in this part of

the state, and is prepared to execute any description of Social or Mercantile Printing in the same first-class manner that has won for him the exceptional reputation he now holds. Employment is given to only reliable assistants and work can be done at very short notice when desired. The prices rule very low and reasonable, and printer's ink is one of the most satisfactory things which any live business man can invest in.

Orange Clothing Company, Clothiers, Hatters and Furnishers, Orange, Mass.—The



ready-made Clothing business has developed wonderfully of late years, and the largest and handsomest stores on the most prominent thoroughfares of our principal cities are almost monopolized by retail dealers in clothing. A prominent example is that furnished by the premises occupied by the Orange Clothing Company, comprising a main store 28x44 feet, room for trunks, bags, etc., 18x36 feet, and a store room 23x30 feet. They have need of this space, for this company do a large and increasing business, and carry one of the largest stocks in this vicinity. They are manufacturers to some extent, and their business is both retail and wholesale. The extensive trade which the company has built up in

Orange since its commencement in 1879, is a flattering tribute to the ability of the management, and a proof that the public are entirely capable of appreciating honest goods and honest prices. All classes of trade are catered to, Men's and Boy's clothing, in all sizes, styles and prices is carried in stock, as well as a full assortment of Hats, Caps, Trunks, Bags, Robes and Blankets. A fine line of Gents' Furnishings is also offered for the inspection of customers, and the latest novelties in the goods are received as soon as introduced by the manufacturers. Mr. F. A. Dexter is a native of Orange, Mass. Mr. C. H. Cutting who is a native of North Adams has a store there, also one at South Adams. They have in their employ two capable and efficient assistants, who make every effort to attend to the wants of their patrons. We can assure the public that the clothing handled is equal to the best in the world, as they carry a complete line of the clothing made by the celebrated firm of Stein, Bloch & Co., Rochester, N. Y.

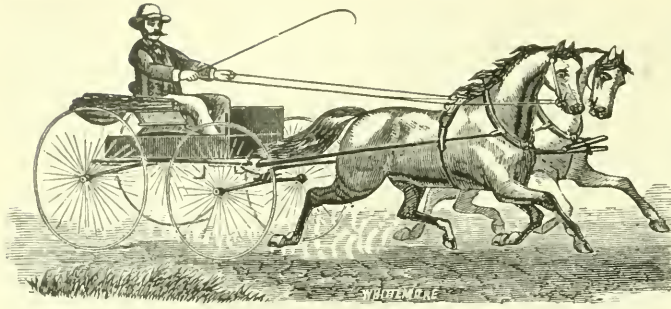
C. A. Smith, (Successor to A. B. Foster), Apothecary, 19 East Main Street, Orange, Mass.—As health is the most valuable possession that any person can have, it follows that every reasonable person should take pains to preserve his health, and to regain it as soon as possible, if by any cause it is taken away. Therefore, every one should know the address of a skilful and trustworthy physician, and also that of an equally competent apothecary, for the most eminent physician can do but little unless his prescriptions are filled from a fresh and complete stock of drugs, etc., and compounded with that skill which is the outcome of education and practical experience. In this connection, we may be excused for calling attention to the establishment conducted by Mr. C. A. Smith, No. 19 East Main Street, Orange. The premises cover an area measuring 30 x 50 feet. This house was first started in 1869 by Barton & Kemp, who were succeeded by Barton & Foster. Mr. A. B. Foster conducted the business from 1878 until 1889, when the present proprietor, Mr. Smith, undertook the management. A full line of goods, desirable in an apothecary store, will be found, and every effort made to retain the reputation which this house has gained from having been so long established, and as we live in this age of progress, when new methods are used and improvements are desirable in all kinds of business, Mr. Smith will be found equal to the occasion, and all customers will be served in a courteous and satisfactory manner. This is the oldest establishment of the kind in town, and Mr. Smith, although a young man, is the oldest registered pharmacist in the place. Mr. Smith also has preserved all the old formulas and receipts of Dr. Barton for special medicines of which he is the only manufacturer.

A. F. Robbins, Practical Watchmaker and Jeweler, Fine and Complicated Watches skilfully Repaired, No. 4 Waite Block, Orange, Mass.—The residents of Orange have a well-deserved reputation for patronizing home establishments, and the wisdom of this course is well indicated by the general high standing of the local retail business enterprises. There is little encouragement for a dealer to endeavor to offer unusual inducements, when he knows that all having important purchases to make, will visit some adjoining city; but when the contrary is the case, the result is soon perceptible. Take the establishment conducted by Mr. A. F. Robbins at No. 4, Waite Block, Orange, for example, and the truth of the principles we have hinted at will be made manifest. Mr. Robbins carries as fine a stock of Watches, Jewelry, etc., as can be found in this vicinity, and he quotes prices that cannot be discounted by any retailer of which we have knowledge. We do not make these statements without careful consideration, and have no doubt but that they will be cordially endorsed by all unprejudiced and competent judges. Mr. Robbins was born in Greenville, N. H., and succeeded Mr. G. S. Brooks in his present business in 1886, and its growth since

that date is the legitimate result of a determined desire to please, and a liberal and enterprising policy, which includes among its principles equal courtesy to all, and the handling of none but reliable goods. The store is 18x36 feet in dimensions, and is fitted up in the most complete manner. He makes a specialty of Fine and Complicated Watch Repairing, all such work being skilfully done. Only first-class workmen being employed, and all orders filled at short notice, at very moderate rates. His stock is much too large to describe in detail, its general character has already been referred to, and we will simply add that it comprises the latest fashionable novelties as well as full lines of staple goods, being complete in every department. Goods are cheerfully shown and every article sold is guaranteed.



Frye & Burrill, Grocers, also Dealers in Flour, Grain and Feed, Foreign and Domestic Fruits, Canned Goods a Specialty, Established 1886, Orange, Mass.—The result attained by the use of honorable business methods, are of course perceptible in every branch of trade, but they are particularly noticeable when this policy is applied to the carrying on of a Family Grocery, for more or less confidential relations are always established with customers in this business, and the more thoroughly they find they can rely upon the representations made them, the more earnest is the support they extend. Messrs. Frye & Burrill established their undertaking in 1886, and certainly ample opportunity has been given to learn the principles which govern their management of it. That the knowledge thus gained is satisfactory to the public, is evident from the magnitude of their trade, and we have no hesitation in unreservedly commending their establishment to those who appreciate consistently fair dealing. The individual members of the firm are Mr. G. L. Frye who is a native of Athol, Mass., and Mr. C. H. Burrill of East Fairfield, Me. The Stock carried by them includes Choice Family Groceries, also Flour, Grain and Feed, Foreign and Domestic Fruits, Canned Goods, etc., and the prices quoted are as low as the market will allow. Messrs. Frye & Burrill guarantee their stock of goods to be equal to the finest in town, which they sell at bottom figures. Three competent assistants are employed and orders are promptly filled. The premises utilized cover an area of 1500 feet.

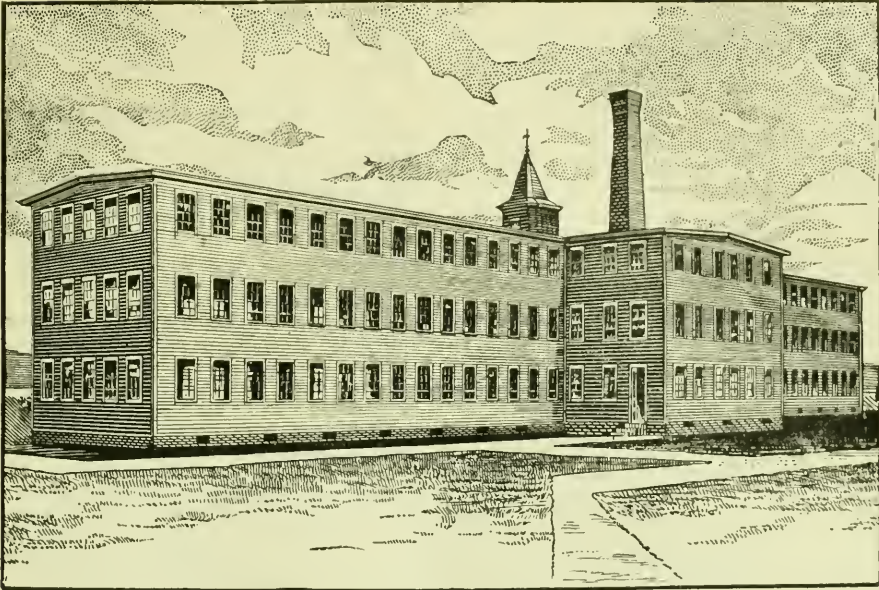


David Goodman, Livery, Board and Feed Stable, Rear of Franklin House, Orange, Mass.—“One man’s meat is another man’s poison,” so the old proverb goes, and it is not to be disputed that tastes do differ materially; nevertheless there are certain things that are found enjoyable by about everybody, and one of the most prominent of these is the amusement to be derived from the use of a good horse. When a man gets so that a rapid spin on the road fails to set his blood in motion and drive the cares of business to the winds, he is in a bad way, and if he is wise he will give himself a needed rest and thus regain health before it is too late. There is more health in a well-managed Livery Stable than in a dozen drug stores and the medicine sold at the former is very pleasant to take. It is not expensive either, and so far from leaving a bad effect behind, it permanently invigorates, all who make proper use of it. We say a *well-managed* Livery Stable, for it is only at such an establishment, that one can be sure of getting a team that it is pleasant to drive. Mr. David Goodman deserves credit for his efforts to furnish desirable turnouts, and it is with pleasure that we commend his accommodations to our readers, for we know that those who favor him with an order will be more than satisfied with the result. His stable is located near the depot in the rear of the Franklin House. Employment is given to efficient assistants, and first-class teams will be furnished at all hours, at extremely moderate prices. Any one wishing to hire a team for livery purposes or to feed or board their horses, will find Mr. Goodman just the man to deal with as his stable is kept in first-class condition and special provision is made to accommodate all patrons in a perfectly satisfactory manner.

T. F. McKenna, Millinery, 31 So. Main Street, Orange, Mass.—There is no business in which that indispensable quality “style” exerts a more powerful and controlling influence than in that of the dealer in Millinery Goods and it is owing to this fact, that some people fail while others succeed, under apparently precisely similar circumstances. A successful milliner must have good taste, and must be able to distinguish between that which is attractive; no two ladies look precisely the same in the same bonnet, or to put it more clearly, the same arrangement of trimming etc., is not equally becoming to two ladies, even though they be of

similar complexion, and alike in general appearance. This fact is well-known but still it is too often disregarded, and insufficient allowance made for the influence of individuality. The millinery establishment located at No. 31 South Main Street, was established by Mr. T. F. McKenna, in 1889, being a branch of the large establishment conducted by him in Boston. The Orange branch store is under the efficient management of G. S. McKenna, and has won a well-deserved reputation for the high ability in the millinery line of business, and we can most heartily advise our fair readers to give this house a call when millinery of any kind is needed. Three competent assistants are employed and all order work is attended to with promptness and the prices charged will be found very low for first-class materials and work.

C. T. Sanger, Dealer in Ladies’ and Gents’ Fine Boots, Shoes and Rubbers, Orange, Mass.—Considering there is no other articles of dress which encounters such wear and tear as a boot or shoe, it is evident that good material and good workmanship are essential in the making of these indispensable commodities if durability and general satisfaction are to be attained. It is a notorious fact that some dealers depend upon transient trade chiefly, while others turn their attention to the building up of a regular patronage. In an establishment conducted upon the first named principles, one would hardly expect to obtain such durable goods as in one of the latter stamp, for it is obvious that the first dealer looks for his profits in single sales, and hence is not so well able even if he is so disposed, to supply an entirely satisfactory article, as is the man who seeks to make repeated sales to the same customers. Therefore when buying anything in the line of foot-wear, it is an excellent idea to choose the right kind of an establishment, and we may say right here that no mistake will be made if the store conducted by Mr. C. T. Sanger, in Lamb’s Block, Main Street, be visited, for a very complete stock of Boots, Shoes and Rubbers is to be found here, and any one who will examine the goods and prices, and who is competent to judge in the matter will join us in saying that no more genuine and varied inducements are presented in Orange. The premises made use of, comprise a store of the dimensions of 24x60 feet. Mr. Sanger has carried on this enterprise since December 1887, at which date he bought the stock of G. M. Mayo. He thoroughly understands his business in every department. He caters to all classes of trade, and gives close personal attention to the workings of the establishment, assuring prompt and polite service to all and offering standard goods at low rates. A specialty is made of repairing, which is neatly and promptly done.



FACTORY OF JAY B. REYNOLDS.

Jay B. Reynolds, Manufacturer of Men's, Boys' and Youths' Calf, Buff and Veal Calf Shoes, Orange, Mass. Boston Office, 302 Devonshire Street—Mr. Jay B. Reynolds has not carried on operations in Orange for a great many years, but he has been here long enough to get his large factory in thorough working order, and to even add to his former reputation as an energetic and progressive manufacturer. He is a native of Massachusetts, and was in business in Brockton for 13 years, before opening his Orange establishment in 1886. The premises utilized are located on West Main Street, and are of the dimensions of 200x30 feet. The factory is equipped with a 25 horse engine, and the very latest improved shoe machinery. Employment being given to 200 operatives, and Men's, Boys' and Youths' Calf, Buff and Veal Calf Shoes being very extensively manufactured; the daily production averaging about 1000 pairs. Mr. Reynolds maintains a Boston office at 302 Devonshire St., and ships his produce over a wide extent of country. He has a number of salesmen on the road, and their orders show that dependable goods at the lowest market rates are in as active demand in the shoe business as in any other line of trade.

Geo. H. Thompson, Photographer, Orange, Mass.—It is curious to see how many people, who exercise the greatest care in the purchase of a piece of furniture or the ordering of a suit of clothes, will drop into the first photographer's they come across and have their picture taken without the least idea whether the photographer is an artist or the reverse. Of course we do not mean to say that this is the universal habit, or even the habit of the majority, but still it occurs often enough to satisfactorily account for the continued existence of some who

call themselves photographers, but who are a libel upon the profession. Now there is no need of submitting one's self to incompetent hands, for there is a sufficiency of really capable photographers who take pride in their work and attain really artistic results. Prominent among this class is Mr. Geo. H. Thompson, located on South Main Street, Orange, and at his studio proof in plenty will be found that he fully deserves the excellent reputation he bears, for the production of accurate and handsomely finished portraits. Mr. Thompson is a native of Winchester, N. H., and has been known in connection with his present studio since 1884, at which date he succeeded C. H. Wells. The premises occupied by Mr. Thompson is a very old stand, and, in fact, is the only one of its kind in town. He has the most improved apparatus at hand for the successful carrying on of photography in all its branches. He also gives special attention to enlarging, crayon and pen work. Employment is given to a capable assistant, and all orders are given prompt, personal attention. Mr. Thompson's prices are low if his work is excellent, and no one need go to an inferior establishment in order to get reasonable rates. All the latest novelties in the photographic art are attended to at this studio, and satisfaction is confidently guaranteed. With a view to introducing to his patrons the latest and best device for securing permanence and beauty in photographs, he has purchased the exclusive right for Orange and vicinity for Talcott's glass mounts. The depth, richness of tone and brilliancy, added to photographs mounted by this process, and the quality of absolute permanence and durability, (the pictures being hermetically sealed to the glass) make it without doubt the most beautiful and durable method of mounting photographs.

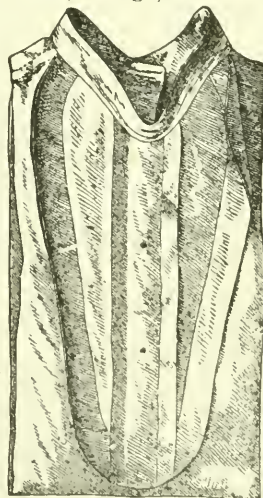
J. R. Bement, Dentist, Waite Block, Orange, Mass.—The dentists' operating room is no longer the "chamber of horrors" as it was once considered, for modern science has robbed the practice of dentistry of nearly all its terrors, and no one need hesitate to have their teeth looked after on account of fear of bodily pain. Indeed, it is almost entirely on account of such hesitation that pain and dentistry have been connected in the public mind, for when taken in time, the teeth may be worked upon with no more suffering than is involved in the cutting of one's finger-nails. It is said that Americans are known abroad by their generally poor teeth, and, although this may be something of an exaggeration, still it must be confessed that as a nation our teeth are not what they should be. The remedy is plain, however, and is to be found in more attention being given to those indispensable articles, and in submitting them at regular intervals to the inspection of a really competent dentist. In this connection, we wish to make prominent mention of Dr. J. R. Bement of this town, for since he succeeded Mr. J. Felt in 1873, he has abundantly proved himself a most skilful and conscientious practitioner. Dr. Bement was born in Jacksonville, Vermont, and is well and personally known throughout this section of Massachusetts. He occupies well-appointed rooms in Waite Block, and callers will find that their comfort and convenience have been well provided for. Dentistry in all its branches is carried on, and the various appliances, instruments, etc., in use, are all of the latest and most improved type. Dr. Bement has had an extended experience in his profession, having been located in Baldwinsville six years previous to settling in Orange. He combines thoroughness, with gentleness, in the practice of his profession, and his charges are very moderate for work of unsurpassed excellence.

T. S. Mann, Grocer and Dealer in Paints, Oils, Brushes and Window-Glass, Orange, Mass.—There are many establishments in Orange devoted to the sale of Groceries etc., which are worthy of being given high commendation for the enterprise and honorable manner in which they are conducted, but it is only natural that there should be a few houses which from one cause or the other are especial favorites with the public. We need not inform our Orange readers that a leader among these is that of which Mr. T. S. Mann is the proprietor, located on East Main Street. The premises occupied comprise a store 1800 feet in dimensions and a storehouse. The assortment of Groceries on hand, is a large one, and it would be impossible to find a more desirable stock or one bearing evidence of more intelligent selection. Flour, Canned Goods and Garden Seeds are among the products to which special attention is given. An important department is that devoted to the sale of Paints, Oils, Brushes and Window-Glass, which can be supplied at short notice, at bottom prices. Mr. Mann was born in Petersham, Mass., and has been identified with his present enterprise since 1884, at which date he succeeded P. H. Underwood, under the firm name of Dennis & Mann and in 1886, as-

sumed full control of the business. He has a large circle of friends throughout this vicinity. His establishment is a truly representative one and fully deserves its unsurpassed reputation.

Minot Hastings, Carriage, Sign and Ornamental Painting, Spear's Block, East River Street, Orange, Mass.—The superiority of a painted to a papered wall is evident in more ways than one, for not only is the former the more conducive to cleanliness and hence to health but it is also capable of being given much more individuality and a much more decorative effect. The cost of printed walls is, to be sure considerably greater than that of papered ones, but on the other hand their durability is much in excess of that of the latter, so that this drawback is actually more apparent than real. To ensure the greater amount of satisfaction in Carriage, Sign and Ornamental Painting, care must be taken to entrust work of this kind, only, to reliable and experienced concerns, such for instance as that conducted by Mr. Minot Hastings, located in Spear's Block, East River Street, Orange, Mass. This well-known establishment was founded in 1874 by its present proprietor, and since that date he has executed many important commissions in a manner that has won for him the reputation of being one of the most original and artistic ornamental painters in this town. Premises of the dimensions of 30x68 feet are occupied and orders for all descriptions of painting are given prompt, and satisfactory attention. A specialty being made of Carriage, Sign and Ornamental Painting. Competent and artistic assistants are employed. Estimates will be cheerfully furnished, on any desired line of work, and those favoring Mr. Hastings with their orders may rest assured that there will be no reason to regret so doing.

A. A. Boyce, Hats, Caps and Furnishing Goods, Fine Ready-Made Clothing, Waite's Block, Orange, Mass.—There is a great deal of



EIGHMIE SHIRT.

competition in the clothing business and the price of Ready-Made Clothing has been so reduced of late years, that no one can afford to wear "home-made" garments now, for it is an actual fact that some of the more enterprising dealers quote prices on the goods they handle which would barely cover the cost of the material to the retail buyer. This can be easily proved by visiting the establishment conducted by Mr. A. A. Boyce, in Waite's Block, Orange, for this gentleman offers some remarkable bargains in Ready-Made Clothing,

and it is very hard to equal the genuine inducements held out at this very popular store. The stock is so extensive and so skillfully selected, that big men, and small men, can be fitted without trouble, and there is certainly one important advantage in buying Ready-Made Clothing, you know just how your suit fits before you pay a dollar on it. Mr. Boyce succeeded D. E. Forley in this line of business in 1881, and has built up his present large business by selling at bottom prices and handling thoroughly reliable goods. A fine assortment of Gent's Furnishings, Hats, Caps and Trunks, Bags, etc., are included in stock, and as only competent and polite assistants are employed, every customer may depend upon receiving immediate and courteous attention. Mr. Boyce is a native of Richmond, N. H., and served in the army during the late Civil War.

Mrs. E. S. Gerry, Ladies' Furnishing Goods, Millinery and Fancy Goods, Orange, Mass.—There are quite a number of establishments in this vicinity devoted to the sale of millinery and fancy goods, and it is but the simple truth to say that the most of them are very ably managed. Orange ladies have a well-earned reputation for taste in dress, and those who cater to their wants in the millinery and fancy goods line must therefore be well-fitted for the task if they would hope to win success. The natural instinct, which appreciates the beautiful, which sees at a glance the requirements of individual persons, and is able to adapt the prevailing style to suit all styles of complexion, etc., this instinct can never be acquired, but it can be greatly developed by proper practice. We have no hesitation in declaring that it is possessed in an unusual degree by Mrs. E. S. Gerry, whose store is located at No. 9 North Main Street, and, indeed, the success that lady has met with since beginning operations in 1884, conclusively proves her fitness for the direction of such an enterprise. Premises measuring 600 feet in dimensions are occupied, and employment is given to a sufficient force of competent assistants. A stock of millinery, fancy goods and ladies' furnishings is carried, comprising all the most approved novelties, and the prices quoted are in all cases as low as the lowest. Mrs. Gerry gives particular attention to order work, and has built up an enviable reputation for the promptness and skill with which commissions of this kind are carried out.

Franklin House, Mrs. E. H. Forbes, Proprietress, Orange, Mass.—Size and merit have often no relation to each other, and the traveler, who puts up at the biggest hotel in a town or city, expecting, that because it is the biggest, it will probably prove the best, is very apt to find himself considerably disappointed. Large hotels and large prices generally go together, and the man who wants comfort can usually get much more for his money at a comparatively small house than at a bigger one. To illustrate this point, let us call attention to the accommodations provided at the Franklin House, for this hotel is one of the best-managed establishments of the kind in Orange, and its guests

may depend upon receiving polite consideration, and, what is more, uniformly fair and liberal treatment. The Franklin House was opened in 1881 by Messrs. O'Connell & Graves, who were succeeded in 1883 by Mr. Edward Laughman; the present proprietress, Mrs. E. H. Forbes, having assumed full management of affairs in 1885. This lady is very generally and favorably known throughout Orange and vicinity. Her hotel has accommodations for forty guests and is largely patronized, and during the years it has been under Mrs. Forbes' control, it has gained a reputation that it would be hard to surpass. The guest-rooms, beds, etc., are comfortable and pleasant, the service is courteous and efficient, and the table is supplied with an abundance of choice and skillfully prepared food. The terms are very reasonable, and there is no public house in this vicinity that we can more heartily recommend.

The Boston Store, Complete Line of Dry and Fancy Goods, Cross & Robbins, Managers, Bingham's Block, Orange, Mass.—An Orange concern, which occupies an individual position which has been reached after two years of effort, is that popularly known as the Boston Store, located in Bingham's block. This enterprise was inaugurated in 1887, and has thus been before the public about two years. That it ranks with the most popular in town, and receives an increasing support annually, is the most convincing evidence as to the high esteem in which it is held by the people. The firm is made up of R. M. Cross & Co., of Lawrence, Mass., Messrs. L. M. Cross and A. H. Robbins acting as managers. These gentlemen are both natives of Massachusetts, and are well-known here personally, and any further allusion to their standing is quite unnecessary. The premises in use measure 30 by 60 feet. A large stock is carried of dry and fancy goods, cloaks, etc., comprising the latest productions put upon the market, as well as full lines of those staple articles always in demand, and the prices quoted on these goods are such as to render this as economical a shopping place as can be found in the vicinity. The ladies have long since found this out, and the Boston Store is one of the first places visited when hunting for "bargains." This concern makes no foolish pretence of under-selling every competitor, but the goods are bought by R. M. Cross of Lawrence, Mass., who is a large and close buyer, and the benefits of this are shared with its customers. Employment is given to two assistants, and callers may depend upon receiving prompt and courteous attention and strictly honorable treatment.

W. W. Wood, Dealer in Meats, Fruits, Vegetables and Canned Goods, South Main Street, Orange, Mass.—When a man gives particular attention to the handling of any one thing, the chances are that he can offer special inducements to those wishing to buy anything in that line, and this holds good in regard to meats, as well as to other commodities. Therefore, when we say that Mr. W. W. Wood, doing business in Orange, makes a specialty of meats of all kinds, it will be readily understood

that his store is worthy a visit from all wanting anything in that line. Mr. Wood is well-known throughout Orange, and is thoroughly conversant with all branches of his business. The premises made use of by him are located on South Main Street, and contain a well selected stock of choice meats, together with fruits, vegetables and canned goods. Mr. Wood runs a meat cart through the town, and strives to ensure prompt attention to every one who may visit his market. He is careful to offer only such articles as he can confidently recommend, and by keeping faith with his customers, has built up an enviable reputation for fair and honorable dealing. The prices are always in accordance with the lowest market rates, and it will be found that a dollar will go at least as far here as at any similar establishment in town.

Mann & Waite, Dealers in Dry Goods and Carpets, Silks, Shawls, Dress Goods, Cloaks and Cloakings, Cloths, White Goods, Handkerchiefs, Laces, Hosiery, Underclothing and Gloves, etc., Davis' Brick Block, 14 West Main Street, Orange, Mass.—One of the chief aims of this book is to furnish strangers in town and vicinity with authentic information in regard to the reliability and standing of our numerous business houses, as they often make inquiries before patronizing establishments which are strange to them. If anything in the line of dry goods be wanted, we can offer no better advice than to visit the store of Mann & Waite, Davis' Brick Block, 14 West Main Street, Orange. Here will be found a large and fine assortment of silks, shawls, dress goods, cloaks and cloakings, cloths, white goods, handkerchiefs, laces, hosiery, underclothing and gloves, ribbons, prints, small wares, carpets, etc. This enterprise was first started in 1881 by Mr. W. Mann, who was succeeded by F. S. Parmenter in 1883. Mr. W. Mann and Mr. W. A. Waite are both natives of Massachusetts, they having conducted this house since 1885, and have already built up a large and increasing business. The premises occupied comprise one floor, 24 x 50 feet, and a basement. Customers are treated with the greatest courtesy, and all goods are shown with promptness, and attention is given to all orders. Visitors are invited to call and examine the great variety which is offered for inspection, and which is constantly changing with the seasons and the fashions of the day. Their goods are noted for their general excellence and durability.

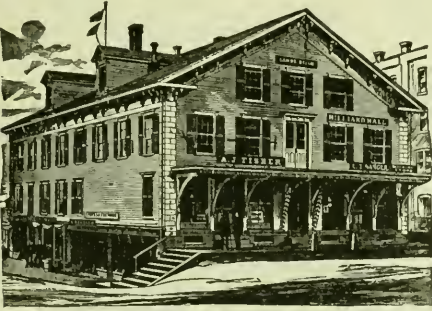
C. G. Howe & Co., Dealers in Food Supplies, Groceries, Fruits, Farmers' Produce, Fresh Beef, Pork, Lamb, Poultry, etc.; Manufacturers of Pressed Corn Beef and Sausages; Orange, Mass.—While it is quite impracticable, even were it advisable, to make mention of every grocery and provision store, within the limits of this book, still room must be found for the more prominent establishments of this kind, and one of the most popular of these is that conducted by C. G. Howe & Co. The enterprise in question was inaugurated in 1875, under the firm-name of Waters & Kellogg, and in 1877, was changed to Thayer & Howe, the present

style having existed since 1878. The establishment has from the start been managed on liberal principles that could not fail to meet with the appreciation of the public. Mr. C. G. Howe was born in Orange, and is very favorably known throughout the vicinity. He gives close personal attention to his business, and being possessed of a most thorough knowledge of it in every detail, he is enabled to keep it up to the high standard of efficiency the public have learned to expect. An extensive retail business is done, requiring the services of six competent assistants, and the premises made use of include one floor, 25 by 70 feet in dimensions, and a basement covering an area of 3500 feet, which is utilized for the storage of meats, and is lighted by electricity. A well selected stock of groceries, fruits, farmers' produce, etc., is constantly carried, comprising all the great variety of articles generally included under these heads, and offered at the lowest market rates. Meats of all kinds are handled on an equally extensive scale, and choice cuts of beef, pork, lamb, etc., are always to be had. Messrs. Howe & Co., are also manufacturers of pressed corn beef and sausages, and in short, a comprehensive stock of family food supplies is always at the disposal of their many patrons.

C. W. Bannon, Merchant Tailor, Orange, Mass.—Considering the inducements offered to all classes of customers, at the establishment conducted by Mr. C. W. Bannon, it seems as though no one need take long to make up his mind where to purchase anything in the line of clothing. If ready-made goods be wanted, Mr. Bannon has a fine assortment to select from, a full line of sizes being carried, and the very lowest market rates quoted. Should customers prefer having a suit or a garment made from measure, he can certainly visit no better place. Mr. Bannon is a native of Springfield, Mass., and has been identified with his present enterprise in Orange since 1883. His extended experience, of course, benefits his customers, and it is not surprising, that the work done under his directions, should be hard to equal. The premises utilized are located in Goddard's Block, North Main Street, and cover an area of 900 feet. Employment is given to four competent assistants, and no trouble is spared to deliver orders promptly when promised, perfect fit and honest making being guaranteed. A beautiful stock of gents' furnishings, hats, caps and ready-made clothing is always to be found at this store, and its proprietor is well known in Orange and vicinity, and has long been considered one of her reliable and representative business men.

Frederic W. Fish, Ph. G., Pharmacist, Orange, Mass.—Among the many attractive business enterprises of Orange none are more deserving of notice than the pharmacy of Frederic W. Fish. This establishment was conducted formerly by Mr. W. B. Andrews. Mr. Fish is a graduate of the Massachusetts College of Pharmacy, and assumed control in 1887, since which time he has gained the confidence and good-will of this community. The premises occupied are convenient and well-arranged

for the business, and they cover a space of 450 feet. The stock shown embraces a full line of drugs and chemicals, together with an assortment of such specialties as are usually to be found in a first-class pharmacy. He has a fine display of case goods containing a large assortment of fancy and toilet articles in every variety. He also has on hand a choice selection of cigars and tobacco, as well as a good variety of fresh confectionery. The retail trade of this store requires the assistance of a thoroughly skilled and reliable clerk, and Mr. Fish being an experienced druggist, the prescription department is managed with a skill and intelligence which has given the house an enviable reputation. The neat and attractive appearance of this store and the fine stock of goods handled, has done much to make it a favorite resort for those desirous of obtaining first-class goods in this line. Mr. Fish is a native of Sandwich, Mass. Prompt and courteous attention is assured to all.



A. M. Cheney & Co. Registered Pharmacists, Lamb's Block, Orange, Mass.—Taking into consideration its capacity for genuine usefulness, it may be truthfully said that no retail establishment is of more real importance, to a community than a well appointed and well managed pharmacy, and the residents of this section of the state are to be congratulated, on having so worthy a representative of this class of business enterprise as that conducted by Messrs. A. M. Cheney & Co. in Lamb's Block, which was established in 1884 by J. A. Crane & Co. who were succeeded by the present firm in 1886. A full and select stock of Drugs, Medicines and Chemicals is carried in this store and every provision is made for the filling of orders with the promptness and accuracy so essential to the highest success in this line of business. The individual members of the firm are A. M. Cheney a native of Montpelier, Vermont, and C. A. Kilham of Boston, Mass., and their stock of Drugs, Patent Medicines, Sundries, etc., is increasing every year, and everything handled is of the best quality. Particular attention is given to the prescription department, and no pains are spared to make this the most important part of the trade. Every facility is at hand to assist in the measuring of the ingredients called for in the prescriptions presented, and every precaution is observed that will tend to reduce the liability to errors to a minimum. Another gratifying

and popular feature of the management is the low prices, quoted on the goods handled. This holds good in the prescription department as well as in the sale of all the other goods handled, and fair dealing is guaranteed to every customer,

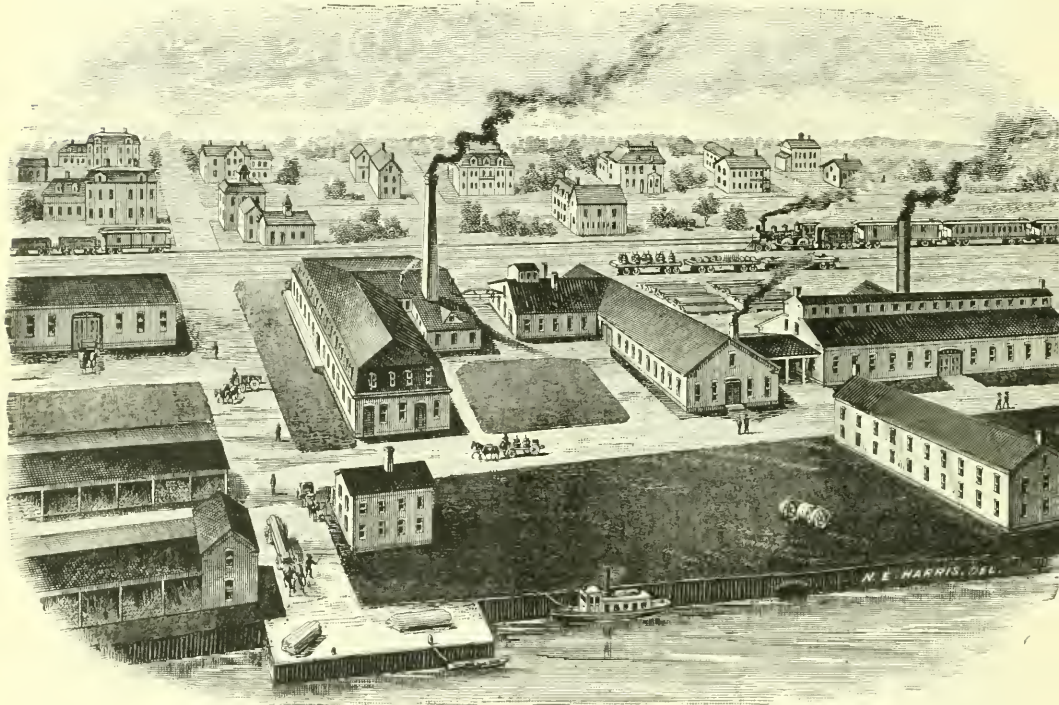
T. E. Bridge, Dealer in Crockery, China and Glassware, Lamps, Wall Papers and Curtain Goods, Orange, Mass.—A first-class establishment devoted to the sale of Crockery, China and Glassware, must necessarily carry a stock so large and varied that no detailed mention of it can be made in our columns for lack of space, but we hope to give our readers some idea at least of the attractions offered at the store of which Mr. T. E. Bridge is the proprietor located on Main Street, Orange, for if we interest them sufficiently to cause them to visit the establishment in question and see for themselves, we are sure that the result will be satisfactory to all parties concerned, for there are many special inducements offered to patrons and much or little money may be expended to excellent advantage. The premises occupied cover an area of 1200 feet, and the large assortment of goods on hand is displayed in a manner that renders the task of selection comparatively easy. Competent assistants are employed and customers are given such immediate and polite attention as to make a visit to this popular store, pleasant as well as profitable. Goods will be cheerfully shown, and the variety available is so great that all tastes can be suited. While the range in prices is sufficiently extensive to enable all purses to be provided for. The Crockery, China and Glassware is from the most reputable makers, and can be guaranteed to prove as represented. All the leading novelties being offered, while a beautiful stock of Lamps, Wall Papers, and Curtain Goods, is at hand to choose from. Mr. T. E. Bridge is a native of Orange, and has been identified among her progressive business men for the past twenty-five years. He has been one of the Selectmen, and has held the Office of Town Treasurer since 1874.

Geo. H. Lawrence, Manufacturer of House Finish and Shoe Boxes, also Dealer in Clapboards, Shingles, Laths, Etc., Factory, East River Street, Orange, Mass.—In one sense of the word, Mr. George H. Lawrence has carried on his present business since 1853, for it was at that time that he succeeded Mr. Edwin Davis, but still it is hardly accurate to identify operations as carried on in 1889 with the industry conducted a quarter of a century ago, as Mr. Davis, was a manufacturer of Toys etc., and Mr. Lawrence at first continued that industry, but gradually turned his attention to other things, and now devotes himself exclusively to the manufacture of house Finish and Shoe Boxes, and to the handling of Clapboards, Shingles, Laths, etc. The factory is located on East River St., and comprises a main mill 2½ stories in height and 30x60 feet in dimensions, and an ell, containing 1½ stories and measuring 30x70 feet. The machinery in use is of an improved type, and employment is given to 6 as-

sistants, so that orders can be filled at short notice. Mr. Lawrence is a native of Harvard, Mass., and is extremely well-known throughout this section. He is prepared to quote the lowest market rates on the commodities he handles, and to supply them at wholesale or retail in quantities to suit.

The Rodney Hunt Machine Co., was organized January, 1873, its predecessors in the business, being the firm of Hunt, Waite & Flint. The Company bears the name of its first President, Rodney Hunt, who held the office

Geo. W. Bingham, Manufacturer of Bingham's Patent Blind Fixture, and Proprietor of Hotel Brooklyn, Orange, Mass.—Mr. George W. Bingham certainly ought to be given a prominent position among the leading business men of Orange, for he is identified with several important enterprises, and is one of the most energetic of our resident manufacturers. Mr. Bingham is a native of Cabbott, Vt., and opened a Button Hole Shop in Orange in 1883. This shop is 2 stories in height and 30x50 feet in dimensions, and is equipped with the most improved machinery throughout. The proprie-



until his death in May, 1889, since which time the Treasurer, Mr. E. N. Harris, has been the acting President of the corporation. Rufus Livermore is Secretary, and N. E. Harris is Superintendent. A very important part of the business of this Company is the manufacture of Turbine Water Wheels, vertical and horizontal, Iron Flumes, Penstocks, and everything pertaining to Water Wheels and Mill Work. They are also Iron and Brass Founders, having a well equipped Foundry, with a very large assortment of patterns. The Company also have a department devoted wholly and specially to the manufacture of Woolen Machinery, particularly for wet finishing, embracing Rotary Fulling Mills, Cloth Washers, Gigs Tentering or Drying Machines, Dye Tubes, etc. The business was founded by Rodney Hunt nearly fifty years ago, and has steadily increased until it has reached its present proportions, and its products are now known throughout the United States and Canada, as possessing a high standard of excellence.

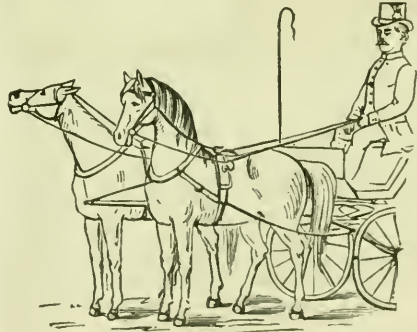
tor has taken out two patents on Blind Fasteners. Every house-keeper is very thoroughly acquainted with the inconvenience and trouble experienced with all other attachments in getting to the blinds to open or close them. In cold weather the window must be opened in order to reach the blind, thus admitting a cold draught of air into the room, and in Summer the screen must be removed for the same purpose, but with this new improvement, with the simple movement of a small ornamental crank or switch attached to the inside of the window casing, the blinds are swung open or shut at your pleasure without opening the window and at the same time the blinds are fastened so that they can only be moved from the inside, by the use of the switch. The attachment works with great ease and is not an expensive commodity considering what it will accomplish. Mr. Bingham manufactures these appliances, employing in his shop altogether 25 assistants. In 1888, he became proprietor of Hotel Brooklyn, in Bingham's

Block, opposite the New Home Sewing Machine Works, and very few public houses, occupying a similar field, have gained so rapidly in popularity during a similar time as has this one since 1888. The best rooms in town are provided for guests, there being accommodations for 58, and the table, cooking, service, etc., are first-class in every respect. Mr. Bingham quotes very moderate rates to all classes of patrons, but offers special inducements to commercial men. The best way to gain a due appreciation of his efforts to conduct a thoroughly popular establishment, is to make practical trial of its resources, and should this be done, the Hotel Brooklyn will have gained another regular customer and consistent advocate.



J. G. Pratt, Dealer in Chicago Dressed Beef, Pork, Lard, Hams, Mutton, Lamb, Veal, Sausage, Poultry, etc., Corner Main and No. Main Streets, Orange, Mass.—That the establishment now carried on by Mr. J. G. Pratt is one of the most popular to be found in Orange, is a fact that it is very easy to ascertain, and that this popularity is not due to accident, but has been legitimately brought about by hard and intelligent work, is also not difficult to discover. Operations were began by Messrs. Burrington & Willard, who were succeeded by Messrs. J. & J. G. Pratt in 1884, the present proprietor, Mr. J. G. Pratt, assuming full control of the business in 1885, and from the first he determined to carry on a meat market that should be first-class in every respect. Patrons of this market have a large stock to select from. They are assured that all goods will prove just as represented, and they are supplied at bottom prices. Under these circumstances a large retail trade is only what might reasonably be expected. Mr. Pratt is a native of Athol, Mass., and is generally esteemed in Orange as an enterprising business man, who practices entirely legitimate methods. Employment is given to two efficient assistants, and premises covering an area of 800 feet are utilized, and located at the corner of Main and No. Main streets. Chicago dressed beef, pork, lard, hams, mutton, lamb, veal, sausage, poultry, etc., are always in stock, and also vegetables of all kinds in their seasons. All the above named articles of food may be bought of Mr. Pratt at decided advantage. All classes are catered to, and equal consideration given to all.

A. L. Shattuck, Dealer in Boots, Shoes and Rubbers, Fine Stationery, Confectionery, etc.; News-Room; Orange Mass.—The enterprise, of which Mr. A. L. Shattuck is now the proprietor, had its inception many years ago, and after several changes in its management, came under the sole control of Mr. Shattuck in 1888. He has already secured a trade which is large and select. As he deals in boots, shoes and rubbers, etc., he has no small amount of competition to meet with, and has abundant reason to feel gratified at the patronage received, but there is no effect without a cause, and if people prefer to deal with this gentleman, there must certainly be reason for it. Well, there is. To begin with, there is the stock. This is composed of fresh seasonable goods, carefully selected, and made by the best manufacturers. Then there are the prices. These are low, very low, when the quality of the stock is considered. Mr. Shattuck enjoys very favorable relations with producers, and gives his customers a goodly portion of the benefits arising from such a condition of affairs, and finally comes the service. Callers at this store are not importuned to buy. They are given prompt and courteous attention, goods are shown willingly, and their characteristics fully explained, but the customer is made to feel that he is under no obligation to purchase unless he desires to do so. The premises utilized are located on South Main Street, and in addition to boots, shoes and rubbers, the stock carried comprises fine stationery, fancy articles, confectionery, etc. Competent assistants are employed, and a thriving retail business is done. The proprietor, Mr. A. L. Shattuck, is a native of Pepperell, Mass., and is very well and favorably known in Orange, where he held the position of postmaster for eight years. He also served in the army, as 2d lieutenant for 13 months, during our late civil war.



John H. Ball, Board, Feed and Livery Stable, West River Street, Orange, Mass.—There are more than a few livery stables in this vicinity that have been carried on a great deal longer than that of which Mr. John H. Ball is now the proprietor, for this was only opened in 1886 by E. B. Thompson, who was succeeded by the present proprietor in 1888, but there is not one where more care is given to the filling of orders, or where more liberal management is present. It is, therefore, not surprising that this should be one of the most popular boarding, feed and livery

stables in town, or that the amount of business done should be steadily and rapidly increasing, for the public appreciate generous treatment, and liberality "pays" in more ways than one. Mr. Ball is a native of Amherst, Mass., and is very well known to many of our readers. The delights of driving can be enjoyed to the fullest extent in Orange and vicinity, for the roads are well made, and the scenery is beautiful and varied. Mr. Ball has some of the finest public horses in town, and his carriages are also first-class, in both appearance and ease of riding. Competent assistants are employed, and courteous and prompt attention is assured to every patron, and those wishing to board, feed or hire a horse, will find it well worth their while to pay Mr. Ball a visit.

UNDERWOOD & ADAMS,

—Dealers in—

FANCY GROCERIES, FLOUR,
GRAIN, ETC.

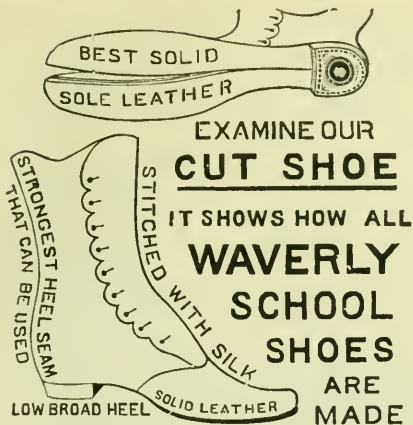
ORANGE, - - - MASS.

The establishment, of which Messrs. Underwood & Adams are the proprietors, was originally opened in 1878, its founder being Mr. C. A. Town, the present proprietors coming into possession in February, 1889. From the very beginning, the business has steadily increased. It is not far from eleven years since operations were begun, but during all this time there has been no occasion where the "live and let live" principles, which governed the founder of the enterprise, have been departed from in the slightest degree. Messrs. Underwood & Adams seek to give their customers a fair return for their money in every case. Under the present liberal management, the business has nearly doubled, and it is impossible to deny that those doing business with them are assured of fair treatment. Premises of the dimensions of 24 by 80 feet are occupied, the assortment of goods in stock being very extensive. Employment is given to active assistants, who will be found competent and polite, and orders are attended to without annoying delay. The individual members of the firm are Mr. G. M. Underwood, who is a native of New Salem, Mass., and Mr. H. H. Adams of Conway, Mass. Both these gentlemen are well-known in Orange and vicinity, and are highly esteemed for their enterprising and liberal business methods. Our space forbids any extended reference to the individual articles dealt in, but we may say that particular inducements are offered in the line of fancy groceries, flour, grain, etc., while family stores in general can be bought here to excellent advantage.

William Lincoln & Co., Fire Insurance Agency, Waite's Block, Orange, Mass.—The time has long since gone by when a business man could allow his property to remain uninsured and still maintain a reputation for prudence and sagacity, for so evident are the advantages of insurance and so universally are they appreciated and profited by, that the costs attending it are considered as much a portion of the legitimate expense of conducting a busi-

ness as is the payment of rent or the wages of employees. But while there is no question as to the advisability of insurance, there is sometimes considerable uncertainty as to which companies to take out policies in, and it is just here that the usefulness of the insurance agent becomes apparent, for, as a general thing, those holding such a position are well informed on the subject, and can thus lend no inconsiderable assistance in deciding the question. Few, if any, of our readers, who reside in Orange or vicinity, require any introduction to either of the gentlemen comprising the firm of William Lincoln & Co. This business was established in the town of Warren in 1857, and is still conducted by these gentlemen. In September, 1888, an office was started in Waite's block, East Main street, Orange, and Mr. James D. Kimball is manager for this town and vicinity. They represent some of the standard companies of the country, among which may be mentioned the Pennsylvania, the Northern, the Trade & Mechanics, the Merrimack Mutual, the Home of New York and the London and Lancashire. Mr. Kimball is a native of Falmouth, Mass. He has given much of his attention to this business in all its branches, and has attained a thorough understanding of the subject. The residents and business men of these towns are to be congratulated in having such reliable and courteous gentlemen to deal with.

Troy Steam Laundry, Opposite the Depot, M. O. Simonds, Proprietor, Orange, Mass.—The brief advice given by an old physician to the man who came to him pretty well broken down and asked for medicine to relieve his distress, proved so effectual that it is well worth quoting here; "keep clean, don't worry and eat moderately." These were the words, and it is worthy of notice that the injunction regarding cleanliness, was placed first, as being the most important. A well-managed public laundry is a powerful aid towards securing perfect cleanliness, and certainly the establishment known as the "Troy Steam Laundry" is one of the best-managed that can be found in this vicinity. It was opened in 1884 by C. F. Howard who was succeeded in 1889, by Mr. G. P. Field. The same year Mr. M. O. Simonds assumed control and is to be congratulated on the success he has met with in establishing an unsurpassed reputation for the enterprise under his management, for he has worked hard to perfect every detail of the system in operation, and is in a position to guarantee satisfaction to the most fastidious. Clothes sent to this laundry are not injured in the slightest degree, but on the contrary are handled carefully and cleansed more thoroughly than would be possible in the absence of less improved facilities and methods than those to be found here. Premises measuring 40x50 feet are occupied, and employment is afforded to six competent assistants. All work being done at short notice and great pains being taken to avoid the least error in the delivery of the articles handled. The prices are extremely reasonable for strictly first-class work and the enterprise well deserves its growing popularity.



EXAMINE OUR CUT SHOE

IT SHOWS HOW ALL
**WAVERLY
SCHOOL
SHOES
ARE
MADE**

F. R. Bolton, Dealer in Boots, Shoes and Rubbers, No. 7, Waite Block, East Main Street, Orange, Mass.—There are few if any articles of dress that exercise so decided an influence both on our comfort and our appearance as do Boots and Shoes. The question of where these can be purchased to the best advantage, is one that is of lively interest to all of our readers. Massachusetts is the greatest shoe manufacturing state in the Union, and it is here that the best shoes are made for the least money. The day of exorbitant prices has gone by, and for ordinary wear, the public have decided that shoes costing from \$3.00 to \$5.00 are plenty good enough. Mr. F. R. Bolton is identified with the most enterprising men in this town engaged in the Boot and Shoe business. The establishment of which he is the proprietor was founded in 1885 by F. R. Bolton & Co., they were succeeded by Mr. G. L. Rist in 1888, Mr. F. R. Bolton assuming full control of the business in 1889. The premises utilized by him are located at No. 7, Waite Block, East Main Street, and cover an area of 25x70 feet, and are stocked with Boots, Shoes and Rubbers, of all kinds that sell on their own merits, as a result an extensive retail trade has been built up, and his goods find a ready sale. Every pair of shoes are warranted to prove as represented, and the confidence Mr. Bolton has in his Boots and Shoes giving satisfaction is due to the following reasons. They are made of the best materials and are equal to custom made in wear, and are equal in appearance, fit and comfort, to any offered in the market. This is certainly a strong array of reasons, and it will be seen that all tastes can be suited in the slightest detail. Special attention is given to making Boots and Shoes to measure and also to repairing of all kinds. Mr. Bolton is well known in this vicinity and assures all callers fair and honest treatment. Give this store a trial and then go back to others if you find it not just as represented.

L. R. Cloutier, Merchant Tailor, Bingham's Block, Orange, Mass.—Every intelligent man knows that it is not the business firm which makes the most extravagant claims, that may be depended upon to afford the best possible service, and those familiar with the policy pursued by Mr.

L. R. Cloutier need not be told that this gentleman pays more attention to performance than to promise. No trouble is spared to handle none but reliable goods, and a large and carefully selected stock is carried. While the experience of the proprietor and his long established relations with producers and wholesalers, should certainly enable him to procure his articles on favorable terms and offer them at as low prices as can be quoted on goods of equal merit. But Mr. Cloutier prefers to let his customers decide for themselves whether such is the case or not, and contents himself with giving prompt and polite attention to callers, affording every opportunity to make an intelligent choice, and showing goods cheerfully and freely to all who may wish to see them. Mr. L. R. Cloutier is a native of Canada, and began business operations in Orange, in September 1888. The premises occupied are located on South Main Street, in Bingham's Block, and contain a full assortment of Woollens, and fashionable suitings, which will be made up to order, in the latest and most fashionable style at the lowest market rates, quality of goods and work considered.

A. L. Johnson, Dealer in Groceries, Grain and Provisions, Bingham's Block, Orange, Mass.—Housekeeping has its drawbacks as well as advantages, as everybody knows, but many of the inconveniences and trials which are met with, can easily be avoided by a little discretion and good-management. One of the first things to attend to when commencing housekeeping, is to find a Grocery and Provision dealer who is both enterprising and liberal, and who makes a practice of giving his patrons the full worth of their money. By taking this course, one is spared having to watch how each order is filled, and can depend upon having the table supplied with appetizing food at all times. Mr. A. L. Johnson has won an enviable reputation since he succeeded Messrs. Cross & Robbins in 1887, and we have no hesitation in declaring that he is in a position to give as complete satisfaction to his customers as any retailer in Orange. The premises utilized by him are 20x60 feet in dimensions and located in Bingham's Block. Choice Groceries, Grain and Provisions of all kinds are carried in stock, and offered at the lowest market rates, also Flour, Butter, Cheese, Eggs, etc., and all goods are guaranteed to prove just as represented. Employment is given only to efficient and reliable assistants, and uniform consideration is shown to every caller. Mr. Johnson is a native of Hopkinton, Mass., and well-known among the enterprising business men of Orange.

Enoch Washburn, Dealer in Stoves, Stove Pipe, Tinware, Kitchen Furnishing Goods, etc., etc.; Job Work Promptly Attended to; Orange, Mass.—The man who would undertake to name over all the stoves on the market, would have a long task before him, and would have need of a remarkable memory, for not only are there hundreds of different named stoves already, but the number is constantly being added to. There is no practical difference

in the construction of many of these, it is true, but on the other hand, certain styles *do* possess merits of their own which fit them especially for use under certain conditions. There is but one sure way of getting a stove expressly adapted to the circumstances under which you propose to use it, and that is to call on a reputable and well-informed dealer, and put the case plainly before him. In such a case he will be able to furnish just what you want, and you will never regret having acted according to his advice. Mr. Washburn handles stoves, ranges, etc., quite extensively, and is in a position to satisfactorily fill every order he may receive. He has been identified with his present business enterprise for over forty years, and is probably the oldest in this line of business in Orange. Premises covering an area of 1500 feet are occupied, and stoves, stove-pipe, tinware, kitchen furnishing goods.

SEE 57

W. H. Connor, Dealer in Baled Hay and Straw, also Trucking and Jobbing of all kinds. Opposite Depot, Orange, Mass.—Any one who would attempt to describe in detail within our necessarily narrow limits, such an establishment as that carried on by Mr. W. H. Connor opposite the Depot would be like a man trying to pour a quart of water into a pint measure; he couldn't do it, and would only succeed in wasting half the material he was trying to handle. Mr. Connor deals in many Staple Articles, his stock being made up of Baled Hay, and Straw, and all kinds of Coal and Wood, and as he caters to all classes of trade, his business is constantly increasing. It is well-known in Orange and vicinity that this establishment is a very profitable place to visit, not only because the stock is large and the prices low, but because careful attention is given to every order, and Coal is sold by the Ton or Carload. No misrepresentation is practiced and every article handled being fully guaranteed to prove all that is claimed for it. This undertaking was founded about nineteen years ago by its present proprietor. In 1880 the present location was taken. At that time it was an unsightly swamp partially overflowed. At a great expense he built a wall along the river and filled and graded the place until it would hardly be recognized. The improvement to the town cannot be estimated in dollars and cents. Mr. Connor is a native of Maine and is well-known in this vicinity being Chief Engineer of the Fire Department. He served in the army during the entire civil war. Has been a member of the Massachusetts Militia since 1885 and is First Lieutenant of Co. E., 2d Regiment. The premises utilized by him have a large storage capacity for Coal, Wood, Baled Hay, Straw, etc. Employment is given to eight assistants, and in addition to the extensive trade in Hay, Straw, Wood and Coal, Trucking and Jobbing of all kinds is done. Mr. Connor has proved himself familiar with his various lines of business, by the success which has attended his efforts since he began operations. His trade is steadily developing and is bound to do so, as long as liberal and honorable methods are appreciated by the general public.

Frank I. Fay, Dealer in Watches, Clocks, Jewelry, Silver Ware, Spectacles and Eye Glasses, Orange, Mass.—One of the most attractive establishments that we have had the good fortune to come across in Orange is that now carried on by Mr. Frank I. Fay, who is a dealer in Watches, Clocks, Jewelry, Silver Ware, Spectacles, Eye Glasses, etc., and his stock is of course bright and handsome but still it owes a good part of its attractive qualities to the taste and skill with which it is arranged. Business was begun some thirty years ago by Mr. Jas. A. Horton, who was succeeded by the present proprietor in 1882, and quite a large trade has been built up, for Mr. Fay is moderate in his prices, and the public have long since learned that articles bought at this establishment are sure to prove just as represented in every respect. Mr. Fay is a native of Williamstown, Vermont, and is well and favorably known throughout Orange and vicinity. Callers are given prompt and polite attention at all times, and goods are cheerfully shown and prices given. Mr. Fay offers a fine line of reliable Watches and Clocks, and quotes the very lowest market rates on the same. Every person should have a good time-piece and the opportunities for procuring an excellent one for but little money were never before so numerous as is now the case. A well-selected stock of Jewelry is always on hand and particular attention is called to the fashionable novelties offered in this department. Silver Ware is largely dealt in, and the assortment on hand comprises goods from the best makers; Spectacles and Eye Glasses are to be found on hand in all styles; Clocks, Watches and Jewelry are repaired in the best manner possible, and warranted perfectly satisfactory in all respects, and in no one store in Orange, is more chance offered to secure some genuine bargains. Intending purchaser would do well to bear in mind the splendid opportunities offered them.

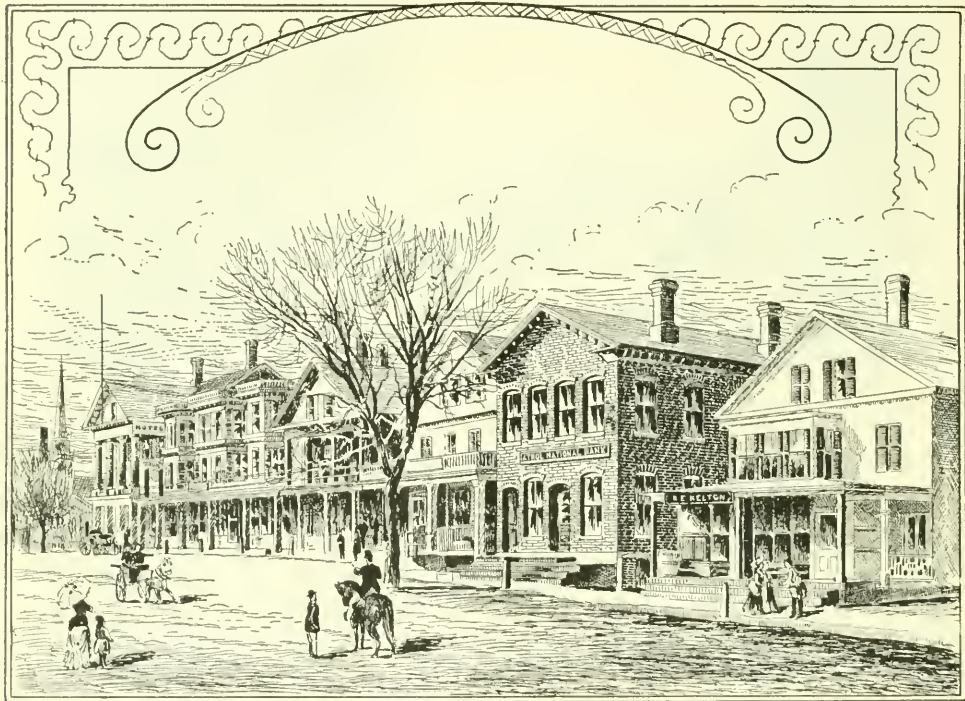
Frank J. Hause, Manufacturer of Fine Cigars, Special Brands made to order, No. 19, South Main Street, Orange, Mass.—The Cigar and Tobacco trade has become one of much importance as the labor of many hands are required to meet the constantly increasing demand for these goods. A house engaged in the manufacture of Cigars, which have met with prompt appreciation and a ready sale, is that conducted by Mr. Frank J. Hause No. 21 North Main Street, Orange, Mass. This business was first established by Messrs. Crafts & Hause, but since 1885 the present proprietor Mr. Hause has carried on the manufacture of Fine Cigars in a very successful manner. This is easily accounted for, as the articles produced are hard to match as regards fineness and evenness of flavor, and are offered at such prices as enable them to be retailed at a popular figure. The premises occupied will measure 1500 feet. Employment is given to 6 assistants. Both a wholesale and retail business is carried on. Special Brands of goods will be made to order at short notice and at moderate prices.



Historical Sketch of Athol.

The town of Athol was incorporated March 6, 1762, and took its name from James Murray, the second Duke of Athol, Lord Privy Seal of Scotland. The act creating the town presents no specific reason for its being set apart, but merely alleges that, "Whereas it hath been represented to the Court that the inhabitants of the Plantation of Payquage in the County of Worcester, labour under great difficulties by reason of their not being incorporated into a town, and are desirous of being so incorporated: Be it, therefore, enacted by the Governor, Council and House of Representatives. That the said plantation be and hereby is erected into a town by the name of Athol, bounded as follows." March 29, 1762, the first town meeting was called, and the first town clerk was John Haven, he being chosen at a meeting held in 1763. Thirty years before that date the site of the future town was as yet in the undisputed possession of the savage animals and hardly less savage Indians native to New England, for it was not until 1735 that the original settlers had worked their way through the wilderness from Hatfield, thirty miles distant. The first winter after their arrival witnessed the birth of the first white child, this being Abraham Morton, while the first female child was Margery Morton, and was born in 1738. The valley of the Pequioag was a favorite resort with the Indians, who stubbornly resisted the advance of the all-conquering white men. The settlers were obliged to build several forts, chief among which was the one located on "The Street" to the south of the upper village, another being located on what was then known as "West Hill." The nights were passed in these shelters, and on the firing of the "great gun" all the residents would hastily assemble at these block-houses at any time. Weapons were

carried everywhere, on the roads, in the fields, in church—in fact during every waking moment, and even when sleep was indulged in, the old “flint-lock” lay ready at hand to use at an instant’s warning. Perhaps the most impressive statement that can be made in this connection is that the first minister of Pequoiag carried his weapons into the pulpit for three years in succession.



ATHOL IN 1889.

Such a discipline made the settlers as wary and cunning as the red men themselves, and the result is that but one person was ever killed by the Indians in the town, the single victim being Ezekiel Wallingford, who lived on West Hill and perished August 17, 1746.

At the time of the incorporation of Athol the Indians had been driven away, and peace reigned undisturbed until the outbreak of the Revolution. The call for Minute men met with a prompt and satisfactory response, and Athol well bore her part throughout the struggle, being represented at Cambridge, Roxbury, Dorchester, York, Trenton, Ticonderoga, the Jerseys, Rhode Island, Bennington, Saratoga, Fort Edward and other historic fields. Nor did this patriotic spirit die out with the progress of years, for when Sumter was fired upon in '61 the old town realized the gravity of the situation at once, and at a meeting held a week afterward, 40 men were enlisted to fight for the cause of freedom. Leander W. Phelps was the first man to enlist, and he mustered into the service of the United States, he being one of the 16 who were with the Second Regiment of Massachusetts Volunteers which left for the Potomac, July 8, 1861. The “war history” of Athol is replete with interest, and though

space forbids our dwelling upon it, we can at least refer our readers to the book, "Athol in the Suppression of the Rebellion," which gives an able and impartial account of the matter.

Since the close of the Rebellion the town has made wonderful progress in manufacturing and mercantile affairs. Manufacturing has been largely carried on from a very early date, Miller's River and Mill Brook furnishing abundant water power, which was utilized as early as 1793 to run six saw mills, four grist mills, one fulling mill and a trip hammer. Important industries are largely carried on, including the manufacture of boots and shoes, furniture, the making of various textile fabrics and the production of household labor-saving machinery.

Athol has a magnificent water-service, both for fire and domestic purposes, and the necessary plant of machinery is maintained at a very high standard of efficiency. Gas is also distributed throughout the town, which, indeed, is very well supplied with all modern conveniences, including what a favorite writer has called "the true gauge of culture"—spacious and well-kept sidewalks. It is claimed that no other town in the state, of equal size, has as many miles of sidewalks as Athol, and certainly no expense has been spared in providing such. The roads and bridges are kept in first-class condition, and evidences of prosperity and thrift are to be seen on every side. The town has a beautiful and picturesque location, and from the summit of "Round Top" a most striking and attractive view may be had. There are several lakes and ponds in the vicinity, and little is left to be desired, either from an artistic or hygienic standpoint. For these and for other reasons, the constantly increasing population of the town is only what might naturally be expected, and the most conservative observer may well feel justified in predicting an exceptionally prosperous future for this typical New England community.

LEADING BUSINESS MEN

OF

ATHOL.

Millers River National Bank, A. Harding, President; W. D. Luey, Cashier; Athol, Mass.—The Millers River National Bank has long held a leading position among the substantial financial institutions of Massachusetts, and the combination of enterprise and conservatism, which characterizes its management, is highly appreciated by the manufacturers and merchants of Athol, who in the future as in the past, can confidently depend upon the co-operation of the bank in their efforts to legitimately develop their business undertakings. Mr. Charles C. Bassett with others successfully established the enterprise, they having worked hard to bring it about, their efforts being crowned with success in 1854, when Messrs. Charles C. Bassett, Isaac Stevens, Lewis Thorpe, their associates and successors, were made a corporation by the name of the Millers River Bank, to be located in Depot Village, Athol. Business was begun September 12, 1854, with a capital of \$100,000. The first President was John Boynton, the first Cashier being Merrick H. Ainsworth. The capital was increased to \$150,000 in August, 1857, and March 1, 1865, the institution was re-organized under the national banking laws, the capital remaining the same. Isaac Stevens was President and Alpheus Harding, Jr., Cashier. The subsequent record of the bank is, of course, familiar to many of our Athol readers, and is one of which the management have excellent reason to be proud, for during the "re-construction" period following the war the financial institutions of the country had many delicate and important problems to solve, and the Millers River National Bank showed patriotism as well as a thorough understanding of business principles in its methods of handling them. The surplus has steadily increased, and the bank is to-day unquestionably one of the soundest in New England. Mr. A. Harding is President, and Mr. W. D. Luey, Cashier, the Board of Directors being constituted of the following representative business men: John G. Mudge, Geo. T. Johnson, Rodney Hunt, Geo. Whitney, A. L. Newman, Geo. D. Bates, A. Harding, W. D. Luey, H. R. Stowell.

Athol Savings Bank, Athol.—There is a very old saying to the effect that "you cannot eat your cake and have it too," and we com-

mend the principle embodied in it to the careful consideration of all who wish to get ahead in the world. Many young men start out in practical business life with high hopes for the future, and confidently expect to be worth a fortune some day but not one in a hundred of them has any definite idea of where that fortune is coming from, the prevailing impression seeming to be that a "fortunate speculation" or some other remote possibility is to bring it. Now, fortunate speculations have been made in the past and doubtless many more will be made in the future, but in order to take advantage of any opportunities that may offer, some capital is a necessity. The moral is plain. Save money. You may be getting small wages but in any event you can save something. A small sum deposited regularly every week will "count up" surprisingly in a few years with the aid of interest, and the task of putting it aside will soon become easy and even pleasurable. A young man who is known to have saving habits will be given many more desirable openings in business than one who "spends as he goes," and it is simply nonsense to say that the only way to "enjoy life" is to live from hand to mouth continually. It is an honorable and a praiseworthy aim to desire to amass a competence, and he who has an honorable aim in life enjoys existence far more than would otherwise be the case. Since the incorporation of the Athol Savings Bank, in 1867, an enormous amount of money has been received, invested, and every penny of it honorably accounted for. No bank in the state has been more conscientiously and ably managed, and the residents of this section have excellent reason for the evident pride they take in the institution. Care is taken to avoid all unnecessary formalities in the transaction of business with depositors, and money can be paid in or withdrawn without delay at any time during business hours. A liberal rate of interest is allowed, and the best assurance that can be given of the safety of the principal, is that afforded by the standing of those having the institution in charge, the following being a list of the officers, etc.: President, John G. Mudge; vice-president, George T. Johnson; treasurer and clerk, Alpheus Harding; assistant treasurer, W. D. Luey; Board, Alpheus Harding, Solon W. Lee, James M. Lee, Lucien Lord, Henry R. Stowell.

Chas. H. Davis, Dealer in Real Estate, Pianos, Organs, and all kinds of Musical Merchandise; Office and Warerooms are in Parmenter's Block, Main St., Athol, Mass.—Also a branch wareroom at West Gardner, Mass. To most men who have real estate to sell, the task of finding a purchaser is a most discouraging and dubious one, but to the dealer, who is constantly in contact with the buying and selling public, and thoroughly conversant with the opportunities and changes that are constantly transpiring in the towns about him, the task of bringing the interests of seller and buyer together becomes a simple one, and of almost every day occurrence. The very large business Mr. Davis has transacted within a few years in Orange and vicinity, affords ample evidence that those desiring his services will find their interests attended to with promptness and fidelity, for Mr. Davis enjoys a well earned reputation for square dealing. His wareroom on Main street—well filled with a fine assortment of Pianos, Organs, and other instruments and Musical Merchandise, is certainly a compliment to the musical demands of the town. While it has come to be the custom for most all families musically inclined to either own or rent a piano, yet, as a rule, but few people know but little of what constitutes a good instrument, and must to a certain extent depend upon the opinion of others, hence the value of the opinion of one competent to judge. Mr. Davis, although a young man, is old in experience, having served as organist and director of a choir 18 years,—three years each in the Baptist and Universalist Churches of Orange, his native town, at the same time was director of the Choral Union there, three years at both Olivet and Grace Churches in Springfield, Mass.; has had 11 years experience as salesman of Musical Instruments; six years of the time as head salesman for C. N. Stimpson & Co., of Springfield, Mass. Mr. Davis has brought with him from Springfield as assistant, the accomplished tenor singer and musician, Mr. W. G. Chamberlain, so that thus ably assisted, those desiring intelligent, courteous service in selecting quality and real value in an instrument will do well to call upon these gentlemen; some of the very finest pianos in the county were selected by Mr. Davis.

John Rock, Lunch Room, Opposite Depot, Athol, Mass.—Prompt service is desirable in any establishment where food is furnished, but it is particularly so in a Lunch Room for most of those who eat lunches are in a hurry and cannot waste any time at all. That this fact is appreciated by Mr. John Rock, proprietor of the Lunch Room opposite the Depot, must be evident to all who have visited that establishment since the present owner took charge, in April, 1889, for callers are sure of receiving immediate and polite attention at all times. The Lunch offered is varied enough to admit of everybody's taste being suited, and is served neatly as well as promptly, while the prices are uniformly reasonable, so that satisfaction can confidently be guaranteed to every customer. Mr. Rock carries a carefully chosen stock of Cigars and Tobacco, comprising the

most popular brands and including both low and medium priced goods. His business is steadily developing, and will continue to if his efforts are appreciated as they deserve.



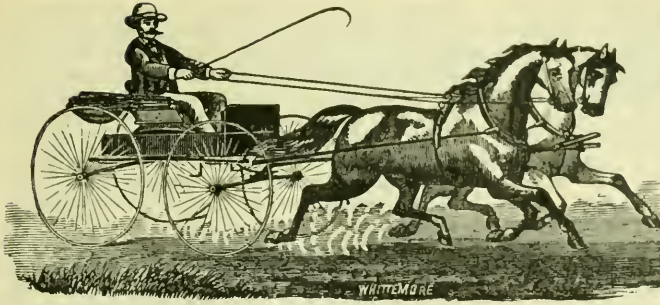
Charles F. Dow, (Successor to J. B. Cardany) Dealer in Furniture, Crockery, Glassware and Silverware, Funeral Director and Furnisher, Exchange Street, Athol, Mass.—In buying Furniture it is always well to remember, that durability is at least as important as appearance, and the only way to get durable as well as handsome goods is to patronize a dealer who not only guarantees his articles to prove as represented but whose guarantee is worth something. No one can successfully deny that Mr. Charles F. Dow "fills the bill" in both these respects, for such a denial would need no stronger refutation than that afforded by the record of his business life. Mr. Dow is no stranger to this vicinity, Athol being his native town. During the past six years he has conducted a business at Orange quite similar to this in which he is now engaged. Mr. Dow came in possession of this present enterprise Aug. 1, 1889 Succeeding Mr. J. B. Cardany who had conducted the business here for more than a score of years. The premises now occupied are located on Exchange Street, and comprise 2 floors and a basement, the dimensions of each being about 3600 square feet. An immense stock is carried, made up of Furniture, Crockery, Glass and Silverware and House-furnishing Goods in general, and the latest novelties, as well as a full line of staple articles are always to be had at the lowest market rates. Mr. Dow is a furnishing Undertaker and is prepared to supply Caskets, Coffins or Funeral Goods of any description at moderate rates. Employment is given to 2 assistants, and every order is assured prompt and painstaking attention. Mr. H. C. Duntan a native of Phillipston, Mass., has been connected with the business under Mr. Cardany for several years and is retained by Mr. Dow as assistant, his experience in the Undertaking branch being of special value.

Bennett & VanValkenburg, Manufacturers of Cotton Warps and Yarns, Athol, Mass.—The cotton warps and yarns manufactured by Messrs. Bennett & VanValkenburg have an extremely high reputation among competent judges, being conceded to be unsurpassed by any in the market, and indeed it would be strange if this firm were not able to produce goods equal to the best, for they operate one of the best-equipped factories in this section of the state, and certainly do not lack practical experience, Mr. VanValkenburg having been identified with the mill of which he is now part owner ever since 1865, in the capacities of overseer, superintendent, etc. Mr. A. G. Bennett resides in Springfield, and Mr. L. S. VanValkenburg is a native and a resident of Athol. The business was founded in 1865 by Waterman A. Fisher, who was succeeded in 1882 by the Athol Mill Company, Mr. R. L. Jones assuming control in 1884 and the existing firm being formed in Dec. 1888. The mill is located on River street, and comprises a main building containing 2 floors and measuring 34 x 117 feet, and an ell of the dimensions of 34 x 40 feet, this also having 2 floors. Employment is given to 35 assistants, and the heaviest orders can be filled at very short notice.

J. Wesley Goodman, Manufacturer of Billiard Table Frames, Rosewood, Grecian, Fancy Inlaid and Plain Veneered Legs for Pianos and Billiard Tables, and General Agent for Samuel May's Steel Combination Cushions; Athol, Mass.—Doubtless many of our readers have often used a billiard table, but probably very few of them have any idea of the experience and skill essential to the attainment of the necessary accuracy in the construction of such tables, for they must be very nicely and strongly made in order to be of any use whatever. Mr. J. Wesley Goodman has carried on the manufacture of billiard table frames in this town since 1880. This business was first established at North Dana, Mass., in July, 1845, by Warren Hale and Dr. Allen Goodman, father of the present proprietor, under the firm-name of Hale & Goodman. In 1861 the son, J. Wesley Goodman, entered the firm and in 1876 bought out the entire business and in 1880 moved the plant to its present site, where he has built up a large business, his productions holding a prominent place in the market and being used by some of the leading billiard table makers. Much of the work from this factory has been shipped to California and the Pacific slopes. Mr. Goodman was born in Dana, Mass., and gives careful personal supervision to the details of his business, thus assuring a continuance of the high standard hitherto attained. The factory is 40 x 150 feet in dimensions, and employment is given to 20 assistants, orders being filled at short notice and at uniformly moderate rates. Rosewood, Grecian, fancy inlaid and plain veneered legs for billiard tables and pianos are extensively manufactured, many beautiful and novel designs being produced. Mr. Goodman is General Agent for Samuel May's Steel Combination Cushions, and is prepared to furnish them in any desired quantities at the lowest market rates.

Wallace Lord, Miller and Dealer in Grain, Meal, Feed and Poultry Supplies. Freedom street, Athol, Mass.—Grain, meal and feed rank with those staple products which of necessity must always be in active demand, and the amount of capital invested in the manufacture and handling of these commodities is so large as to give this branch of trade a prominent and leading position among the representative industries of the country. Athol is not at all behind her sister towns in the facilities at hand to supply the demands of consumers, there being a first-class, well-equipped establishment here that has grown up with the town, and has a proud record in its history. The enterprise of which Mr. Wallace Lord is now the proprietor, was established over one hundred years ago by Mr. Kendall near the present site of Mr. Leonard's barber shop and afterwards removed by the same owner to its present location. The business afterwards passed into Mr. Richardson's possession and then into Mr. Ethan Lord's hands who continued the business for over fifty years. His son Mr. Wallace Lord assumed the proprietorship the early part of 1889 and it is safe to say that the honorable business record for square dealing, and efforts to accommodate the public will be well sustained by Mr. Lord. The mill is well equipped with three runs of stones and a corn cracker. Grain, meal, feed and poultry supplies are largely dealt in, and the lowest market rates are at all times quoted. Prompt and accurate filling of every order and satisfaction guaranteed is the pledge of the proprietor.

A. E. Albee, Photographic Studio, 45 Exchange St., Athol, Mass.—There is an immense and constantly increasing demand for really artistic photograph work, and therefore although the number of photographers is rapidly becoming larger, there is really no danger of the field being overcrowded for in this profession as in that of the law, "there is always room at the top," to use the words of Daniel Webster when he was estimating the chances for legal practitioners. An illustration of the truth of this principle is afforded by the success won by Mr. A. E. Albee since he began operations here in 1888, for this gentleman has already built up a large patronage and it is still steadily growing in magnitude. He is a native of Hopkinton, Mass., and is a thoroughly competent photographer in every sense of the word, being prepared to carry on photography in all its branches and to attain results equal to the best. His studio is located at No. 45 Exchange street, and was at one time occupied by Mr G. W. Moore, who was succeeded in 1886 by Mr. A. B. Harlow the present proprietor assuming control two years later. The studio is fitted-up with the latest improved apparatus and accessories, and Mr. Albee is in a position to fill all orders at short notice and at moderate rates. Personal attention is given to every sitter, and no pains is spared to completely satisfy the most critical, extra sittings being given free of charge should the first not prove entirely satisfactory.



Harding R. Barber, Manufacturer of Fine Harnesses, Trunks, Traveling Bags, Robes, Whips and Horse Clothing, Main Street, Athol, Mass.—Carriage driving is one of the safest as well as one of the most agreeable and healthful of recreations when enjoyed under proper conditions, but serious and even fatal accidents do occur occasionally, and more often than not the cause of such, or at least the consequence, may be traced to the use of defective harness. The breaking of a "hold-back" strap when going down hill, the parting of a "trace" when the horse plunges forward or the carriage reaches a sudden rise, the giving way of a "rein" when the animal is being suddenly checked—all these have caused damage and death, and any of them may happen when inferior harness is used. The moral is obvious,—don't give up driving, but do be sure and use honestly and skilfully made harness. Such is to be had right here in this town, and at moderate prices too, for Mr. Harding R. Barber, doing business at No. 106 Main Street, manufactures and sells Fine Harness of every description and quotes prices as low as can be named in connection with carefully chosen stock and first-class workmanship. He is a native of Warwick, Mass., and has conducted his present business in this town for a full score of years. He served in the army during the Rebellion, and has a very large circle of friends throughout this section. The store is 25x50 feet in dimensions and contains a large and desirable stock of Harness, Whips, Robes and Horse Clothing together with Trunks, Traveling Bags, and other Leather Goods, all of which are guaranteed to prove as represented and are offered at moderate prices. A well-appointed workshop 25 feet square is utilized, employment being given to 4 competent assistants and custom work and repairing being assured prompt and painstaking attention.

Solon W. Lee, Wholesale and Retail Dealer in All Kinds of Lumber and Building Material, Office and Yard Opp. Moulton's Grain Store, South St., Athol, Mass.—A good deal of building is going on all the time in Athol and vicinity, for this is a growing section of the state and is rapidly gaining in wealth and influence. As a consequence, Building material is in active demand, and a very extensive business is done by Mr. Solon W. Lee, who deals in Lumber and Building material both at wholesale and retail, and carries a heavy and varied stock at all times. Mr. Lee was born in Athol and is a

prominent citizen of the town. He was formerly connected with the Board of Selectmen and is now a member of the Board of Investment of the Athol Savings Bank. The premises utilized, are located opposite Moulton's Grain Store, on South Street, and are very spacious, comprising a large yard and various buildings of different sizes. Employment is given to 2 competent assistants, and large or small orders, left at the Office or at M. Lee's residence in the upper village, are assured prompt and painstaking attention. The lowest market rates are quoted, and the business is steadily and rapidly increasing.

James M. Lee, Livery, Feed and Exchange Stable, Main Street, Athol, Mass.—It is perfectly safe to assume that Mr. James M. Lee knows something about horses, and also that he is pretty well acquainted with the details of carrying on an efficient Livery service, for he is the oldest stable keeper in town, having conducted his present business since 1845. Mr. Lee was born in Athol, Mass., and of course is almost universally known in Athol and vicinity. He has served as Road Commissioner and as Assessor, and does an extensive Livery, Boarding, Feed and Exchange business, besides considerable Trucking. The premises occupied are very spacious, and comprise a large carriage house and ample stable accommodations, there being 18 horses available, together with many vehicles of various kinds. Employment is given to 3 competent assistants, and no small part of the high reputation the establishment has held so long is due to the care taken to keep the carriages, harnesses, etc., devoted to Livery purposes, in first-class condition at all times. Mr. Lee is prepared to furnish single or double teams at short notice, and the facilities he offers are in great demand, for the roads, scenery, etc., in the vicinity of Athol make driving a decided pleasure, and his terms are moderate enough to suit the most economically disposed. Horses will be boarded permanently or transiently at very reasonable rates, and are assured comfortable accommodations and an abundance of suitable food. Orders for Trucking are given prompt and satisfactory attention, this branch of the business being a decided accommodation to local manufacturers and merchants.

G. W. Woodward, Dealer in Doors, Sash and Blinds. Opposite railroad station, South street, Athol Depot, Mass.—The Doors, Sash and Blinds used in a house, have so much to do with its appearance and utility, that it is a very fortunate thing that machinery should have reduced the cost of these articles to a point but little above the bare cost of the stock alone at retail, for it allows many a man to have a home of his own who would otherwise have to content himself with hired lodgings. There are many regular styles on the market, but in order to choose from a large and varied stock, and to

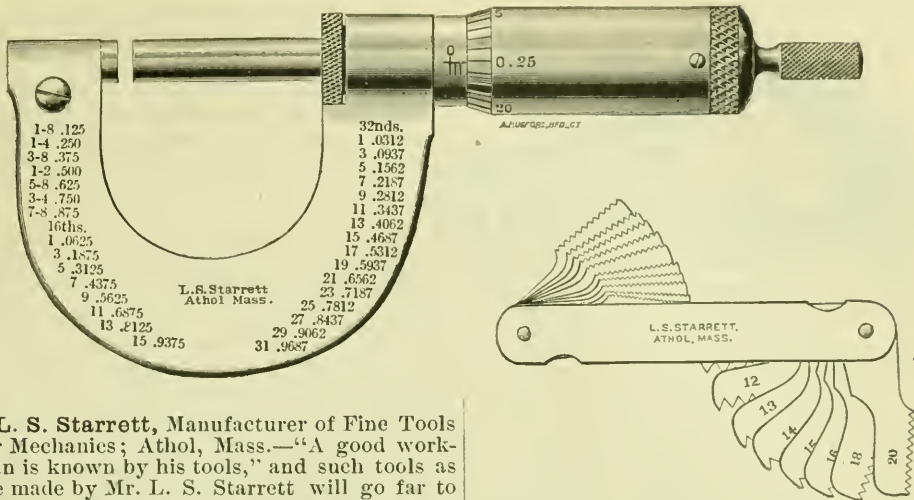
be sure of getting the lowest market rates, it is only necessary to visit the establishment located on South street, opposite the depot, and owned by Mr. G. W. Woodward. The premises utilized comprise two floors of the dimensions of 20x24 feet, and every caller may safely depend upon receiving prompt and polite attention. Mr. Woodward was born in Orange, and has long been prominent in town and business affairs. He was formerly a member of the Board of Selectmen, and has been Constable 14 years. He enjoys the most favorable relations with manufacturers, and is prepared to fill every order at short notice and to quote the very lowest market rates in every instance.

Frank G. Lord, Boots, Shoes and Rubbers, Athol, Mass.—"Lord's Parlor Shoe Store" is one of those uncommon establishments which are spoken well of by all familiar with them, and should any of our readers be tempted by curiosity to visit the store in question in order to see what a "Parlor Shoe Store" is like anyway, we have no doubt but that the result will be more steady customers, for Mr. Lord, as he offers such inducements to patrons and treats his callers so liberally and honorably that they are pretty sure to come again when anything further in the line of foot-wear is wanted. The proprietor is a native of this town and is very widely and favorably known here, having at one time served on the School Committee, and possessing a large circle of friends in Athol and vicinity. He has been identified with his present establishment since 1887 and has good reason to be gratified with the support that has been accorded it, although it is but the legitimate result of his successful efforts to serve the public to the best advantage. The premises have an area of 600 square feet, are located at No. 124 Main Street, and contain an extensive stock of Boots, Shoes and Rubbers of every description. Honest goods only are handled, and the prices quoted are as low as the lowest, quality considered.

Henry Arsenault & Co. Druggists, Main St. Athol, Mass.—The Pharmacy conducted by Henry Arsenault on Main Street, was established some years ago. Mr. Henry Arsenault being a native of Canada. Premises having an area of 1400 square feet are occupied, and are fitted-up in the most convenient and complete manner, especial attention having been given to the facilities for accommodating the Prescription trade, which is one of the most important and popular departments of the business. The stock of Drugs, Medicines, Chemicals, etc., is deserving of particular and favorable mention, as it comprises a full selection of such commodities, obtained for the most reputable dealers, and the articles composing it may therefore be safely depended upon for freshness and purity. Prescriptions are compounded with the most scrupulous care and accuracy at short notice and at moderate rates. Toilet Articles, Stationery, Confectionery, Cigars, Tobacco, etc., are dealt in largely, as the goods are uniformly desirable and the prices are strictly in accord with the lowest market rates on articles of equal merit.

Edwin Ellis & Son, Manufacturers of and Dealers in Window Sash and Blinds; Water street, Athol, Mass.—A very interesting example of what machinery can do is afforded by a visit to the sash and blind factory located on Water St., and conducted under the firm-name of Edwin Ellis & Son. The premises utilized are very spacious, comprising a main shop two stories and a basement in height, and 35x70 feet in dimensions, and a recent addition containing 3 stories and measuring 35x55 feet. There is also an engine-house and out-buildings, sheds, etc., for storage purposes, for the firm carry a heavy stock both of "raw material" and finished work, and are prepared to fill the most extensive orders without delay. The factory is fitted up with a complete plant of improved machinery, which is run both by steam and water-power; there being a 50-horse engine and a 25-horse water-wheel available. Employment is given to from 40 to 50 men and as may well be imagined, the total annual production reaches a very large figure. Both a wholesale and retail business is done, and the superior facilities enjoyed enable the firm to easily meet all competition, both as regards the quality and the price of their product. Operations were begun about 36 years ago, and for some years Mr. Edwin Ellis was sole proprietor, the existing firm-name having been adopted in 1888. The senior partner died the same year, but no change has been made in the style under which operations are carried on, Mr. E. W. Ellis continuing the business. He is a native of this town, and although but a young man, has developed excellent business qualities, and has been very successful in maintaining the high reputation of the establishment under his charge, sparing no pains to satisfy all.

C. H. Tyler, Dealer in Groceries and Provisions, Main Street Athol, Mass.—Considering that the business conducted by Mr. C. H. Tyler was founded more than 35 years ago, it is not surprising that the establishment should long have occupied a leading and representative position, and it is but fair to say that it was never more thoroughly worthy of liberal patronage than it is at the present day, for Mr. Tyler spares no pains to satisfy his customers, and offers thoroughly dependable goods at the lowest market rates. The enterprise was inaugurated in 1853, the establishment being known then as the "Union Store", and in 1856 it passed into the possession of Mr. P. C. Tyler, the firm of P. C. & C. H. Tyler being formed in 1865 and continuing until 1877, when the present proprietor assumed sole control. He is a native of Hinsdale, N. H., and served a year in the army during the Rebellion. The premises utilized are 25x80 feet in dimensions, and the stock on hand is as large as it is carefully selected and desirable, being made up of choice Staple and Fancy Groceries, Teas, Coffees, Spices, Dairy Butter and Cheese, Flour, Grain and Feed, Lime, Cement, Paints, Oils, Crockery, etc., and many other articles too numerous to mention. Employment is given to 2 competent and polite assistants, and customers are assured prompt and courteous service as well as being supplied with high-grade goods at moderate rates.



L. S. Starrett, Manufacturer of Fine Tools for Mechanics; Athol, Mass.—“A good workman is known by his tools,” and such tools as are made by Mr. L. S. Starrett will go far to make good work easy, for they are of the nicest accuracy, combine efficiency, varied utility and simplicity to an exceptional degree, and not a “catch-penny” appliance can be found on the entire list, for Mr. Starrett manufactures no tool that is not of genuine utility or is intended to sell on the reputation of a superior article made by a competitor. He is a native of this state, and is the inventor of most of the articles he manufactures, holding patents on them in this country and Europe, for his trade extends all over the world and the name of L. S. Starrett stamped on a tool is accepted as positive evidence of its superiority, abroad as well as at home. He came from Newburyport to Athol in 1868, at which time he established the Athol Machine Co., to manufacture several patented inventions, of which company he was agent and superintendent for several years. He began business on his own account in 1880, and his business has continually increased until at present he owns and occupies a factory comprising 4 stories and a basement of the dimensions of 45 x 75 feet with one of the finest water privileges on Millers River, employment being given to 40 assistants and a great variety of fine tools being made, any of which will be sent to towns where the hardware trade do not handle them, on receipt of list price, no charge being made for transportation. Space forbids even a mention of each of these valuable appliances, but we may call special attention to a few of the latest of them, such as the micrometer caliper square, speeded screw micrometer, universal bevel protractor, hardened edge solid steel square, new extension dividers, and a set of improved trammels. Mr. Starrett has bought out the Fay Patent and Yankee Calipers and Dividers, including the entire plant for their manufacture, and is now making the most desirable and the largest line of such goods in this country. The quick-adjusting spring nut recently perfected by him, is conceded to be the best thing of the kind ever devised and is one of those articles which must truly “be seen to be appreciated.” The mechanical construction of his productions is as perfect as the

use of the most accurate machinery, the finest selected stock and the employment of skilled labor can make it, and the prices quoted are so low as to give the phrase “the best is the cheapest” a new meaning. To avoid imposition, see that tools sold as of L. S. Starrett’s manufacture have his name stamped or engraved on them, for all made by him are so marked as a protection alike to his customers and himself.

S. N. Follansbee, Jeweler and Optician, 111 Main street, Athol, Mass.—The business conducted by Mr. S. N. Follansbee, at No. 111 Main street, was established by Mr. C. A. Cook and came into the possession of the present proprietor in 1883. Mr. Follansbee was born in Leominster, Mass., and had been engaged in a similar line of business for some time previous to assuming control of his present establishment, making a specialty of repairing. The store is 25 x 60 feet in dimensions and contains a valuable and extremely attractive stock, comprising jewelry, watches, optical goods, etc., as well as a fine assortment of fashionable stationery, leading specialties in the latter department being Whiting’s note paper and Shearer’s Lenox linen. Mr. Follansbee offers many desirable novelties in jewelry, and those in search of an engagement ring of a novel and appropriate design, or of some other article suitable for a gift, should by all means call at No. 111 Main street, for the styles are many and the prices are low. It is a compliment to the home trade of Athol and vicinity that an establishment such as Mr. Follansbee has fitted up for his optical work finds so good a support. He has a full set of oculists’ test lenses and a room fitted up for the special purpose of testing the eyes and fitting the glasses in a scientific manner. Spectacles and eye-glasses of all grades and prices are obtainable at very low prices quality considered. Oculist’s prescriptions are promptly filled; in short, all the goods dealt in are not only guaranteed to prove as represented but are offered at prices as low as the lowest.



Goddard & Manning, Upright Piano Case Manufacturers, Athol, Mass.—The remarkable popularity of Upright Pianos has resulted in the building up of an immense trade in this special style of instrument, and as very few piano manufacturers make their own cases, many extensive factories are devoted exclusively to the production of this highly important portion. One of the best-equipped and best-known of these establishments is that conducted by Messrs. Goddard & Manning, and the character of the product is in full accord with the perfection of the equipment, no better cases being manufactured in this country, as the consumers themselves testify. The firm is constituted of Messrs. H. S. Goddard and Robert Manning, the former being a native of Royalston, Mass., and the latter of Germany. Both these gentlemen are thoroughly familiar with the various details of the business, and the unsurpassed reputation held by their productions is in no small degree due to the close personal attention given to the supervision of the many processes incidental to their manufacture. Carefully selected stock is used, skilled labor is employed, and the most accurate and efficient machinery is utilized throughout the works. The main factory is 2 stories in height, and 40 x 103 feet in dimensions, and there is a 2-story addition measuring 45 x 85 feet. Both steam and water-power are used, a 45 horse engine being employed. The average production is 3 dozen cases per week, and to attain this result employment is given to 35 assistants. Orders are promptly and carefully filled, and as the lowest market rates are quoted the business is steadily and rapidly developing. The relations of the firm to Piano Manufacturers are such that they can furnish first-class pianos at prices that defy competition.

G. S. Brewer, Variety Wood Turner, Athol, Mass.—It would be useless to attempt to name all the articles produced at the establishment carried on by Mr. G. S. Brewer, on Main st., for the simple reason that a complete list would exhaust our available space several times over, as this gentleman does Variety Wood Turning in general, and is prepared to furnish anything in that line at short notice, and at the lowest market rates. He is a native of Petersham, Mass., and began operations here in 1873, since which time he has built up a large business, and established an enviable reputation for accuracy and promptness in filling orders. Much of the work is done under contract, but every order is assured prompt and careful attention, and manufacturers and

others who wish specialties in Wood Turning would do well to send a sample to Mr. Brewer, let him know the quantity wanted, and obtain his estimate on the job. The shop is equipped with improved machinery, and Band Sawing is done to order in a thoroughly satisfactory manner. House Finish is manufactured to a considerable extent, and uniformly moderate rates are quoted in every department of the business.

Dr. Charles E. Smith, Dentist, Lee's B'k, Athol, Mass.—Even under the most favorable circumstances a visit to the dentist's is not exactly an enjoyable occasion to the average person, and the feeling of uneasiness then experienced is sure to be materially increased by any doubt of the entire competency of the practitioner whose services are to be availed of. We, therefore, take especial pleasure in calling the attention of our readers to the facilities offered by Dr. Charles E. Smith, for we know this gentleman to be entirely familiar with the theory and practice of his profession, and what is of almost equal importance, we know him to be a gentle as well as a skilful operator, so that patients are assured considerate treatment, and are spared all unnecessary pain. Dr. Smith has the latest improved tools and appliances at his command, his rooms in Lee's Block being the old established office of Dr. J. J. Coxster—very conveniently fitted up, and the comfort of patrons being given careful attention. He is a native of Nashua, N. H., a graduate of the University of Pennsylvania, and has practiced his profession in Athol since 1888, during which time he has established an excellent reputation among the residents of this vicinity. All work is done in accordance with the most approved modern methods, and we can confidently guarantee it to give entire satisfaction, while the charges are uniformly moderate, being as low as is consistent with the attainment of the best results.

L. A. Smith, Merchant Tailor, Athol, Mass.—Although it is absurd to expect to get a first-class article at a third-class price, still it is not to be successfully denied that a material saving may be made by exercising intelligent discrimination in the placing of orders, for some dealers having an established reputation make a practice of charging "extra for the name," as the saying is, while others of equally good repute merely wish a fair margin of profit on their sales. Prominent among the latter class in this vicinity is Mr. L. A. Smith, doing business in Lord's Block, and as this gentleman does an extensive Merchant Tailoring business, and is prepared to furnish strictly high-grade garments at moderate rates, we take pleasure in calling the attention of our readers to the inducements he offers, being convinced that his work will satisfy the most fastidious, and knowing that his prices are invariably reasonable and fair. Mr. Smith is a native of Royalston, Mass., and has carried on his present establishment for nearly a score of years, he having in 1870 succeeded Mr. W. A. Collar, who had conducted it since 1869. A fine assortment of seasonal fabrics of Foreign

and Domestic manufacture is always at hand to choose from, the latest novelties being represented, and a sufficient variety being offered to admit of all tastes being suited. Employment is given to 4 competent assistants, and orders can be filled at short notice, perfection of fit, durability of trimming, and honesty of workmanship being guaranteed in every instance.

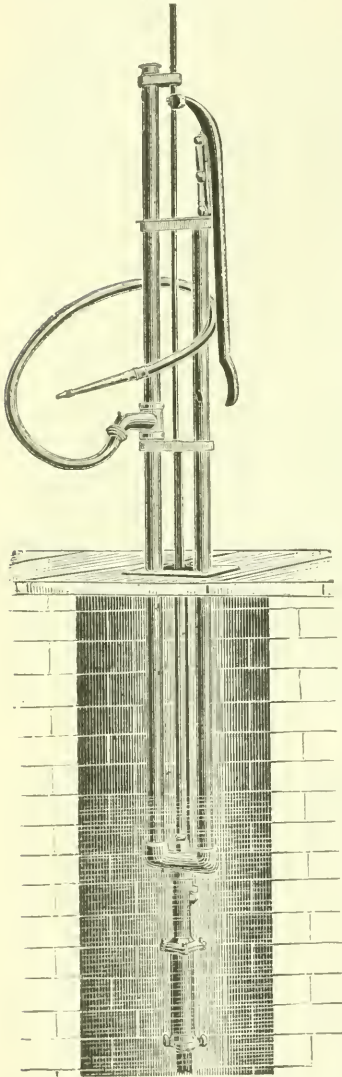
J. A. Holton, Dealer in Boots, Shoes and Rubbers, Union Block Athol, Mass.—Mr. J. A. Holton has been engaged in his present line of business for about 19 years, and it is an open secret among those familiar with the retail establishments located in Athol and vicinity that his store is one of the most desirable to visit when anything in the line of foot-wear is wanted. The premises occupied, are 20x40 feet in dimensions, are located in Union Block, a portion of the store being utilized by Mr. G. W. Rickey for the sale of Jewelry etc. Ample room remains however for the accommodation of a carefully chosen assortment of Boots, Shoes, Rubbers and Slippers, and this stock is exceptionally "clean," to use a trade term, or in other words is made up of fresh, seasonable and reliable goods, for Mr. Holton is a careful buyer, knows what style will suit the public and consequently accumulates no unsaleable goods. He quotes the lowest market rates and spares no pains to satisfy every customer, guaranteeing every article sold to prove as represented. Repairing is given prompt and skilful attention and will be done in the most neat and durable manner at a moderate price. Mr. Houlton also deals in Guns, Cartridges and Fishing Tackle and can equip the most fastidious sportsman with the latest and most improved articles, in the market and at very low rates.

Willard Hager, Furnishing Undertaker and practical Embalmer, opposite Fay Brothers' store, Athol Centre, Mass.—Although good sense forbids there being too much stress put on the thought of death under ordinary circumstances, still it is but the part of common prudence to be prepared to act with promptness and decision in any emergency, and therefore we feel that the information we propose to supply concerning the establishment conducted by Mr. Willard Hager, opposite the store of Messrs. Fry & Fay, will be neither out of place nor neglected. Mr. Hager is a native of New Salem, Mass., and is well and favorably known throughout Athol and vicinity. The premises are conveniently and appropriately fitted up for the purposes for which they are used, and contain a complete and tastefully chosen assortment of coffins, caskets, robes and funeral goods in general. Orders are attended to without delay and no pains are spared to furnish the most adequate and satisfactory service. Mr. Hager is prepared to assume the entire charge of funerals and to supply everything required at equitable rates. Embalming is carefully done in accordance with the most approved methods, every necessary facility being at hand, and the charges for this and other services incidental to the undertaking profession are uniformly moderate.

Mountain & Pribble, House Painters, Athol.—Some people never learn how to practice true economy, their only idea of saving being to spend as little as possible, without apparently considering that a dollar spent to-day in the right way may be the means of saving ten dollars at some future time. Take for instance the subject of house-painting. A house kept well painted will look better, last longer and bring a higher price than one that is allowed to remain uncared for, and yet there are people who say they "cannot afford it," "waste of money," etc., when asked why they don't have their houses painted. As a matter of fact, they can't afford not to, but they don't see, and then wonder why their property degenerates so fast. A common-sized house can be painted thoroughly and skilfully for a moderate sum, and we know of no firm better qualified to undertake such a job than Messrs. Mountain & Pribble of this town. They have every facility for doing such work, they use honest stock and quote low prices; and if you want your house painted in a strictly first-class and durable manner at short notice, you should certainly favor them with your order. Mr. Mountain is a native of England, and has had about 25 years experience in the business. Mr. Pribble is a native of Athol and has had about 15 years experience, from which it will be seen that the firm are not in the least "fresh" at the business. They have been doing business under this firm-name for about two years. Calcomining and white-washing, ceiling decorating and paper-hanging done in a first-class manner. Inside and outside painting of all descriptions are attended to by this firm, who employ from six to ten men.

V. L. Graves, Livery and Boarding Stable, on the Island, Athol, Mass.—The familiar jingle, "all work and no joy makes Jack a dull boy" is one that has reason as well as rhyme in it, and the principle it suggests is especially worthy of the attention of those who find themselves in less sound health than they could wish, for there are better remedies than drugs, if you only know where to find them, and among the best of these are fresh air and out-door recreation. There is a combination of excitement and exercise obtained when driving a good horse, which is one of the surest cures for the "blues" and for any languid feelings, that has ever been discovered, and should any of our readers feel "under the weather" without knowing exactly why, the best advice we can give them is to hire a good team and take a good spin on the road. A most excellent place at which to hire a good horse and a stylish, easy carriage, is the stable of which Mr. Graves is the proprietor, for there are some very desirable turnouts here and they will be furnished at short notice, and at very low rates. Mr. Graves is a native of Lyndon, Vt., and has carried on this stable since the first of the current year. He spares no pains to satisfy his customers, and will take horses to board at a moderate price, guaranteeing them comfortable accommodations and suitable care, as well as an abundance of proper food.

Athol Pump Co. Manufacturers of Patent Iron and Copper, Suction and Force Pumps, Athol, Mass.—The business conducted by the Athol Pump Company has been carried on over



a quarter of a century, operations having been begun by Mr. A. F. Fletcher in 1862. This gentleman is a native of Athol, and is the inventor of the Patent Iron and Copper Suction and Force Pumps made by the Company, which began operations in 1878 and with which he is prominently identified. The premises utilized in the manufacture of these appliances comprise one floor and a basement of the dimensions of 24x42 feet, and are equipped with all necessary facilities to enable orders to be filled with the promptness and accuracy for which the company have long been noted. Among the most prominent styles manufactured may be mentioned Improved Copper Pumps with Nickel plated handles and Steel Bolts, Air Chamber Pumps, Patent Improved Pitcher Spout Pumps, Patent Improved Copper Force Pumps, Lion Force Pumps and Deep Well Iron Force Pumps. It will be seen that Pumps can be supplied to suit any conditions, for shallow or deep, in-door or out-door wells, and we may add that the company's productions are unsurpassed for efficiency, ease of working and durability, they being simply and strongly made from the best materials. Low prices are quoted, and every order whether large or small, is assured immediate and painstaking attention. Send for new Illustrated Catalogue.

Bates Brothers, Manufacturers of Ladies' Long Pocket Books, Gentlemen's Wallets, Card and Letter Cases, Bill Books, Purses, Etc., Athol, Mass., New York Office and Sales Room, No. 8 Thomas Street,—The business carried on by Messrs. Bates Brothers, was founded over a score of years ago in Montague and was removed to Athol in 1871, then being conducted by Messrs. Palmer, Bates & Co. It has long been one of the most prominent industries of the town, and the products have a high reputation for good style, durability and excellence of workmanship, they being disposed of through the firm's New York Office and Salesroom No. 8 Thomas Street. The premises occupied comprise a main building, 2 stories and a basement in height and 28x100 feet in dimensions, and an ell of similar height measuring 28x50 feet. The machinery in use is of the most improved description and enables the firm to quote the lowest market rates on their goods while keeping them fully up to the standard in every respect. Employment is given to from 100 to 125 assistants and a full line of Pocket Books, Wallets, Purses, etc., is manufactured, comprising Ladies, Pocket Books, Gentlemen's Wallets, Card and Letter Cases, Purses, Bill Books and other articles of a like nature. The stock is carefully selected, and every detail of the work is carried on under close and skilful supervision, the result being goods that sell on their merits against the sharpest competition. The firm is composed of Messrs. J. P., G. D. and C. A. Bates, all of whom were born in South Deerfield.

Parmenter & Kendall, P. O. P. C. H. Clothiers, Hatters and Furnishers; Main street, Athol, Mass.—The mystic letters "P. O. P. C. H." may not mean anything to some of our readers, but to such of them as reside in Athol and vicinity they mean a good deal, for the "People's One Price Clothing House" is a "great institution" in that town, and enjoys a degree of popularity only to be gained by years of enterprising and faithful service. Operations were begun in 1884 by Messrs. S. Packard & Co., and in 1886 the present firm—Messrs. Parmenter & Kendall—assumed control. Mr. F. S. Parmenter is a native of this town and is a very prominent business man, being Treasurer of the Athol Board of Trade, and Mr. W. H. Kendall was born in Boston and is also a leading business man, being very popular with the purchasing public and having the valuable faculty of judging very accurately as to what his customers want—thus saving both them and himself time and trouble. The "P. O. P. C. H." is located on Main street, the premises occupied being 25x60 feet in dimensions. The stock comprises clothing, hats and caps and furnishings in general, and all classes of trade are catered to, so that whether you want a suit for working or for dress wear you can get it here at the very lowest market price. Many fashionable novelties are shown in every department and all callers are sure of receiving immediate and polite attention and getting a full 100 cents worth of value for every dollar they spend.

Andrew J. Hamilton, Athol Life and Fire Insurance Agency, and Athol Music Ware-rooms, Established 1865, No. 9 Exchange St., Athol, Mass.—The "Athol Music Ware-rooms" are the recognized headquarters for Pianos, Organs and Musical Instruments and merchandise in general so far as Athol and vicinity are concerned, for Mr. Andrew J. Hamilton, the proprietor, is in a position to meet all honorable competition in this line of business, his goods being the best that the market affords and his prices are as low as the lowest. These facts are so generally known that we will not enter into a detailed consideration of them, but will proceed to call attention to Mr. Hamilton's facilities for the satisfactory placing of Fire and Life Insurance. The Athol Life and Fire Insurance Agency, was established in 1865, by Mr. H. B. Hunt and was continued in 1868 by Messrs. H. B. & N. H. Hunt, the firm-name being subsequently changed to Hunt Brothers. In 1877 the firm of Hunt & Hamilton assumed control, and in 1883 Mr. Hamilton whose connection with this agency has been continuous since April 1871, became sole proprietor. He is a native of Shrewsbury, Mass., was educated at Powers Institute in Barnardston, Mass., holds a commission as Justice of the Peace and as Notary Public, and Commissioner to Qualify Civil Officers, and is one of the best-known business men in this section of the state. He represents the leading Fire and Life Insurance Companies of the world, and is in a position to write policies at the very lowest market rates. The strongest reason in favor of placing Insurance through this agency is that afforded by the character of the companies acted for, a list of which is herewith given:

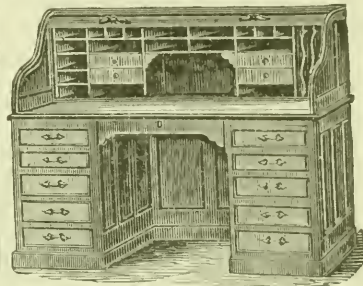
Aetna Insurance Company,	Hartford, Conn.
Phenix, " "	" "
Hartford, " "	" "
Ins. Co. of North America,	Philadelphia, Pa.
Springfield Fire and Marine,	Springfield, Mass.
Home Insurance Company,	New York.
Hanover, " "	" "
German American Insurance Co.,	" "
Royal,	England.
London Assurance,	" "
Commercial Union,	" "
New England Mutual Life Insurance Company,	" "
Worcester, " Fire	" "
Quincy, " " "	" "
Holyoke, " " "	" "
Abington Mutual Fire Insurance Company,	" "
Traders and Mechanics,	Lowell, Mass.

No stronger combination could be got together and it is not surprising that many policies should be issued through this old-established and carefully managed agency.

C. Warren Cheney, Machinist, Athol, Mass.—Mr. C. Warren Cheney is a native of this town and has carried on the machinist's business here for nearly a score of years, having begun operations in 1870. He is well and favorably known to many in connection with the "Climax Lawn Mower," which he manufactured for some time but has now disposed of. The excellent mechanical construction of this favorable appliance had much to do with its success,

for Mr. Cheney allows no inferior work to leave his shop, giving every detail of his business careful personal supervision. He now manufactures an adjustable Fork Wrench which is highly commended by practical men, as it combines convenience, strength and efficiency to a marked degree. Flyers for Silk Spinning Machinery are also made by him, and a General Machine Jobbing business is carried on, every order being assured prompt, skilful and painstaking attention. Although Mr. Cheney does excellent work he charges no fancy prices, but on the contrary quotes rates that cannot fail to be considered moderate by the most economically disposed. His shop is well fitted-up and orders can be filled at short notice.

H. A. Scott, Custom Cabinet Maker, Desks and Office Furniture a specialty, Rear Lee's Shoe Shop, Athol, Mass.—No other piece of



office-furniture has been received with such marked general favor as the "Roll-top" Desk, for Bankers, Lawyers, Clergy-

men, Physicians, Merchants—In fact everybody who has occasion to use a desk frequently can find nothing even approaching the convenience or general utility of this ingenious and labor-saving device. Roll-top Desks cost more than most other styles, and some think they save money by choosing the other varieties, but the saving is doubtful. There are few professional or business men whose time is not worth at least a dollar an hour, and the moments spent in putting away and taking out papers etc., when the common style of desk is used, soon amount to much more than the difference in first-cost, for with the roll-top a single movement of the arm places under lock and key everything on the desk, so that an hour or a week afterward the owner may open it with the certainty of finding things as he left them. A well-made roll-top desk will last a life-time, and in order to "get the best" it is only necessary to communicate with Mr. H. A. Scott, doing business in the rear of Lee's Shoe Shop, for he has every facility at hand for the doing of first-class Custom Cabinet Making, and makes a specialty of Roll-top and other Desks, and Office Furniture in general. Operations were begun in 1887 by Messrs. Scott & Nye, and the present proprietor assumed sole control the following year. He is a native of Winchester, N. H., and gives careful personal attention to every order, employing two competent assistants and turning out work at short notice. Carefully selected stock is used, moderate prices are quoted, and entire satisfaction confidently guaranteed to every customer.

C. F. Richardson, Manufacturer of Architect's and Carpenter's Transits, Athol, Mass.—Mr. C. F. Richardson has been sole proprietor of the business with which he is identified since 1886, it having been founded by Mr. Nathaniel Richardson, who was succeeded by Messrs. G. H. & C. F. Richardson. The present owner was born in this town, and is a very widely-known citizen, formerly having been a member of the Board of Selectmen. He does a general machine jobbing business, and maintains a shop comprising 2 floors, and measuring 30 x 75 feet, it being very completely fitted up with improved machinery, tools, etc. Employment is given to 17 competent assistants, and orders are promptly and accurately filled at moderate rates. Mr. Richardson manufactures Light Hand Lathes to a considerable extent, but makes a specialty of two ingenious and useful instruments, invented and patented by him. The first of these is an Architect's and Carpenter's Transit, designed expressly to meet the wants of those who require some instrument for the taking of angles, but do not care to pay the high price demanded for Surveyor's or Engineer's Transits. It is warranted accurate and well-made, and is sold for \$15.00. With short legs the instrument is 8 inches high, and for \$1.50 extra Extension Legs will be furnished, making the height adjustable from 2 feet 8 inches to 4 feet 8 inches. The second is a Levelling and Squaring Instrument for the use of Architects, Builders, Stone Masons, etc. It is warranted to be the best, cheapest and most durable in the market for the money, and weighs in box packed ready for shipment 13½ lbs. The price is \$12.50, japanned, or \$17.50, all brass and nickeled.

L. Morse & Sons, Manufacturers of Cribs, Cradles, Towel Racks, Pine Tables and Washstands, Athol, Mass.—One of the oldest-established and best known manufacturing enterprise in Athol Centre is that carried on under the style of L. Morse & Son, on Mechanic street. This undertaking was founded nearly 40 years ago, by Mr. L. Morse, and the present firm-name was adopted some sixteen years afterwards. The senior partner retired in 1877, and the business has since been continued by Messrs. L. B. and F. F. Morse, both of whom are natives of Athol. Mr. L. B. Morse served in the army for nearly three years, and was Representative to the Legislature in 1879. The firm manufacture cribs, cradles, towel racks, pine tables and washstands, selling at wholesale exclusively and doing a very extensive business. Their goods are universally known among the trade and give such excellent satisfaction to consumers as to always be in active demand. Some idea of the magnitude of this demand may be gained from the fact that 60 experienced assistants, aided by a complete plant of the most efficient machinery obtainable, are required to fill the many orders received with the accuracy and promptness expected by those familiar with the record of this widely-known concern. The main factory is a four-story structure, 40 x 100 feet in dimensions, with a three-story ell measuring 32 x 28 feet. There is a paint shop 80 x 30

feet in size, together with various storehouses, sheds, etc. With such facilities, and with so many years experience, Messrs. L. Morse & Sons are in a position to easily meet all honorable competition, and to quote the lowest market rates on all the various articles they manufacture, a fact which is so generally understood as to fully explain the magnitude of their business.

Exchange Street House, Emory Gage, Proprietor, A Choice Line of Family Groceries, Also Tobacco, Cigars, Fruit, Confectionery, etc., Board and Lodging at Reasonable Rates. Exchange Street, Athol, Mass.—The "Exchange Street House" is just such a hotel as experienced travellers look for in every city and town they visit, for it is one of those houses at which a maximum of comfort is afforded at a minimum of expense, and well deserves the high reputation it holds among the traveling public. The patronage is by no means confined to this class however for many permanent guests are accommodated, the house combining the comforts of a home with the conveniences of a first-class hotel, while the charges for Board and Lodging are so reasonable as to come within the means of all. Employment is given to 5 assistants, and from 30 to 40 guests can be accommodated. The proprietor, Mr. Emory Gage, is a native of Athol, Mass., and has been connected with his present enterprise since 1883. Besides the hotel, he carries on a first-class Family Grocery store, and offers a very large assortment of choice Staple and Fancy Groceries to choose from at the lowest market rates. Customers are assured of prompt and polite attention, and the goods sold are guaranteed to prove as represented in every instance. Tobacco and cigars are extensively dealt in, all the most popular brands being handled, and a fine stock of Foreign and Domestic Fruits, Pure confectionery etc., may also be found here at all times, the prices being as low as the lowest, quality considered.

Train & Jordan, Stoves and Ranges, Plumbing and Heating; Tin Roofers and Sheet Iron workers, Tinware and Refrigerators; Jobbing a Specialty, 59 Main street, Athol, Mass.—The firm of Train & Jordan offer a large assortment of stoves and ranges to choose from, and as they handle the most improved styles and quote the lowest market rates, it is natural that they should do a large and steadily growing business in this line. The enterprise was at one time carried on by Messrs. E. W. Train & Co., who were succeeded in 1885 by Messrs. Train & White, the present firm being formed in 1887, the premises now occupied at No. 59 Main street being moved into June 1st, 1889. These are of the dimensions of 30 x 65 feet with a large basement, and are fitted up with every facility for the doing of tin and sheet-iron work, steam heating, plumbing and general jobbing. The stock includes water and steam heaters, furnaces and stoves, tinware, refrigerators and in short a full assortment of such goods as are generally to be found in a first-class establishment of this kind, and the lowest market rates are named.

L. C. Sawin, Athol Carriage Works, Dealer in Two-seated Wagons, Open and Top Buggies; Farm, Team and Express Wagons and Light Buggies built to Order; Carriage Repairing in all its branches; Established 1876. Athol, Mass.—In calling attention to the advantages offered at the Athol Carriage Works, we feel that we are doing a genuine service to such of our readers as may wish to procure a light or heavy carriage or wagon and are undecided where to place their order, for we are convinced that there is not an establishment in New England at which superior vehicles can be bought for the same amount of money. "Cheap" carriages and "cheap" wagons are to be avoided. They are "cheap" only in name and will prove more costly in the long run than an honestly made vehicle bought at a fair price. The proprietor of the Athol Carriage Works, Mr. L. C. Sawin, deals only in vehicles that he can honestly recommend, and those who purchase a carriage or a wagon of him may safely depend on its proving just as represented, the practice of covering up defective work with handsome paint not being followed at his establishment. Mr. Sawin is a native of Ashburnham, Mass., and served a year in the army, under Gen. Banks during the Fort Hudson campaign. He held the position of Constable for 9 years, and is now serving the third year as Post Commander of H. V. Smith Post No. 140 of Athol, and is one of the most generally known and respected of Athol's business men. He became identified with his present enterprise in 1876 and has built up a very large trade, his customers being by no means confined to residents of this town. The premises made use of comprise two floors, a basement and an attic of the dimensions of 30 x 60 feet, together with a spacious blacksmith shop, and a large stock is constantly carried, consisting of two-seated wagons, open and top buggies etc. Farm, team and express wagons and light buggies will be built to order at short notice and at reasonable rates, and particular attention is given to carriage repairing in all its branches.

W. E. Winchester, Cracker Baker, Bread, Cake, Pastry, Canned Goods, etc., Exchange, Street, Athol, Mass.—It would probably be impossible to find a more completely equipped establishment of the kind in this portion of the state than that conducted by Mr. W. E. Winchester, on Exchange Street, and as the management is as satisfactory as the equipment, it follows that no more desirable place exists at which to procure Bread, Cake, Pastry, Crackers and other articles usually found in a first-class Bakery. The business was founded a number of years ago, and the present proprietor has had control since the early part of 1889, he succeeded Mr. Albert Ellsworth. Mr. Winchester was born in Brattleboro, Vt., and understands his business thoroughly in every detail. He makes a specialty of Catering to Parties, Societies, etc., and is in a position to guarantee satisfaction, both as regards the quality of the supplies and the lowness of the prices. Cracker Baking is an important department of the business, both wholesale and retail orders being filled at very

short notice. Employment is given to 5 assistants, and immediate and polite attention is assured to every caller, the stock being always fresh, attractive and complete in every detail.

Samuel Lee, Hardware, Sash, Paints, Oils, etc., Main Street, Athol, Mass.—Mr. Samuel Lee is a native of this town and has long held a prominent and representative position among the business men of this vicinity. He formerly held the position of Assessor and now acts as Town Treasurer and Collector. The establishment conducted by him is located on Main St., and the premises have an area of 2400 square feet, a very large stock being carried comprising Hardware in general, Paints, Oils and Varnishes, Doors, Sash and Blinds, Glazed Windows and other widely-used commodities. Mr. Lee has been identified with this enterprise since 1873, the firm of Humphrey & Lee being formed at that date and continued until Mr. Lee became sole proprietor in 1888. A large and steadily increasing business is done, for only desirable and dependable goods are dealt in and the very lowest market rates are quoted in every department. Every order, whether large or small, is assured prompt and painstaking attention, for the proprietor gives careful personal supervision to the details of the business and spares no pains to maintain the high reputation his establishment enjoys among Builders and the public in general.

City Hotel, M. O. Perham, Proprietor, first-class accommodation for transient and permanent boarders, free carriages to and from depot, Main Street, Athol, Mass.—There is no question but that the standing of a town, among strangers at least, is largely dependent upon the character of its hotel accommodations, and the excellent reputation of Athol as a town to do business in, or to visit on a pleasure trip, is due in a great measure to the enterprise and liberality shown in the management of its public-houses. The City Hotel occupies a prominent and leading position among these establishments, for the pleasantness and convenience of its location, as well as the excellence of the accommodations afforded, commend it to the favorable attention of the most fastidious traveler. Mr. J. T. Stevens carried it on from 1886 to 1888, when he was succeeded by the present popular proprietor, Mr. M. O. Perham. This gentleman was born in Burke, Vermont, and has fairly won the popularity referred to, by his intelligent and painstaking efforts to make every guest comfortable and thoroughly "at home". The City Hotel is very conveniently arranged and is thoroughly and comfortably furnished, there being accommodations for 40 guests. The table is supplied with the best that the market affords, and the cooking is first-class as is also the service, there being employment given to 6 competent assistants, and the wants of patrons being assured immediate attention. Commercial travelers are especially catered to, there being none of those petty extortions practiced which the fraternity have too often to put up with. The terms of the house are very reasonable both to Transient and Permanent guests.

Millers River Manufacturing Company, Satinets and Horse Blankets, Athol.—It is over a quarter of a century since the Millers River Manufacturing Company was incorporated, and many improvements have been made in machinery and methods since the company began operations, but the management have always been prompt in adopting devices of real merit, and the plant of machinery in use to-day is consequently of the most improved description—as indeed might easily be guessed from the demand for the company's products and their uniformly excellent quality. The development of the business has been hampered to some extent by serious fire-losses but these have not proved an unmixed evil, as advantage has been taken of the opportunity to improve upon previous arrangements and appliances. The mill is a two-story and basement structure, of the dimensions of 45 x 100 feet, and six sets of machinery are in operation, together with 38 looms, the whole being run by water-power. Storehouses, outbuildings, etc., are at hand to facilitate the carrying on of the business, and employment is given to 70 assistants. Satinets are largely manufactured, many beautiful designs being produced every season, and no pains being spared to assure that the goods shall be fully up to the standard in every respect. Horse blankets are also very extensively produced, and a ready market is found for the entire out-put of the mill, as the articles give the best of satisfaction and are supplied at the lowest market rates. The president and treasurer, Mr. George T. Johnson, has been identified with the enterprise for many years, and the success the company has attained is largely due to his persevering and enterprising efforts to improve the quality of the product in every practicable way. Mr. Johnson gives careful personal supervision to the many details of the business, and the most extensive orders can be promptly and accurately filled. *A.T.B*

Parmenter & Tower, Dealers in Foreign and Domestic Dry Goods, Small Wares and Trimmings, Household Goods, Carpets, Paper Hangings and Borders; Brick Block, nearly opposite the Bank, Athol, Mass.—It is some 18 years since the business carried on by Messrs. Parmenter & Tower was established, and the character of the policy pursued since its inception is significantly indicated by the high estimation in which this firm is held by the purchasing public. It is often remarked that when Messrs. Parmenter & Tower announce special bargains in any department, the announcement is always sure to be fully justified by the facts, and as bargains are constantly being received, it is no wonder that well-informed buyers make it a rule to visit this popular establishment whenever they are in its vicinity. It is located in the Brick Block, nearly opposite the Bank, and has an area of 3000 square feet, which is fully taken up by the very large and varied stock which is constantly carried. Among the commodities dealt in are Foreign and Domestic Dry Goods, Household Goods, Small Wares and Trimmings, together with Carpets, Paper Hangings and Borders, and other articles of equal importance. The very lowest market rates are quoted in every department, and, as we have before stated, many exceptional bargains are offered in which even these low rates are discounted. Employment is given to 3 experienced and polite assistants, and callers are waited upon with courtesy and celerity. The firm is made up of Messrs. F. C. Parmenter and A. R. Tower, the former a native of Petersham, and the latter of Boston. These gentlemen are too well-known hereabouts to need extended personal mention, and have fairly earned the success they have gained by giving close personal attention to business, and constantly striving to improve the service rendered.

F. D. Goddard, Packing Boxes, Doors, Sash, etc., Main Street, Athol, Mass.—Hundreds of thousands of feet of Lumber are consumed every year in the manufacture of Packing Boxes, and the constantly increasing demand for them is a sure index to the industrial and mercantile prosperity of the country. The cost of such boxes has been reduced to a very low figure by the successful application of machinery to almost every detail of the work, and one of the best-equipped factories of the kind in this section, is that conducted by Mr. D. Goddard, on Main Street. This gentleman began business in 1888, and has attained a high reputation for promptness and accuracy in the filling of orders, and for quoting prices as low as the lowest. The premises utilized have an area of about 2000 square feet, and the plant of machinery is run by water-power. Mr. Goddard deals in Window and Door Frames as well as in Boxes, and always has a large assortment of standard sizes in stock. The most extensive orders can be filled at short notice, and those who want anything in this line would do well to avail themselves of the unsurpassed facilities here offered.

B. F. Barrus's Dining Room, Central Block, Athol, Mass.—As this book will circulate largely among non-residents of Athol we feel that we are doing our readers a genuine service in calling attention to the accommodations provided by Mr. B. F. Barrus in Central Block, for this gentleman is prepared to furnish comfortable rooms and excellent board by the day or week at a very considerable reduction from hotel prices, and those who propose to make a long or short stay in town cannot possibly do better than to take advantage of the facilities he offers, as all will agree who have given them practical trial. Mr. Barrus is a native of Winchester, N. H., and has carried on his present enterprise since 1887. The Dining Room has seating capacity for 40 guests, and the bill of fare is sufficiently varied to allow of all tastes being suited, while the food is excellent in quality, abundant in quantity, and is promptly and neatly served. Employment is given to 3 competent assistants, and immediate and courteous attention is assured to every customer. The prices are very low considering the excellence of the accommodations, and we have no hesitation in guaranteeing satisfaction to every caller.

Dr. Tolman, Dentist; Parmenter's Block, Main street, opposite Bank, Athol, Mass.—It has been said that "it is more blessed to give than to receive—advice," and this is particularly true regarding advice offered to a hapless mortal suffering from toothache, for if there be one experience more exasperating than another, it is to have some sympathizing (?) friend remark in a matter-of-fact tone, "Why don't you have it out?" when you are undergoing agonies from a defective molar. As if the idea of having to "have it out" hadn't haunted you like a grim spectre ever since you felt the first twinge! The average man don't like to visit the dentist's. He has a wholesome horror of the mysterious looking tools to be found there, and in many cases prefers to "grin and bear it" rather than place himself in a dentist's chair. But here he makes a great mistake. Whatever may have been the case in former days, at the present time the large majority of dental operations are absolutely painless. Science has provided means to fill cavities, to extract teeth, and to perform other operations of a similar nature, by which the work can be done so quickly and gently as to cause very little inconvenience. Much still depends, of course, upon the skill of the operator, but competent dentists are not very hard to find, and should any of our readers want more particular directions we can do no better than to call their attention to the facilities offered by Dr. Tolman, for this gentleman not only has all the latest improved tools and apparatus at his command, but is personally one of the most skilful and gentle practitioners in this portion of the state. He is a native of Fitchburg, served in the army very nearly four years during the Rebellion, and succeeded Dr. James Hemingway in the practice of his profession in 1875. His rooms are in Parmenter's Block, Main street, near the Bank, and are very conveniently fitted-up for the comfort of patrons. Dr. Tolman carries on dentistry in all its branches, and we have no hesitation in guaranteeing that his work will give satisfaction. The charges are moderate, and no trouble is spared to combine thoroughness and gentleness to the greatest possible degree.

Johnson & Whitmore, Fancy and Staple Groceries, Fruits, etc., Flour, Canned Goods; 95 Main street, Athol, Mass.—A truly representative grocery house is that conducted by Messrs. Johnson & Whitmore, doing business at No. 95 Main street, and we do not know of an establishment in this section where the purchaser is more positively certain to get full value for money paid. The business was carried on by Fay Brothers for a number of years, this firm being succeeded by Messrs. S. E. Fay & Co., and the present concern coming into possession in 1888. It is constituted of Messrs. F. O. Johnson and S. E. Whitmore, both of whom are natives of this state. The premises have an area of 1,500 square feet, exclusive of a good-sized storeroom, and one may always find therein a most desirable stock of fancy and staple groceries, flour, canned goods, fruits, etc., complete in every department and containing nothing that cannot be warranted to prove

as represented. Employment is given to two well informed and courteous assistants, and orders are filled with a celerity and accuracy deserving of the very highest commendation.

Geo. Gerry & Son, Manufacturers of Lumpers, Wool and Waste Dusters, Rag Dusters, Nappers, Improved Cloth Measuring Machines, Shafting, Pulleys, Hangers, etc.; Lumper and Duster Cylinders Refilled and Repaired; General Machine Jobbing and Repairing; Athol, Mass.—The Textile Machinery made by Mr. George Gerry, and afterwards by Messrs. George Gerry & Son, has long been held in high esteem by mill owners, and when this firm put a new machine on the market it is assured a hearty reception, for those interested have learned from experience that the concern in question handle no appliance not of genuine value in the saving of time, the improvement of product, or both. Every machine is sure to be carefully and strongly made of honest material, and will invariably give satisfaction when used as directed. Messrs. Gerry & Son's "Lumper," "Self-Changing Napper," "Rag Duster," "Athol Duster," for wool and waste, and "Improved Cloth Measuring Machine" are all leaders in their special lines, and are sold at the lowest market rates consistent with good workmanship and the use of good stock. The firm also manufacture Shafting, Pulleys, Hangers, etc., and do General Machine Jobbing and Repairing, giving special attention to the Refilling and Repairing of Lumper and Duster Cylinders. The shop is located on River st., and measures 30 x 50 feet, the machinery being run by both steam and water power. The founder of the business died in 1876, but the old firm-name is retained by his son, Mr. Geo. M. Gerry, who was born in Northbridge, is well-known in Athol and vicinity.

A. W. Tyler & Co, Dealers in all kinds of Coal, Athol, Mass.—The enormous amount of coal consumed annually in this country, and the rapidity with which this consumption is increasing, have caused some to fear that the supply will be exhausted within comparatively few years, but careful calculations prove this fear to have no foundation in fact, it being estimated that Pennsylvania alone could furnish enough coal for the entire Union for a century to come. Among the concerns located in Athol and vicinity handling this indispensable commodity, a very prominent position must be given to Messrs. A. W. Tyler & Co., for this firm not only do a very large business but offer so satisfactory a service to the public that their trade is steadily and rapidly increasing. The Coal Shed utilized have a capacity of 1800 tons, and is none too large at that, for a very heavy stock is constantly on hand, all kinds of Coal being dealt in, and large or small orders filled without delay. Mr. Tyler was born in this town and has conducted his present business since 1883, it having previously been carried on by Mr. Alvin Miller. One policy has been pursued from the first,—standard grades of coal at bottom prices—and as the delivery is always prompt and reliable, no further explanation of the popularity of the enterprise is required.

Frost & Whitcomb, Plumbers, Tinnern and Dealers in Furnaces, Ranges, Office, Parlor, Coal and Wood Stoves, Pumps, Lead Pipe, Steam, Water and Gas Pipe, Tin, Glass and Wooden Ware, Old Iron, Paper Stock, etc., Athol Centre, Mass.—The establishment conducted by Messrs. Frost & Whitcomb is without doubt one of the most widely and favorably known stores to be found in this section of the state, for the business is of long standing, and has ever been managed in a way that has won for it the full confidence of the community. Mr. W. H. Frost has been identified with it for 18 years, and at one time was sole proprietor, afterwards being a member of the firm of Frost & Bemis, then of Frost, Bemis & Co., and finally adopting the present style in 1888. He is a native of St. Albans, Maine, while Mr. J. F. Whitcomb was born in this state, and is very generally known in Athol and vicinity, at the present time holding the position of Assessor. The firm utilize 2 floors of the dimensions of 60 x 30 feet, and carry a very extensive and varied stock comprising Furnaces, Ranges, Office, Parlor, Coal and Wood Stoves of the latest and most approved designs. Pumps, Lead Pipe, Steam, Water and Gas Pipe are also largely dealt in, together with Tin, Glass and Wooden Ware, Old Iron, Paper Stock, etc., and Moving Machines, Horse Rakes and other Agricultural Machinery are given special attention, only the best makes being handled and bottom prices being quoted. Employment is given to 2 experienced assistants, and immediate and painstaking attention is given to orders for Plumbing and Tin Work. Such commissions are carried out in accordance with the most improved methods, selected stock is used, and moderate charges are made in every instance, satisfaction guaranteed.

A. P. Wheeler, Dealer in Paints, Oils, Varnishes, Brushes, Paper Hangings, Glass, Artists' Materials, etc., Graining, House Painting and Kalsomining done to order, Brewers' Block, 333 Main Street, Athol Highlands, Mass.—There is no use in trying to do satisfactory painting with poor paints, and any attempt to do so is sure to result in failure and unnecessary expense. The only sure way to get paints that can be depended upon, is to buy of a practical painter who knows just what he is selling, and as Mr. A. P. Wheeler "fills the bill" in every respect, it naturally follows that no mistake will be made if orders are placed with him. Mr. Wheeler was born in New Salem, Mass., and served in the army during the war. He opened his present establishment at No. 333 Main St., Athol Highlands, in 1887, and has built up an extensive business, for his goods are reliable and his prices as low as the lowest. A varied stock is carried, comprising Ready Mixed Paints, Oils, Varnishes, Brushes, Glass, Artists' Materials, Paper Hangings, etc., and prompt and polite attention is the rule to every caller. From 4 to 8 assistants are employed, for a specialty is made of orders for Graining, House-painting, Kalsomining, etc., and such commissions are executed at very short notice, and in a thoroughly workmanlike manner that is sure to satisfy the most critical.

E. E. Kelton, Dealer in Staple and Fancy Groceries, Teas, Coffees and Spices, Flour, Butter and Eggs; Athol Centre, Mass.—The difficulty of carrying on an establishment of any kind so as to suit everybody, is not to be appreciated without giving the matter a practical trial, but some faint idea of it may be gained by a consideration of the impossibility of suiting even all the members of a single family on the food question. But still, conscientious effort will do wonders, and those acquainted with the success attained by Mr. E. E. Kelton in so carrying on his grocery store as to make it popular and largely patronized, will ask no better example of this truth. Mr. Kelton is a native of Athol, and inaugurated his present enterprise in 1882, or rather it would be more correct to say he succeeded Mr. D. Aldrich at the date given. The premises occupied measure 24 x 60 feet, and are conveniently located on Main st. A very skillfully selected stock is carried, comprising Staple and Fancy Groceries, Teas, Flour, Butter, Eggs, etc., and special provision is made for the accommodation of family trade, the goods being such as are required by every family, and the prices being placed as low as reliable, and uniformly satisfactory articles can be sold. Teas and Coffees of the finest flavor are supplied at the lowest rates, and special inducements are extended in the line of choice Flour and other staple commodities. There are 3 efficient assistants employed, and callers are waited upon promptly and politely, while every article sold is sure to prove precisely as represented.

G. W. Stevens & Co. Dealers in Groceries, Provisions, Flour, Teas, Coffees, Spices, etc., Union Block, Main Street, Athol Centre, Mass.—There are about as many theories as to the best way of doing business as there are people interested enough in the subject to talk about it, but after all no improvement has ever been made on the good, old-fashioned plan of giving every customer a fair equivalent for his money and treating him in a manner that renders it not only profitable but pleasant for him to come again. Such has been the method pursued by Messrs. G. W. Stevens & Co., since they began operations in 1874, and their success has been pronounced and prominent enough to fully justify the wisdom of their course. The premises utilized have an area of 800 square feet, and both Groceries and Provisions are carried in great variety and offered at the very lowest market prices. Family Flour is largely handled, the most popular brands being in stock and being supplied in bag or barrel lots, at a small margin above wholesale rates. Teas, Coffees and Spices are also given special attention and genuine inducements held out to purchasers of anything in this line. The store is located in Union Block, Main Street, and sufficient assistance is employed to assure prompt and polite attention to every caller. The firm is composed of Messrs. G. W. Stevens and C. Crossman, both natives of Athol and generally known here. Mr. Stevens served 3 years in the army, and both he and Mr. Crossman give such close personal attention to the business that the success attained is phenomenal.

J. D. Holbrook & Co., Dealers in Dry Goods, Small Wares and Carpets, Athol, Mass.—Mr. J. D. Holbrook has for years been ranked among the representative business men of the section, and there is not a merchant in town more widely and favorably known throughout the community. He has been identified with his present enterprise for 18 years, beginning operations in 1871 as a member of the firm of Holbrook, Twitchell & Co., which was succeeded by Messrs. Holbrook & Twitchell, the existing firm being formed in 1881. Mr. Holbrook holds the position of Representative and also that of Town Clerk, having served in the latter capacity for years. He has always been prominent in advancing the best interests of the community, and is a firm believer in Athol's future development. The firm occupy spacious premises, comprising a main store of the dimensions of 32 x 95 feet, and an ell measuring 20 x 25 feet, all available space being utilized in the accommodation of the heavy stock, which includes dry goods, fancy goods, carpets and small wares in great variety. It is unnecessary to describe this assortment in detail, even did space permit, for it is generally understood that the latest novelties in the several lines mentioned are always to be found here together with a full selection of staple goods. Another point requiring but passing mention is the fact that every article sold is guaranteed to prove just as represented, while it is obvious that the long and honorable standing of the house and the favorable relations consequently enjoyed with producers and wholesalers, put it in a position to obtain goods at bottom rates and offer corresponding inducements to customers. Employment is afforded to three courteous and well-informed assistants, and despite the magnitude of the business, patrons are assured immediate and polite attention.

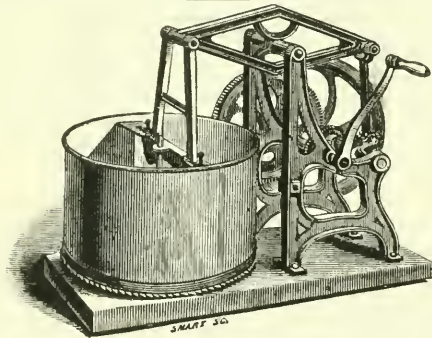
Athol Silk Co., Manufacturers of Silk Threads. Factory at Athol, Mass.—The Athol Silk Company carry on what is undoubtedly one of the most promising manufacturing enterprises located in this town, for its present magnitude, great as it is, is but an indication of what it may reasonably be expected to develop into if the present methods of management be continued. The "Downs & Adams Silk Manufacturing Company" was incorporated in 1881, and in 1883 the existing company was organized, with a capital of \$100,000. Mr. D. E. Adams is president and Mr. T. H. Goodspeed, treasurer. A New York office is maintained at No. 437 Broadway, and a Boston office at No. 98 Arch street. The company manufacture silk threads in general, including machine twist, sewing silk, button hole twist, embroidery floss, etc., and produce goods that have no superiors in the market. A brick factory is utilized, containing two stories of the dimensions of 50x125 feet, together with a spacious dyehouse and a portion of another building. The plant of machinery in use is very elaborate and costly and is made up of the very latest improved appliances for silk manufacturing, enabling uniform accuracy to be attained, and explaining in a great measure the high standard of excellence reached by the

company's products. In 1888, 27,000 lbs. of raw silk was manufactured and these figures will be considerably exceeded the current year. Employment is given to from 70 to 75 assistants and orders are filled at short notice, while the prices quoted will always bear the severest comparison with those named by any other manufacturers of goods of similar grade.

Athol Paper Box Mfg'r. Geo. P. Sloan, Prop. Paper Boxes of all kinds. Athol.—Of late years, manufacturers and merchants have realized the fact that the popularity of many articles of commerce can be materially increased by improving the shape in which they are offered to the public. The natural result of this discovery is to be seen in the immense development of the paper box business. Paper boxes are made in so great a variety of forms and sizes, can be made so ornamental at so small an expense and are so universally convenient, that they form an ideal package for business purposes and are bound to constantly grow in favor. Therefore we are convinced that the Athol Paper Box manufactory has a most promising future in prospect, for this concern have an excellently equipped factory, are prepared to manufacture paper boxes of all kinds, and to turn out work equal to the best while quoting the lowest market rates on all their products. The establishment occupies 3 floors of the dimensions of 30x50 feet and is fitted-up with improved machinery run by water power. The undertaking is under the immediate management of Mr. G. P. Sloan, who was born in this town. Employment is given to six assistants, and every order is assured prompt attention and can be filled at very short notice.

F. G. Amsden, Clothing, Gentlemen's Furnishings, Hats, Caps, Trunks, Hand Bags, etc., Main street, Athol Centre, Mass.—The great and growing popularity of ready-made clothing among all classes of society is due to a variety of causes, prominent among which are the excellence of style and fit now characterizing the better grades of such garments, and the freedom from the delay and annoyance incidental to having clothing made to measure. The saving in expense is also a prominent factor, of course, and take it all in all, it is perfectly safe to assert that the proportion of ready-made garments sold is bound to steadily and largely increase. An excellent establishment at which to procure anything in this line, is that conducted by Mr. F. G. Amsden, on Main street, and that the community generally appreciate this fact is proved by the large trade built up since operations were begun in 1888. Mr. Amsden was born in Athol, and has many friends throughout this vicinity. His methods are enterprising and honorable, and the main secret of his success is his policy of keeping full faith with his customers. The store is 18 x 50 feet in dimensions, and is heavily stocked with dependable and fashionably cut clothing adapted to all ages and all uses. Gentlemen's furnishings are also largely dealt in, including Hats, Caps, Trunks, Hand Bags, etc., are offered in variety, bottom prices being quoted..

O. T. Brooks & Co., Dealers in Choice Family Groceries, Flour, Provisions, etc., Fine Teas a specialty. Athol, Mass.—The business carried on by Messrs. O. T. Brooks & Co., was established many years ago, and was at one time conducted by Messrs. Packard & Bangs, who were succeeded by Mr. I. F. Packard, he giving place to Messrs. Packard & Brooks, and they to Mr. O. T. Brooks, who in 1870 became a member of the firm of Brooks & Sears, the present firm-name being adopted in 1886. The firm occupy premises on Exchange street, their dimensions being 40x80 feet, and carry a very heavy stock comprising choice staple and fancy family groceries of every description, together with a full assortment of the most popular brands of flour and a fine line of provisions, etc., canned goods, foreign and domestic fruits and vegetables are largely dealt in, and a specialty is made of selected teas, the finest grades obtainable being offered at remarkably low rates. Employment is given to six assistants, so that customers are assured more prompt and careful attention than is received at many establishments not doing half the amount of business done here, and the chief explanation of the popularity of Messrs. O. T. Brooks & Co.'s store is afforded by the fact that every article sold is sure to prove strictly as represented in every respect.



Athol Machine Co. Iron Founders and Manufacturers of the Improved American Meat and Vegetable Chopper, Simpson's Patent Adjustable Vise, Wright's Animal Tether, and other Hardware Household and Agricultural Specialties, Athol, Mass.—The Athol Machine Company was organized in 1868, with a capital of \$25,000, which was doubled a year later, the company now having a capital of \$50,000 and operating one of the best-equipped factories of the kind in New England. The "Improved American Meat and Vegetable Chopper" is the most widely known of their productions, for these choppers are to be found everywhere—in private houses, hotels, Sausage Factories, Drug Stores (where they are found very useful in making Extracts, Tinctures, etc.,) and are conceded to be far superior to any other machine intended for similar uses. This is the only Family Meat Chopper that chops the food just as it is chopped by hand, the meat not being ground, torn or mashed but neatly cut, and the machine works so easily and swiftly that a child can chop in four minutes as

much as could be cut in an hour with the old chopping knife and tray. It is simply and strongly made, and cannot break or get out of order with any reasonable usage. A great variety of sizes is made, from the Smallest Family size, cutting 3 pounds in 3 minutes, to the largest Butcher's size cutting from 80 to 100 lbs. per hour. Among other valuable domestic appliances made by the company may be mentioned. "The Domestic Press for pressing corned beef and other meats and for extracting the juice from fruits; Wilder's Adjustable Swinging Shelves;" The "Bouquet Flower Stand;" the "American Fruit Gatherer;" the "Household Emery Wheel Knife Sharpener, etc. Housework may be very much lessened by making use of these devices, and it is worthy of note that every machine the company sells is made to wear as well as to "look pretty." Wright's Animal Tether" is one of the most popular of their productions, which embraces a full line of Vises for Amateur's and Professional's use, the Swivel Bench Vises are a special favorite, and are the most complete, the best made and the most varied offered by any manufacturer. The company are now Selling Agents for the Standard Tool Company, so widely and favorably known as manufacturers of Fine Tools. Space forbids our mentioning them in detail, and indeed this is hardly necessary, for they are known to every mechanic, and find a market in every part of the country. These Tools are offered at moderate prices, and are unsurpassed for accuracy, efficiency and durability. The premises utilized by the Athol Machine Co., comprise a main building, containing two floors measuring 35x210 feet, a foundry of the dimensions of 50x85 feet, and a Grinding, Paint and Stock Room, 30x60 feet in size. From 50 to 60 assistants are employed and all orders can be promptly and satisfactorily filled. Mr. George T. Johnson is President of the company, Mr. A. Bangs is Secretary of the company.

C. J. Kratt, Photographer; Fine Work a Specialty; Athol Centre, Mass.—The time has gone by when it was necessary to visit the larger cities in order to secure really artistic photographs, for the number of competent photographers has increased wonderfully of late years, and it would now be difficult to name a Massachusetts town of any importance that does not contain at least one of them. Among those doing business in this vicinity, we know of none whom we can more cordially recommend than Mr. C. J. Kratt, for this gentleman makes a specialty of fine work, and attains results which have no superiors in even the most popular city studios. He is a native of Shelburn Falls, Mass., and began operations in Athol Centre in 1887. His establishment is located at 291 Main street, and is fitted up with the most improved apparatus, enabling orders to be promptly filled, and, with proper handling, of course, assuming uniformity of excellence in production. Mr. Kratt carries on Photography in all its branches, and gives painstaking attention to the copying and enlarging of old daguerreotypes and other pictures. Children are also successfully photographed, and

all of Mr. Kratt's portraits are characterized by an individuality and fine finish that win praise from the most fastidious. His charges are uniformly moderate, and we are happy to say his business is steadily and rapidly increasing. Mention should also be made that all kinds of picture frames are made to order on short notice, and any styles furnished at the lowest cash prices.

Athol National Bank.—T. H. Goodspeed, president; C. A. Chapman, cashier. The Athol National Bank was incorporated in 1874, beginning operations in the fall of that year with a paid-up capital stock of \$100,000. Having now about finished the fifteenth year of its existence, the time has arrived when a comprehensive estimate of its work in the past and its probable prospects in the future can be made, and we think that the popular judgment concerning the former point will be gratifying to those who have labored faithfully and intelligently to make the enterprise a success, encouraging them to form high hopes of what the future may bring forth. The organization of the Athol bank was not the outcome of a "boom" or of any other abnormal condition of affairs, but was simply the result of a firmly-grounded conviction in the minds of some progressive business men that additional banking facilities would advance the interests of the community and yield a fair return to those furnishing them. These hopes have been fully realized, and it is not to be successfully disputed that Athol is a richer and more prosperous town to-day than it could have been had not this or some similar enterprise been established. The bank has rendered efficient aid to many deserving local undertaking and combines with the natural advantages of the town to make Athol a very desirable place to do business in. The president, Mr. Thomas H. Goodspeed and the cashier, Mr. Charles A. Chapman, have filled those positions from the first, and are associated on the Board of Directors with the following gentlemen: J. M. Lee, O. A. Fay, J. G. Smith, H. C. Longley, H. M. Humphrey, J. D. Holbrook, F. C. Parmenter, Isaac Bourn and J. H. Lee.

C. F. Gage, Dealer in Furniture, Wall-Paper, Small Wares and Fancy Goods, Stationery, Jewelry, Confectionery, Crockery, Glass and Tin Ware, Five and Ten Cent Goods, Picture Frames made to order, No. 166 Main Street, Athol, Mass.—It is certainly not to be wondered at that Mr. C. F. Gage should do a very large and constantly growing business, for the advantages gained by dealing with him are so many and obvious that there is little chance of even the most careless buyer failing to appreciate them. To begin with, he occupies a very large and attractive store which affords excellent facilities for the display and examination of goods, it being very well lighted and having a total area of very nearly 3000 square feet. Then the stock is an exceptionally varied and desirable one. It embraces Small Wares and Fancy Goods, Stationery, Jewelry, Confectionery, Crockery, Glass and Tin Ware, together with a very complete assortment of Five and

Ten Cent Goods which it would be useless to describe, as late novelties are continually being added and the articles are constantly being renewed. Furniture Wall-Paper etc., are also dealt in to a considerable extent, and particular attention is given to the manufacture of Picture-Frames to order, many beautiful styles being shown and bottom prices quoted. Mr. Gage is a native of Athol, and has been identified with his present enterprise since 1875. He employs 4 efficient and polite assistants, guarantees all his goods to prove as represented, caters to all classes of trade, quotes the lowest prices in every department and in short pursues a policy fully deserving of the great popularity it has attained.

Augustus Coolidge, Fire Insurance Agent and Real Estate Dealer; Lee's Block, Main street, Athol.—The man who neglects to take advantage of the protection offered by the fire insurance system now in operation, on account of the expense attending such a proceeding, is more foolish than he who invests in a lottery, for the latter risks but a trivial sum and may win a valuable prize, while the former risks a great deal and cannot possibly gain much. At this late day, however, it is hardly necessary to call attention to the advantages of fire insurance, for they are appreciated by all classes of the community, and practically every owner of insurable property is more or less protected. Fire insurance companies are becoming more numerous every year, and as few men can spare the time necessary to ascertain the true standing of all these corporations, such an enterprise as that conducted by Mr. Augustus Coolidge, in Lee's Block, Main street, is a great public benefit, for this gentleman is prepared to write policies in about all the leading companies, and represents none unworthy of entire confidence. Mr. Coolidge was born in Erving, Mass., and has had an office in Athol for ten years or more, and has a branch office at Orange. He is Secretary of the Athol Board of Trade. Soon after locating in Athol he was impressed with the thought that real estate values were too low for a town with so many advantages for growth, and invested heavily. The success attending his operations has given him a reputation for sagacity and good judgment in real estate matters, and placed him in the first rank of Athol's business men. He has taken an active part in every measure for public improvement, and is favorably known in business circles throughout this section. An idea of the facilities he offers may be gained by a perusal of the following list, and it may properly be stated that Mr. Coolidge is in a position to effect insurance with all the companies mentioned at the lowest market rates, that parties wishing to buy or sell real estate will find him a valuable adviser, and that he gives personal attention to the interests of every client. Representing the following companies: Queen Insurance Co., of Liverpool; Northern Assurance Co., of London; Guardian Assurance Co., of London; Imperial Fire Assurance Co., of London; Sun Fire Office, of London; Norwich Union Fire Insurance Society, of London; Niagara Fire Insurance Co., of New York;

First National Fire Insurance Co., of Worcester, Mass.; Meriden Fire Insurance Co., of Meriden, Ct.; Merchants' Insurance Co., of Newark, N. J.; Middlesex Mutual Fire Ins. Co., of Concord, Mass.; Dorchester Mutual Fire Ins. Co., of Boston, Mass.; Merchants' and Farmers' Mutual Fire Insurance Co., of Worcester, Mass.; Cambridge Mutual, of Cambridge; Anglo-Nevada, Cal.; Traders', Chicago; National, Ct.; Peoples' N. Y. American, N. Y.; State of Pennsylvania, Philadelphia.

Hapgood & Smith, Manufacturers of Round and Square Match Splints; Office and Factory, Athol, Mass.—We of the present day are so accustomed to the use of matches that we can scarcely realize that they are a comparatively modern invention, and yet there are many persons who can remember when a “flint and steel” was the main dependence of those who wished to “strike a light.” The removal of the tax on matches has *stimulated their production* and lessened their cost to the public wonderfully, but in order to get even a faint idea of a small portion of the immense number of matches that are manufactured, a visit must be paid to such an establishment as that conducted by Messrs. Hapgood & Smith. This firm don't make matches but manufacture round and square “match splints” for the use

of those who do make them. The premises utilized comprise a main factory, two stories and an attic in height and 30x60 feet in dimensions, and a two-story ell, measuring 20x60 feet. An elaborate and wonderfully efficient plant of machinery is in use, run by water-power, and employment is given to thirty assistants. The average production of the establishment is 1000 gross per day, equivalent (at 800 gross per day) to 11,520,000 matches, which, estimating their length at 2½ inches would, if placed end to end, reach 25,920,000 inches or about 408 miles! As may readily be imagined from these figures, the annual consumption of stock is large, and the firm have an ample supply to draw from, being engaged in the lumber business in connection with a third partner, under the firm-name of S. F. Smith & Co. This concern is working up the 5,000,000 feet of lumber which this extensive tract is estimated to contain. Operations were begun by Mr. L. W. Hapgood in 1858, and in 1874 he became associated with Mr. Ashmond Smith under the existing firm-name. Mr. Hapgood was born in Athol, and Mr. Smith in Petersham, both being widely known in this section. They do a very heavy and increasing business, being prompt in filling orders and *quoting the very lowest market rates on their productions.*

LEADING BUSINESS MEN.

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Athol Savings Bank	52
First National Bank,	6
Greenfield Savings Bank,	15
Millers River National Bank,	52
Orange Savings Bank,	35
Orange National Bank,	35

BAKERS.

Graves, C. O. & Co	6
Winchester, W. E	63

BOOT AND SHOE MANUFACTURERS.

Littlefield, Geo. F. Shoe Co	32
Reynolds, Jay B	39

BOOKSELLERS AND STATIONERS.

Brown, F. H. & Co	27
Shattuck, A. L	45

CARRIAGE, HOUSE AND SIGN PAINTERS.

Hastings, Minot	40
Mountain & Pribble	59

CROCKERY, CHINA AND GLASSWARE.

Bridge, T. E	43
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CIGARS, TOBACCO, ETC.

Hause, F. J	48
Wiemers, H. M	18

CONTRACTORS AND BUILDERS.

Bonnerville & Morin	20
Carll, J. L	11
Holden, D. D	11
Jones, Gilbert E	21
Smith, Dwight	22

DENTISTS.

Bement, J. R	40
Comins, G. S. H	24
Smith, Charles E	58
Tolman, Dr	65

DRUGGISTS.

Arsenault, Henry & Co	56
Cheney, A. M. & Co	43
Fish, Frederic W	42
Martel & Favreau	32
Peck & Hood	32
Smith, C. A	37

DRY AND FANCY GOODS.

Boston Store	41
Campbell & Co	29
Forbes, W. A	22
Gage, C. F	69
Holbrook, J. D. & Co	67
Mann & Waite	42
Parmenter & Tower	64
Yetter, J. Geo	16

DOORS, SASH AND BLINDS.

Ellis, Edwin & Son	56
Goddard, D	64
Miner, A. G	7
Woodward, G. W	55

FURNITURE DEALERS AND UNDERTAKERS.

Dow, Charles F	53
Gage, C. F	69
Green & Vosburgh	19
Hager, Willard	59

GRAIN, HAY AND STRAW.

Connor, W. H	48
Lamb, J. Edward	12
Lord, Wallace	54

GROCERIES AND PROVISIONS.

Brooks, O. T. & Co	68
Cassidy Brothers	31
Goldthwait, S. A	12
Gage, Emory	62
Hamelin, L	28
Howe, C. G. & Co	42
Johnson, W. G	29
Johnson, A. L	47
Johnson & Whitmore	65
Kellogg, D. B	7
Keith, Charles	14
Kelton, E. E	66
Lyon, W. H	16
Mann, T. S	40
Owen & Watson	29
Pratt, J. G	45
Smead, F. W	20
Stevens, G. W. & Co	66
Tyler, C. H	56
Underwood & Adams	46
Welch, P. F	30
Wise, C. P	31
Wood, W. W	41

HARNESS MANUFACTURERS.

Bibeau, L.	33
Barber, Harding R.	55
Payne, S. B.	17

HARDWARE, PAINTS, OILS, ETC.

Allen's Sons, S.	22
Lee, Samuel	63
Meekins, E. B.	29
Sheldon & Newcomb	16

HOTELS AND RESTAURANTS.

American House.	10
Barrus, B. F.	64
City Hotel.	63
Exchange St. House.	62
Elm House.	7
Franklin House	41
Greenfield Dining Rooms	15
Gartrell, F. S. Mrs	32
Hotel Brooklyn.	
Mansion House The	13
Rock John	53

INSURANCE.

Coolidge, A.	69
Gleason, Albert M.	8
Hamilton, Andrew J.	61
Kaulback, G. H.	24
Lincoln, William & Co.	46
Williams, Gorham D.	23

LAUNDRIES AND DYE HOUSES.

Greenfield Steam Dye House	13
Simonds, M. O.	46

LIVERY AND SALE STABLES.

American House Stable	9
Ball, John H.	45
Davis, C. A.	30
Gerald, Frank	28
Goodman, David.	38
Graves, V. L.	59
Haley, C. O.	16
Lee, James M.	55
Mansion House Stable.	10

MILLINERY AND FANCY GOODS.

Frost, M. E. Mrs	18
Gerry, E. S. Mrs	41
Miller, Wanda Mrs	21
McKenna, T. F.	38
Sturtevant, A. & E. Mrs	14
Smith, A. L.	23
Wrisley, M. Phila	24

MARBLE AND GRANITE.

Greenfield Marble Works	21
Park, L.	14

MISCELLANEOUS.

Connor, W. H. (coal and wood)	48
Eichler, A. W. Miss (hair goods)	13
Fournier, Geo. (horse-shoeing)	31
Interstate Mortgage Trust Co.	19
Lee, Solon W. (lumber)	55
Mallory, T. R. (carpet cleaning)	12
Orange Enterprise	36
Turners Falls, Historical Sketch of	25
Tyler, A. W. & Co., (coal)	65
Wing, Chauncey (pattern maker)	23

MANUFACTURERS.

Athol Paper Box Mfg. Co. (G. P. Sloan)	67
Athol Pump Co.	60

Athol Machine Co.	68
Athol Silk Co.	67
Bingham, Geo. W. (blind fixtures)	44
Brewer, G. S. (wood turner)	58
Bennett & Van Valkenburg, (cotton warp and yarns)	54
Bates Brothers, (pocket-books)	60
Clark Machine Co. (turbine wheels)	31
Cheney, C. Warren (machinist)	61
Goddard & Manning, (piano cases)	58
Goodman, J. Wesley (billiard table frames)	54
Goddard, D. (packing boxes)	64
Gerry, Geo. & Son (mill machinery)	65
Hapgood & Smith (match splints)	70
Lawrence, Geo. H. (box mfg.)	43
Morse, L. & Sons (cradles)	62
Millers River Mfg. Co. (satinets)	64
Newton, Jesse O. (soap)	9
Rice, L. W. (blank books)	9
Rugg Mfg. Co., The (wood specialties)	17
Rodney Hunt Machine Co. The	44
Richardson, C. F. (transits)	62
Stratton Brothers, (wood levels)	18
Starrett L. S. (tools)	57
Sawin, L. C. (carriages)	63
Scott, H. A. (cabinet maker)	61
Wood, Charles N. (paper boxes)	21
Weissbrod Emil (leather goods)	9

PIANOS, ORGANS AND MUSICAL MERCHANDISE.

Davis, Chas. H.	53
Lamb, J. H.	20
Poulter, G. E.	18

PAINTS, OILS, ETC.

Miner, A. G.	7
Manning, A. O.	36
Mann, T. S.	40
Smith, Chas. L.	17
Van Doorn & Baldwin	17
Wheeler, A. P.	66

STOVES, RANGES AND PLUMBING.

Frost & Whitcomb	66
Jones, E. J.	19
Train & Jordan	62
Washburn, Enoch	47
Whipple, R. P.	8

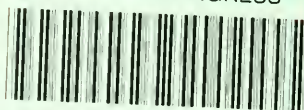
TAILORS, CLOTHIERS, AND FURNISHINGS.

Amsden, F. G.	67
Bryant, W. C.	10
Bannon, C. W.	42
Boyce, A. A.	40
Cote, N. L.	28
Cloutier, L. R.	47
Cook, L. A. & Co.	8
Kennedy, John	12
Orange Clothing Co.	36
Parmenter & Kendall	60
Smith, L. A.	58

WATCHES, CLOCKS AND JEWELRY.

Foster, C. F.	23
Doton, E. H.	30
Robbins, A. F.	37
Follansbee, S. N.	57
Fay, Frank I.	48

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